



AGENDA

Special Meeting

Tuesday, September 19, 2023 at 11:30 a.m.

- Item #1**ACTION**..... Consider for Approval Accuvax System in the amount of \$61,416.00 Submitted by Jennifer Koch
- Item #2**ACTION**..... Consider for Approval Retinal Cameras in the Amount of \$19,207.38 out of General Funds Submitted by Jennifer Koch

ADJOURNMENT

Next Regular Scheduled Meeting: September 28, 2023

**AV-ES: Purchase Quote 100% Pre-Pay**

Quote # CH&WGC - 01
MSA # CH&WGC
Expiry 10/31/2023
Type: New

TruMed Systems, Inc.

4370 La Jolla Village Dr
Suite 200
San Diego, CA 92122
Sales@TruMedSystems.com
844-TruMed-1 or 844-878-6331

USER / CUSTOMER INFORMATION:

Contact Name: 0
Practice Name: Coastal Health & Wellness
Street Address: 9850-C Emmett F Lowry Expwy
City / State / Zip: Texas City, TX 77591
Email: 0
Phone: 409-938-2256
Delivery Address: Same

TruMed Systems, Inc. / Sales Representative Contact & Signature:

Joe Ellis

Qty	Items Year 1	Unit Price	Discount	Net Unit Cost	Total
	ACCUVAX®	\$ 69,000	\$ 7,584	\$ 61,416	\$ 61,416
1	ACCUVAX® ES Unit Fees	\$ 60,000	\$ 6,000	\$ 54,000	\$ 54,000
	<i>The Hardware Component is the AccuVax® ES Unit, which is a Temperature-Controlled, Robotic Vaccine Storage and Dispensing Device with Dimensions of 30in w x 28.5in d x 65in h, Encompassing Refrigerator, Freezer Compartments and Refrigerated Drawer</i>				
1	7 Digital Dataloggers with Online Reporting Access				Included
1	Built in Battery Backup				Included
	<i>Up to 15-Hours of Protection in Case of Power Loss, Guaranteed at 8+ Hours</i>				
1	AccuVax® ES System Software				Included
1	ANNUAL SOFTWARE and SERVICE Charge Items Year 1	\$ 9,000	\$ 1,584	\$ 7,416	\$ 7,416
	SHIPPING AND INSTALLATION				
1	Shipping				Included
1	Installation				Included
1	Online Staff Training				Included
	<i>Digital training provided for all staff members through our on-demand video modules and interactive webinar series offered all throughout the week, recommended to be completed before go-live. Refresher courses and workflow videos also available anytime.</i>				
	DISCOUNTS & PREPAYMENTS				
	AccuVax® ES 5-Year Pricing				
					Included
					Included

Qty	ANNUAL SOFTWARE and SERVICE Charge Items After Year 1	Unit Price	Discount	Net Unit Cost (Annually)	Total
1	ANNUAL SOFTWARE and SERVICE Charge Items Year 2	\$ 9,000	\$ 1,584	\$ 7,416	\$ 7,416
1	ANNUAL SOFTWARE and SERVICE Charge Items Year 3	\$ 9,000	\$ 1,584	\$ 7,416	\$ 7,416
1	ANNUAL SOFTWARE and SERVICE Charge Items Year 3	\$ 9,000	\$ 1,584	\$ 7,416	\$ 7,416
1	ANNUAL SOFTWARE and SERVICE Charge Items Year 3	\$ 9,000	\$ 1,584	\$ 7,416	\$ 7,416

	SOFTWARE and SERVICE SUBSCRIPTION	\$ 9,000	\$ 1,584	\$ 7,416	\$ 7,416
1	AccuVax® ES System Software License				Included
1	AccuSite Software Subscription				Included
1	Full Alerting Suite (Temperature, Low Inventory, Expiry)				Included
1	Patient level software auditing capability (Patient mode+)				Included
1	Patient Safety & Scheduled Immunizations Checks				Included
1	Vaccine Insurance				Included
1	24 / 7 / 365 Remote Monitoring				Included
1	On-Site Service and Warranty				Included
1	Cellular LTE / Wireless / Ethernet Connectivity				Included
1	Annual Probe Calibration (or as Required)				Included

Duration Term

5-year

NOTE: THIS IS A PURCHASE AGREEMENT, AND TITLE WILL BE TRANSFERRED AFTER FULL PAYMENT. USER UNDERSTANDS THAT FOR SYSTEM TO FUNCTION, SERVICE CONTRACTS MUST BE MAINTAINED IN EFFECT

Year 1	Per Unit	Total
Due Upon Contract Signing: 20%	\$ 12,283	\$ 12,283
Due Upon Delivery: 80%	\$ 49,133	\$ 49,133

Payment Terms: ALL FEES ARE NON-CANCELLABLE AND NON-REFUNDABLE FOR THE 5-YEAR TERM.

* Beginning on the 12 month anniversary of install, pricing will be subject to Annual Inflation increase at the greater of CPI or Core Inflation based on U.S. Bureau of Labor Statistics. <https://www.bls.gov/cpi/>

Full Agreement: This Quote is incremental to a Master Subscription Agreement. These terms become binding only after User and TruMed Systems, Inc. have executed this Quote and related Master Subscription Agreement.

Note: Quote excludes sales tax, which will vary by state.

Acceptance Signature Name Title Date

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*Empowering Healthcare*

Prices reflected may not apply to all ship-to locations and are subject to vendor eligibility requirements and approvals

Price Quote

McKesson Medical-Surgical Customer Svc Phone: (800) 545-5097 Customer Svc Fax: (844) 885-4597	Galveston County Health Dist. 409-7637200 9850 E.F. Lowry Expwy Ste. A114.04 Texas City, TX 77591 Account Number: 54575180 Ship To Number: 54592970
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Quote Total	PO Num	Header Comment
\$19,207.38		

<u>Item Num</u>	<u>Qty</u>	<u>UOM</u>	<u>Vendor Abbr</u>	<u>Catalog Num</u>	<u>Full Item Desc</u>	<u>Price</u>	<u>Ext Price</u>	<u>Line Comment</u>
1140405	2	EA	Wa	RV700-B	Camera, Retinavue 700 Imager W/prem Hard Case D/s	\$9,603.69	\$19,207.38	

EXCLUSIVE OFFER ON WELCH ALLYN SOLUTIONS FOR COMMUNITY HEALTH CENTERS

APRIL 1 - DECEMBER 31, 2023

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Ask how an investment in our latest diagnostic solutions can help your team detect and manage prevalent, chronic health issues. Unlock up to \$15,000 in rebates when you purchase any combination of four qualifying devices.

HEART AND LUNG HEALTH



\$300 REBATE

Diagnostic Cardiology Suite with Optional Spirometry

Qualifying Models:
CC-RXX-WAXX,
CC-RXX-WADX,
CC-RXX-AAXX,
CC-RXX-AADX,

\$150 Rebate Spirometry only
Qualifying Models:
DCSS-CXX, DCSS-NXX

\$300 REBATE

ELI 280

Qualifying Models:
ELI280-AAA-AAFBD,
ELI280-CAA-AAFBD,
ELI280-CAA-AAFBT,
ELI280-AAA-AAFBT,
BUR280-C1X,
BUR280-81X,
BUR280-W1X

\$250 REBATE

CP 150 Resting ECG

Qualifying Models:
CP150A-1ENB,
CP150AS-1ENB,
CP150AW-1ENB,
CP150AWD-1ENB

HYPERTENSION SCREENING



\$200 REBATE

WELCH ALLYN CONNEX Spot Monitor

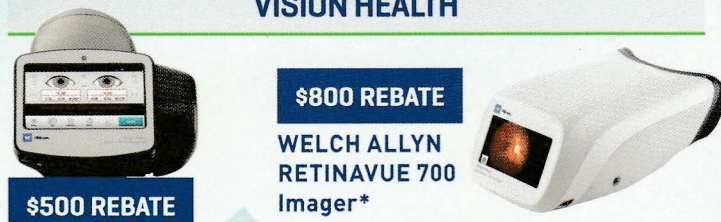
Qualifying Models:
73 Series, 74 Series,
75 Series

\$300 REBATE

WELCH ALLYN CONNEX Integrated Wall System

Qualifying Models:
84MTVE2-US, 84MTVX2-US,
84NTVE2-US, 84NTVX2-US,
85MTVE3-US, 85MTVX3-US,
85NTVE3-US, 85NTVX3-US

VISION HEALTH



\$500 REBATE

WELCH ALLYN SPOT VISION Screener

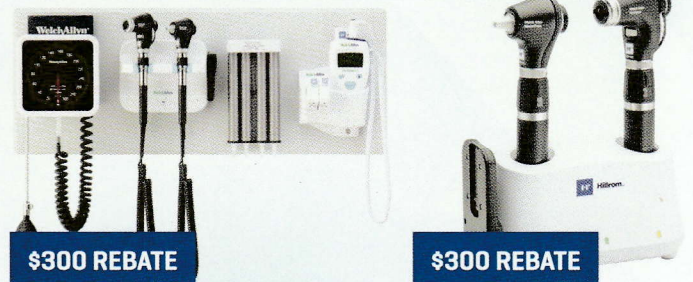
Qualifying Model: VS100S-B

\$800 REBATE

WELCH ALLYN RETINAVUE 700 Imager*

Qualifying Model: RV700-B
*RetinaVue Software subscription required as part of the RetinaVue care delivery model.

ENHANCE THE PHYSICAL EXAM



\$300 REBATE

GREEN SERIES 777 Integrated Wall System

Qualifying Models: 777-PM3WAS-US,
777-PM3WAX-US, 777-PM3WCX-US,
777-PM3WXS-US, 777-PM3WXX-US

\$300 REBATE

Welch Allyn Universal Charger and Desk Set

Qualifying Model: 71-PM3LDE-US

Talk to your **Baxter** representative to purchase, then visit hillrom.com/improvechroniccare to redeem these offers.

Offer available on eligible purchases made April 1 - December 31, 2023, by Federally Qualified Community Health Centers only. To be eligible for offer, customer must purchase at least 4 Qualifying Devices identified in this document on one purchase order and provide proof of purchase as indicated on the redemption form found at hillrom.com/improvechroniccare. Limit one rebate submission per customer for up to a maximum total rebate amount of \$15,000. The maximum rebate amount applies per customer, regardless of the number of customer locations (i.e., a customer is subject to the maximum rebate amount of \$15,000 regardless of whether the customer has 1 location or 100 locations). All information must be submitted via the online redemption process by February 15, 2024. Customers must submit a completed W-9. Promotion valid in U.S. only. Distributor stocking orders do not qualify. Please allow 12 weeks for receipt of rebate check. Promotion cannot be combined with any other promotion, offer, coupon, enhanced discount or special pricing arrangement; some exclusions may apply.