

**COASTAL HEALTH & WELLNESS**

**Operating Budget for the fiscal year ending March 31, 2020**

	<b>FY18</b>	<b>FY19</b>	<b>FY20</b>
<b>REVENUE:</b>			
<i>Patient Service Income</i>	2,797,824	15,524,388	4,422,639
<i>Local Funding</i>	3,694,754	3,888,844	3,888,845
<i>Other Local Funding</i>	32,010	32,416	16,208
<i>Federal BPHC 330 Grant</i>	3,127,400	3,127,400	3,127,400
<i>Other Revenues (DSRIP, Medical Record Fees, Interest, Fund Balance):</i>	843,415	1,756,830	1,035,250
<b>TOTAL REVENUE</b>	<b>\$ 10,495,403</b>	<b>\$ 24,329,877</b>	<b>\$ 12,490,342</b>

<b>EXPENSES:</b>			
<b>Personnel:</b>			
<i>Administration</i>	2,037,239	1,731,367	1,869,736
<i>Medical Staff</i>	2,827,952	2,834,323	2,872,650
<i>Dental Staff</i>	864,866	841,249	982,744
<i>Mental Health Staff</i>	153,949	115,518	117,132
<i>Enabling Staff (Case Management, Outreach &amp; Education)</i>	404,395	889,386	911,557
<i>Salaries, Overtime</i>	60,000	60,000	60,000
<i>Salaries, Provider Incentives</i>	52,800	52,800	1,524
<b>Fringe Benefits:</b>			
<i>FICA Expense</i>	489,692	499,135	525,296
<i>Texas Unemployment Tax</i>	20,067	1,107	14,584
<i>Life Insurance</i>	14,339	14,659	16,558
<i>Long Term Disability Insurance</i>	13,213	13,496	15,411
<i>Group Medical Insurance</i>	518,639	586,055	552,383
<i>Worker's Comp Insurance</i>	32,006	32,623	34,333
<i>Pension / Retirement</i>	154,269	160,506	145,572
<b>Total Personnel and Fringe Benefits</b>	<b>7,643,426</b>	<b>7,832,223</b>	<b>8,119,480</b>
<b>Travel:</b>			
<i>Non-Local Travel</i>	17,602	20,624	20,624
<i>Local Travel - Staff travel b/t clinic sites, meetings, etc.</i>	4,575	4,501	4,600
<b>Total Travel</b>	<b>22,177</b>	<b>25,125</b>	<b>25,224</b>
<b>Supplies:</b>			
<i>Clinical Medical</i>	114,500	110,000	116,266
<i>Lab / X-ray</i>	55,500	60,000	68,400
<i>Pharmaceuticals</i>	816,000	946,200	1,078,668
<i>Dental</i>	74,500	64,000	72,960
<i>Outside Dental (Restorative)</i>	30,000	24,000	24,000
<i>Office, Administrative, &amp; Printing Supplies</i>	83,282	63,776	63,776
<i>Janitorial</i>	4,500	4,500	4,000
<b>Total Supplies</b>	<b>1,178,282</b>	<b>1,272,476</b>	<b>1,428,070</b>
<b>Contractual:</b>			
<b>Patient Care Contracts:</b>			
<i>Outside Lab Contract (LabCorp services for 2 sites)</i>	264,000	318,000	365,700
<i>Outside X-Ray Contract (Xray reading services for 2 sites)</i>	36,000	46,200	53,130
<i>Patient Transportation Contract (transport provided to TC location)</i>	9,750	7,800	7,800
<i>Contract Ob/Gyn &amp; Primary Care Services</i>	-	79,200	129,930
<i>Contract CIHCP</i>	77,328	-	6,700
<i>Translation &amp; Interpretation Services</i>	12,000	13,200	8,400
<b>Subtotal Patient Care Contracts</b>	<b>399,078</b>	<b>464,400</b>	<b>571,660</b>

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	<b>FY18</b>	<b>FY19</b>	<b>FY20</b>
<b>Non-Patient Contracts:</b>			
<i>Janitorial Contract (Contract for services at 2 sites)</i>	36,000	33,600	167,109
<i>Security (Security services at 2 sites)</i>	91,740	46,920	46,920
<i>Pest Control (pest control services @ 1 site)</i>	1,200	960	960
<i>Claim Processing</i>	3,000	3,000	15,180
<i>Statement Processing / Appointment Reminders</i>	49,500	60,000	60,000
<i>Contract Management System (MediTract)</i>	6,000	6,600	8,400
<i>IT Consulting (Creager, Accufund)</i>	5,000	8,750	27,200
<i>Interface EAP, Prehire Screenings, &amp; Medicare Exclusions</i>	2,700	5,884	5,364
<i>Billing Contract Service</i>	120,540	100,800	108,000
<b>Subtotal Non-Patient Contracts</b>	<b>315,680</b>	<b>266,514</b>	<b>439,133</b>
<b>Total Contractual</b>	<b>714,758</b>	<b>730,914</b>	<b>1,010,793</b>
<b>Equipment:</b>			
<i>None</i>	-	-	-
<b>Total Equipment</b>	-	-	-
<b>Other:</b>			
<i>Training</i>	5,000	5,000	5,000
<i>Uniforms</i>	5,040	4,800	5,000
<i>Postage</i>	8,800	8,000	8,000
<i>Telecommunications</i>	18,300	48,660	48,790
<i>Utilities (Water &amp; Electricity)</i>	25,372	25,372	25,375
<i>Rentals</i>	71,220	36,528	39,480
<i>Leases - Facility</i>	462,262	524,424	524,424
<b>Maint &amp; Repair:</b>			
<i>Equipment</i>	90,750	79,310	83,720
<i>Mobile Clinic</i>	1,500	1,500	1,500
<i>Computer</i>	1,500	-	-
<i>Building</i>	5,000	5,000	5,000
<b>Insurance:</b>			
<i>General Liability</i>	10,000	9,000	12,350
<i>Building Contents</i>	16,000	16,560	19,595
<i>Mobile Clinic</i>	2,016	1,992	2,500
<i>IGT Reimbursement</i>	-	450,000	450,000
<i>Newspaper Ads</i>	15,000	18,000	18,000
<i>Subscriptions, Books, etc.</i>	9,000	1,500	1,500
<i>Organizational Memberships</i>	34,000	34,592	34,592
<i>IT Software, Licensing &amp; Usage Fees</i>	111,100	152,540	162,112
<i>Professional Fees/License/Inspections</i>	17,600	2,288	2,430
<i>Professional Services - Accounting Services</i>	14,500	16,100	22,500
<i>Med/Hazard Waste Disposal</i>	5,500	5,800	5,800
<i>Board Meeting Operations</i>	350	350	350
<i>Service Charge - Credit Cards</i>	6,950	8,220	8,220
<i>Bad Debt</i>	-	13,013,603	420,537
<b>Total Other</b>	<b>936,760</b>	<b>14,469,139</b>	<b>1,906,775</b>
<b>TOTAL EXPENSES</b>	<b>\$ 10,495,403</b>	<b>\$ 24,329,877</b>	<b>\$ 12,490,342</b>

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	<b>FY18</b>	<b>FY19</b>	<b>FY20</b>
<b>CHW BUDGETED POSITIONS:</b>			
<i>Admin Support</i>	45.5	48.1	50.5
<i>Medical Director</i>	1.0	1.0	1.0
<i>Family Physicians</i>	2.0	2.0	2.0
<i>Physician Assistant / Nurse Practitioner</i>	8.5	7.5	7.8
<i>Pediatrician</i>	1.0	1.0	1.0
<i>Nurses</i>	9.0	10.0	10.0
<i>Clinical Support</i>	19.5	20.5	20.5
<i>Lab</i>	6.5	8.0	8.0
<i>Dentists</i>	3.8	3.8	4.4
<i>Dental Hygienists</i>	1.0	1.0	1.0
<i>Dental Assistants</i>	8.6	9.6	9.0
<i>Behavioral Health Specialists</i>	2.0	1.5	1.5
<i>Case Management</i>	6.0	7.0	7.0
<i>Outreach &amp; Education</i>	3.0	2.0	2.0
<b>TOTAL FTE's</b>	<b>117.4</b>	<b>123.0</b>	<b>125.7</b>