

COASTAL HEALTH & WELLNESS

Operating Budget for the fiscal year ending March 31, 2022

	FY20	FY21	FY22
REVENUE:			
<i>Patient Service Income</i>	4,422,639	3,805,341	2,900,189
<i>Local Funding</i>	3,888,845	3,734,667	3,734,667
<i>Other Local Funding</i>	16,208	16,208	16,208
<i>Federal BPHC 330 Grant</i>	3,127,400	3,127,400	3,237,400
<i>Other Revenues (DSRIP, Medical Record Fees, Interest):</i>	1,035,250	903,712	880,000
TOTAL REVENUE	\$ 12,490,342	\$ 11,587,328	\$ 10,768,464

	FY20	FY21	FY22
EXPENSES:			
Personnel:			
<i>Administration</i>	1,869,736	1,990,062	2,046,605
<i>Medical Staff</i>	2,872,650	2,209,776	2,073,239
<i>Dental Staff</i>	982,744	1,025,412	940,106
<i>Mental Health Staff</i>	117,132	117,475	121,621
<i>Enabling Staff (Case Management, Outreach & Education)</i>	911,557	881,220	853,300
<i>Salaries, Overtime</i>	60,000	45,000	42,000
<i>Salaries, Provider Incentives</i>	1,524	78,000	67,000
Fringe Benefits:			
<i>FICA Expense</i>	525,296	485,525	470,018
<i>Texas Unemployment Tax</i>	14,584	13,357	12,759
<i>Life Insurance</i>	16,558	15,418	14,961
<i>Long Term Disability Insurance</i>	15,411	14,477	13,989
<i>Health Insurance & Sponsored Healthcare Program</i>	552,383	551,511	573,785
<i>Worker's Comp Insurance</i>	34,333	19,034	18,437
<i>Pension / Retirement</i>	145,572	140,264	138,849
Total Personnel and Fringe Benefits	8,119,480	7,586,531	7,386,669
Travel:			
<i>Non-Local Travel</i>	20,624	14,600	-
<i>Local Travel - Staff travel b/t clinic sites, meetings, etc.</i>	4,600	4,600	3,200
Total Travel	25,224	19,200	3,200
Supplies:			
<i>Clinical Medical</i>	116,266	108,000	108,000
<i>Lab / X-ray</i>	68,400	60,000	25,000
<i>Pharmaceuticals</i>	1,078,668	863,906	600,000
<i>Dental</i>	72,960	90,000	90,332
<i>Outside Dental (Restorative)</i>	24,000	40,200	40,200
<i>Office, Administrative, Janitorial, & Printing Supplies</i>	67,776	92,980	98,380
Total Supplies	1,428,070	1,255,086	961,912
Contractual:			
Patient Care Contracts:			
<i>Outside Lab Contract (2,160 tests/month at \$5.65 avg/test)</i>	365,700	301,500	146,448
<i>Outside X-Ray Contract (125 readings/month at \$12/reading)</i>	53,130	36,000	18,000
<i>Patient Transportation Contract (transport provided to TC location)</i>	7,800	7,500	6,000
<i>Contract Ob/Gyn & Primary Care Services</i>	129,930	84,132	68,100

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<i>Contract CIHCP</i>	6,700	3,600	3,360
<i>Virtual Visit Platform Services (OTTO Health)</i>	-	-	16,428
<i>Telehealth Opioid Treatment Contract (\$800/week for 4 hours/week)</i>	-	-	38,400
<i>Translation & Interpretation Services</i>	8,400	6,720	8,400
Subtotal Patient Care Contracts	571,660	439,452	305,136
Non-Patient Contracts:			
<i>Janitorial Contract (Contract for services at 2 site)</i>	167,109	168,000	168,780
<i>Security (Security services at 2 sites)</i>	46,920	47,700	43,176
<i>Pest Control (pest control services at 1 site)</i>	960	960	960
<i>Claim Processing</i>	15,180	1,920	19,200
<i>Statement Processing / Appointment Reminders / Patient Portal</i>	60,000	67,200	48,840
<i>Contract & Communications Management (MedTrainer,</i>	8,400	11,220	9,708
<i>Compliance Testing & Assessment Services (HPC & Fit-For-Duty)</i>	-	9,600	12,180
<i>IT Consulting (Creager, IT Works, Meriplex)</i>	27,200	6,600	6,600
<i>Interface EAP, Prehire Screenings, Tax Forms, & Medicare</i>	5,364	7,524	6,506
<i>Billing Contract Service</i>	108,000	96,000	72,000
Subtotal Non-Patient Contracts	439,133	416,724	387,950
Total Contractual	1,010,793	856,176	693,086
Other:			
<i>Training</i>	5,000	35,200	30,135
<i>Uniforms</i>	5,000	2,820	-
<i>Postage</i>	8,000	10,000	9,000
<i>Telecommunications</i>	48,790	52,860	64,500
<i>Utilities (Water & Electricity)</i>	25,375	24,372	18,372
<i>Rentals</i>	39,480	38,400	39,240
<i>Leases - Facility</i>	524,424	517,464	517,464
Maint & Repair:			
<i>Equipment</i>	83,720	85,444	81,844
<i>Mobile Clinic</i>	1,500	-	-
<i>Building</i>	5,000	5,000	2,400
Insurance:			
<i>General Liability</i>	14,850	13,644	11,916
<i>Building Contents</i>	19,595	18,420	18,372
<i>IGT Reimbursement</i>	450,000	308,969	259,989
<i>Newspaper Ads</i>	18,000	21,600	23,600
<i>Subscriptions, Books, etc.</i>	1,500	2,970	18,623
<i>Organizational Memberships</i>	34,592	34,186	34,710
<i>IT Software, Licensing & Usage Fees</i>	162,112	251,744	259,929
<i>Professional Fees/License/Inspections</i>	2,430	1,854	1,670
<i>Professional Services - Accounting Services</i>	22,500	26,420	22,800
<i>Med/Hazard Waste Disposal</i>	5,800	6,600	5,400
<i>Board Meeting Operations</i>	350	350	350
<i>Service Charge - Credit Cards</i>	8,220	8,760	7,200
<i>Bad Debt</i>	420,537	403,258	296,083
Total Other	1,906,775	1,870,335	1,723,597
TOTAL EXPENSES	\$ 12,490,342	\$ 11,587,328	\$ 10,768,464

COASTAL HEALTH & WELLNESS**Operating Budget for the fiscal year ending March 31, 2022**

	FY20	FY21	FY22
CHW BUDGETED POSITIONS:			
<i>Admin Support</i>	50.5	51.4	51.4
<i>Medical Director</i>	1.0	0.9	1.0
<i>Family Physicians</i>	2.0	1.0	1.0
<i>Physician Assistant / Nurse Practitioner</i>	7.8	6.0	6.0
<i>Pediatrician</i>	1.0	1.0	0.0
<i>Nurses</i>	10.0	9.0	7.0
<i>Clinical Support</i>	20.5	15.5	14.5
<i>Lab</i>	8.0	5.0	5.0
<i>Dentists</i>	4.4	4.5	3.5
<i>Dental Hygienists</i>	1.0	1.5	1.6
<i>Dental Assistants</i>	9.0	9.0	9.0
<i>Behavioral Health Specialists</i>	1.5	1.5	1.5
<i>Case Management</i>	7.0	5.9	6.5
<i>Outreach & Education</i>	2.0	2.0	1.0
TOTAL FTE's	125.7	114.1	109.0