

**COASTAL HEALTH & WELLNESS**

**Operating Budget for the fiscal year ending March 31, 2021**

	FY19	FY20	FY21
<b>REVENUE:</b>			
<i>Patient Service Income</i>	15,524,388	4,422,639	3,805,341
<i>Local Funding</i>	3,888,844	3,888,845	3,734,667
<i>Other Local Funding</i>	32,416	16,208	16,208
<i>Federal BPHC 330 Grant</i>	3,127,400	3,127,400	3,127,400
<i>Other Revenues (DSRIP, Medical Record Fees, Interest):</i>	1,756,830	1,035,250	903,712
<b>TOTAL REVENUE</b>	<b>\$ 24,329,877</b>	<b>\$ 12,490,342</b>	<b>\$ 11,587,328</b>

<b>EXPENSES:</b>			
<b>Personnel:</b>			
<i>Administration</i>	1,731,367	1,869,736	1,990,062
<i>Medical Staff</i>	2,834,323	2,872,650	2,209,776
<i>Dental Staff</i>	841,249	982,744	1,025,412
<i>Mental Health Staff</i>	115,518	117,132	117,475
<i>Enabling Staff (Case Management, Outreach &amp; Education)</i>	889,386	911,557	881,220
<i>Salaries, Overtime</i>	60,000	60,000	45,000
<i>Salaries, Provider Incentives</i>	52,800	1,524	78,000
<b>Fringe Benefits:</b>			
<i>FICA Expense</i>	499,135	525,296	485,525
<i>Texas Unemployment Tax</i>	1,107	14,584	13,357
<i>Life Insurance</i>	14,659	16,558	15,418
<i>Long Term Disability Insurance</i>	13,496	15,411	14,477
<i>Group Medical Insurance</i>	586,055	552,383	551,511
<i>Worker's Comp Insurance</i>	32,623	34,333	19,034
<i>Pension / Retirement</i>	160,506	145,572	140,264
<b>Total Personnel and Fringe Benefits</b>	<b>7,832,223</b>	<b>8,119,480</b>	<b>7,586,531</b>
<b>Travel:</b>			
<i>Non-Local Travel</i>	20,624	20,624	14,600
<i>Local Travel - Staff travel b/t clinic sites, meetings, etc.</i>	4,501	4,600	4,600
<b>Total Travel</b>	<b>25,125</b>	<b>25,224</b>	<b>19,200</b>
<b>Supplies:</b>			
<i>Clinical Medical</i>	110,000	116,266	108,000
<i>Lab / X-ray</i>	60,000	68,400	60,000
<i>Pharmaceuticals</i>	946,200	1,078,668	863,906
<i>Dental</i>	64,000	72,960	90,000
<i>Outside Dental (Restorative)</i>	24,000	24,000	40,200
<i>Office, Administrative, &amp; Printing Supplies</i>	63,776	63,776	92,980
<i>Janitorial</i>	4,500	4,000	-
<b>Total Supplies</b>	<b>1,272,476</b>	<b>1,428,070</b>	<b>1,255,086</b>
<b>Contractual:</b>			
<b>Patient Care Contracts:</b>			
<i>Outside Lab Contract (LabCorp services for 2 sites)</i>	318,000	365,700	301,500
<i>Outside X-Ray Contract (Xray reading services for 2 sites)</i>	46,200	53,130	36,000
<i>Patient Transportation Contract (transport provided to TC location)</i>	7,800	7,800	7,500
<i>Contract Ob/Gyn &amp; Primary Care Services</i>	79,200	129,930	84,132
<i>Contract CIHCP</i>	-	6,700	3,600

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<i>Translation &amp; Interpretation Services</i>	13,200	8,400	6,720
<b>Subtotal Patient Care Contracts</b>	<b>464,400</b>	<b>571,660</b>	<b>439,452</b>
<b>Non-Patient Contracts:</b>			
<i>Janitorial Contract (Contract for services at 2 site)</i>	33,600	167,109	168,000
<i>Security (Security services at 2 sites)</i>	46,920	46,920	47,700
<i>Pest Control (pest control services @ 1 site)</i>	960	960	960
<i>Claim Processing</i>	3,000	15,180	1,920
<i>Statement Processing / Appointment Reminders</i>	60,000	60,000	67,200
<i>Contract &amp; Communications Management (MediTract,</i>	6,600	8,400	11,220
<i>Compliance Testing Services (HPC, Penetration)</i>	-	-	9,600
<i>IT Consulting (Creager, IT Works, Meriplex)</i>	8,750	27,200	6,600
<i>Interface EAP, Prehire Screenings, &amp; Medicare Exclusions</i>	5,884	5,364	7,524
<i>Billing Contract Service</i>	100,800	108,000	96,000
<b>Subtotal Non-Patient Contracts</b>	<b>266,514</b>	<b>439,133</b>	<b>416,724</b>
<b>Total Contractual</b>	<b>730,914</b>	<b>1,010,793</b>	<b>856,176</b>
<b>Equipment:</b>			
<i>None</i>	-	-	-
<b>Total Equipment</b>	-	-	-
<b>Other:</b>			
<i>Training</i>	5,000	5,000	35,200
<i>Uniforms</i>	4,800	5,000	2,820
<i>Postage</i>	8,000	8,000	10,000
<i>Telecommunications</i>	48,660	48,790	52,860
<i>Utilities (Water &amp; Electricity)</i>	25,372	25,375	24,372
<i>Rentals</i>	36,528	39,480	38,400
<i>Leases - Facility</i>	524,424	524,424	517,464
<b>Maint &amp; Repair:</b>			
<i>Equipment</i>	79,310	83,720	85,444
<i>Mobile Clinic</i>	1,500	1,500	-
<i>Building</i>	5,000	5,000	5,000
<b>Insurance:</b>			
<i>General Liability</i>	9,000	12,350	13,500
<i>Building Contents</i>	16,560	19,595	18,420
<i>Mobile Clinic</i>	1,992	2,500	144
<i>IGT Reimbursement</i>	450,000	450,000	308,969
<i>Newspaper Ads</i>	18,000	18,000	21,600
<i>Subscriptions, Books, etc.</i>	1,500	1,500	2,970
<i>Organizational Memberships</i>	34,592	34,592	34,186
<i>IT Software, Licensing &amp; Usage Fees</i>	152,540	162,112	251,744
<i>Professional Fees/License/Inspections</i>	2,288	2,430	1,854
<i>Professional Services - Accounting Services</i>	16,100	22,500	26,420
<i>Med/Hazard Waste Disposal</i>	5,800	5,800	6,600
<i>Board Meeting Operations</i>	350	350	350
<i>Service Charge - Credit Cards</i>	8,220	8,220	8,760
<i>Bad Debt</i>	13,013,603	420,537	403,258
<b>Total Other</b>	<b>14,469,139</b>	<b>1,906,775</b>	<b>1,870,335</b>
<b>TOTAL EXPENSES</b>	<b>\$ 24,329,877</b>	<b>\$ 12,490,342</b>	<b>\$ 11,587,328</b>

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	<b>FY19</b>	<b>FY20</b>	<b>FY21</b>
<b>CHW BUDGETED POSITIONS:</b>			
<i>Admin Support</i>	48.1	50.5	51.4
<i>Medical Director</i>	1.0	1.0	0.9
<i>Family Physicians</i>	2.0	2.0	1.0
<i>Physician Assistant / Nurse Practitioner</i>	7.5	7.8	6.0
<i>Pediatrician</i>	1.0	1.0	1.0
<i>Nurses</i>	10.0	10.0	9.0
<i>Clinical Support</i>	20.5	20.5	15.5
<i>Lab</i>	8.0	8.0	5.0
<i>Dentists</i>	3.8	4.4	4.5
<i>Dental Hygienists</i>	1.0	1.0	1.5
<i>Dental Assistants</i>	9.6	9.0	9.0
<i>Behavioral Health Specialists</i>	1.5	1.5	1.5
<i>Case Management</i>	7.0	7.0	5.9
<i>Outreach &amp; Education</i>	2.0	2.0	2.0
<b>TOTAL FTE's</b>	<b>123.0</b>	<b>125.7</b>	<b>114.1</b>