COASTAL HEALTH & WELLNESS

GOVERNING BOARD

9850-A.106 Boardroom Emmett F. Lowry Expressway, Texas City

AGENDA Thursday, November 9, 2023 12:30 PM

CONSENT AGENDA: ALL ITEMS MARKED WITH A SINGLE ASTERICK (*) ARE PART OF THE CONSENT AGENDA AND REQUIRE NO DELIBERATION BY THE GOVERNING BOARD. ANY BOARD MEMBER MAY REMOVE AN ITEM FROM THIS AGENDA TO BE CONSIDERED SEPARATELY.

PROCEED TO BOTTOM OF THIS DOCUMENT FOR APPEARANCE & EXECUTIVE SESSION GUIDELINES

In accordance with the provisions of the Americans with Disabilities Act (ADA), persons in need of a special accommodation in order to participate in this proceeding should, within two (2) days prior to the proceeding, request necessary accommodations by contacting CHW's Executive Assistants at 409-949-3406, or via email at trollins@gchd.org or ahernandez@gchd.org

ANY MEMBERS NEEDING TO BE REACHED DURING THE MEETING MAY BE CONTACTED AT 409-938-2288

REGULARLY SCHEDULED MEETING

Meeting Called to Order Pledge of Allegiance

| Item #1 | .Comments from the Public |
|----------------|---|
| *Item #2ACTION | .Agenda |
| *Item #3ACTION | .Excused Absence(s) |
| *Item #4ACTION | .Consider for Approval Minutes from October 26, 2023 Governing Board Meeting |
| *Item #5ACTION | .Consider for Approval Ratification of the Action from the Executive Committee Meeting Tuesday, October 31, 2023 |
| Item #6ACTION | .Consider for Approval Coastal Health & Wellness HRSA Non- Competing Continuation (NCC) Progress Report for2024-2025 Budget Period Submitted Kenna Pruitt |
| Item #7ACTION | .Consider for Approval to Pay LabCorp an Amount not to Exceed \$56,500 From Fund Balance for Outstanding Account Balances Through Bill Dates Prior to May 2023 Submitted by Kenna Pruitt |
| Item #8ACTION | Consider for Approval Subcommittee to Discuss the Governing Board Formal Committees a) Samantha Robinson b) Dr. Hall c) Sergio Cruz |
| Item #9 | Coastal Health & Wellness Updates a) Organizational Updates Submitted by Executive Director b) Operational Updates/Coastal Wave Submitted by Director of Operations c) Dental Updates Submitted by Dental Director d) Medical Updates Submitted by Medical Director |
| Item #10 | .Comments from Board Members |
| | |

Next Regular Scheduled Meeting: December 7, 2023

Appearances before the Coastal Health & Wellness Governing Board

A speaker whose subject matter as submitted relates to an identifiable item of business on this agenda will be requested by the presiding officer to come to the podium where they will be limited to three minutes (3). A speaker whose subject matter as submitted does not relate to an identifiable item of business on this agenda will be limited to three minutes (3) and will be allowed to speak before the meeting is adjourned. Please arrive prior to the meeting and sign in with Galveston County Health District staff.

Executive Sessions

When listed, an Executive Session may be held by the Governing Board in accordance with the Texas Open Meetings Act. An Executive Session is authorized under the Open Meetings Act pursuant to one or more the following exceptions: Tex. Gov't Code §§ 551.071 (consultation with attorney), 551.072 (deliberation regarding real property), 551.073 (deliberation regarding a prospective gift or donation), 551.074 (personnel matters), 551.0745 (personnel matters affecting Coastal Health & Wellness advisory body), 551.076 (deliberation regarding security devices or security audits), and/or 551.087 (deliberations regarding economic development negotiations). The Presiding Officer of the Governing Board shall announce the basis for the Executive Session prior to recessing into Executive Session. The Governing Board may only enter into Executive Session if such action is specifically noted on the posted agenda.

9850-A.106 Boardroom Emmett F. Lowry Expressway, Texas City

Governing Board November 2023 Item#3 Excused Absence (s)

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COASTAL HEALTH & WELLNESS

GOVERNING BOARD

9850-A.106 Boardroom Emmett F. Lowry Expressway, Texas City

Governing Board
November 2023
Item#4
Consider for Approval Minutes from October 26, 2023
Governing Board Meeting

Coastal Health & Wellness Governing Board October 26, 2023

Board Members: Staff:

Dr. Tello

Jennifer Koch, Director of Operations

Elizabeth Williams

Maryann Choi, Chief Medical Officer

Sergio Cruz

Hanna Lindskog, Dental Director

Rev. Walter Jones

Wendy Jones

Christina Bates

Judie Olivares

William Lewis, Chief Operating Officer

Kenna Pruitt

Debra Howey

Donnie Van Ackeren

Donna Salcido

Donnie VanAckeren
Sharon Hall
Pisa Ring
Virginia Lyle
Donna Salcido
Brittany Rivers

Victoria Dougharty Dianna Oliver Tikeshia Thompson-Rollins

John Bearden Anthony Hernandez

Zoom: Latoiah Williams

Samantha Robinson

Kevin Avery

Excused Absence: Ivelissa Caban, Clay Burton, Cynthia Darby, and Dr. Thompson

Items#1 Comments from the Public

There were no comments from the public.

Items#2-11 Consent Agenda

A motion was made by Sergio Cruz to approve the consent agenda items two through eleven. Elizabeth Williams seconded the motion, and the Board unanimously approved the consent agenda.

Item#12 Consider for Approval September 2023 Financial Report Submitted by Kenna Pruitt

Kenna Pruitt, CHW Finance Accountant, presented the September 2023 Financial Report. A motion to accept the financial report as presented was made by Donnie VanAckeren. Sergio Cruz seconded the motion and the Board unanimously approved.

Item#13 Coastal Health & Wellness Updates

- a) Organizational Updates Submitted by Executive Director
- b) Operational Updates/Coastal Wave Submitted by Chief Operating Officer
- c) Dental Updates Submitted by Dental Director
- d) Medical Updates Submitted by Medical Director

Jennifer Koch, Director of Operations, updated the Board on clinical operations.

Hanna Lindskog, DDS, updated the Board on Dental services in the Coastal Health & Wellness Clinic:

- Visit Numbers
 - o September 2022: 781
 - o September 2023: 798
 - o 2.2 % increase for September 2023 compared to September 2022
 - We continue to see walk in patients in pain as we can fit them into our schedule.
 - We are involving all dental staff and leadership in creative thinking and problem solving for our wait list for comprehensive exams. We have discussed closing the waiting list and opening comprehensive exam appointments on a set day/time every month. We are evaluating how that will impact patient services staff with call volume and drafting a letter to inform all patients.

- Current projects, plans, department overview for dental
 - Sterilization Renovation We have ordered the new cabinets for the sterilization area in Texas
 City. This will allow us to add two more sterilizers to be more efficient and help meet
 sterilization needs. The dental company who bid on this has agreed to complete it over a
 weekend so that it will not interrupt patient care.
 - Dr. Lindskog continues to serve on the COM Hygiene School Advisory Board. There are not any
 updates regarding this program.
- Provider Education Opportunities
 - o All providers continue to select and participate in continuing education of their choice. They also share knowledge from these courses with the other providers during monthly meetings.
 - o Dr. Bishai and Dr. Lindskog attended the American Dental Association in Orlando in early October.
- Barriers or Needs (if applicable)
 - o Staffing
 - We have one vacancy for a dental assistant.
 - The new dental hygienist is scheduled to start on November 9th.

Dental Waitlist

• Dr. Lindskog will revisit the dental waitlist options at the next directors' meeting and bring it back to the Governing Board.

Maryann Choi, Medical Director, updated the Board on Medical services in the Coastal Health & Wellness Clinic.

1. Provider productivity:

• September provider visits

Scheduled 3217, No show 779, Total visits 2438, Total charges \$832,940.

(August provider visits)

Scheduled 3658, No show 899, Total visits 2759, Total charges \$956,289)

- 2. Software utilization:
 - Telemedicine platform:

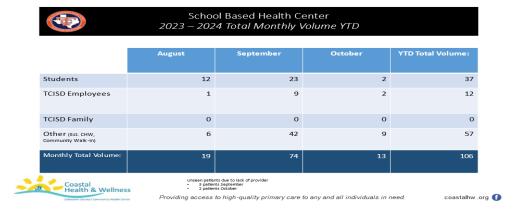
Doxy.me: 173 visits in Sept (total 789 visits since June)

E consult platform:

ConferMed: 63 (e-consult), we are considered one of the highest utilizers for the time we have been using this service)

- 3. School-based program: Walk-in clinic combined with telemedicine
 - Providers onsite for two full days weekly

Sept 74 visits (42 existing CHW patients, 23 students, 9 TCISD staff)



- 4. Provider Lead Program: collaborate with public health services (HIV/STI, WIC)
 - ID care: Jacklyn Morgan, PA-C, Maria Culangan (HIV PrEP, HepC, STD) Total revenue (PrEP and HepC meds): \$375,000

HIV screening, HepC screening Jan-23 Feb-23 Mar-23 Apr-23 May-23 Jun-23 Jul-23 23-Aug 23-Sep Oct-23 lifetime HIV screening 4401 4836 4972 5072 5154 5324 lifetime HIV screening 5000 4000 3000 2000 1000 Jan-23 Feb-23 Mar-23 Apr-23 May-23 Jun-23 Jul-23 Aug-23 Sep-23 Oct-23

- 5. Home-based care:
 - House call program for home-bound patients Sept 60 visits (Dr. Grumbles: 30 visits, Pam: 30 visits) Challenges, recruiting geriatric providers.
- 6. Remote care management (Patient engagement center/care coordination)
 - Patient engagement and promoting self-care
 - CCM (chronic care management):127, TCM (transitional care management):15
 - AWV (annual wellness visits): setting data-driven target goals.
- 7. BHI (behavioral health integration)
 - Level 4 Behavioral health /primary care integration with GCC: (level 6 by the end of 2023)
 - CHW/GCC workshop- planning session (10/17): Felicia Jeffery, CEO and GCC team Discussed strategic planning on the BH integration project with one care team model Shared services and resources, expansion of services, provider recruitment (GCC hired Dr. Valdez as Chief Medical Officer and the project team leader as care coordinator)

"Strive to deliver high-quality, culturally competent, equitable, and comprehensive primary care with a focus on clinical quality, patient-centered care, and provider and staff well-being."

<u>Item #14 Discuss Coastal Health & Wellness Governing Board Committees Submitted by Samantha Robinson</u>

Samantha Robinson, Board Chair, suggested looking at the structure of the Board and committees and by doing so form a subcommittee to discuss the Governing Board formal committees. Samantha Robinson, Dr. Hall, and Sergio Cruz volunteer to be on the subcommittee and requested that a meeting be set up in January 2024 via zoom.

Dr. Lindskog suggested when looking at the structure of the Governing Board subcommittees that we have at least one consumer on each committee. Samantha agreed.

<u>Item #15 Discuss the Need of Underserved Populations for Talk Therapy Submitted by Dr. Sharon Hall</u> Dr. Hall discussed the need of underserved populations for talk therapy.

<u>Item #16 Discuss Outreach Such as "Health Fair" to the Hospitality Workers in Our Area Submitted by Dr. Sharon Hall</u>

Brittany Rivers, Director of Community Engagement and Strategic Partnerships, will look into scheduling resource fair, possibility in August 2024

Item #17 Comments from Board Members

No Comments

| The meeting was adjourned at 1:36p.m. | |
|---------------------------------------|---------------------|
| Chair | Secretary/Treasurer |
| Date | Date |

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COASTAL HEALTH & WELLNESS

GOVERNING BOARD

9850-A.106 Boardroom Emmett F. Lowry Expressway, Texas City

Governing Board
November 2023
Item#5
Consider for Approval Ratification of the Action from the Executive
Committee Meeting Tuesday, October 31, 2023

Coastal Health & Wellness Governing Board October 31, 2023

Board Members: Staff:

Samantha Robinson, Board Chair Kenna Pruitt, Controller

Dr. Tello, Vice Chair Christina Bates, EHR System Administrator

Elizabeth Williams, Secretary/Treasurer Tikeshia Thompson-Rollins, Executive Assistant III

Anthony Hernandez, Executive Assistant II

Consider for Approval Coastal Health & Wellness HRSA Non-Competing Continuation (NCC) Progress Report for 2024-2025 Budget Period Submitted Kenna Pruitt

Kenna Pruitt, Controller, asked the committee to consider approval CHW HRSA non-competing continuation (NCC) program report for 2024-2025 budget period. Samantha Robinson, Board Chair, suggested tabling the report, and having the finance committee review. A motion to table the report and have the finance committee review was made by Dr. Tello. Elizabeth Williams seconded the motion and the Board unanimously approved.

Consider for Approval to Pay LabCorp an Amount not to Exceed \$56,500 From Fund Balance for Outstanding Account Balances Through Bill Dates Prior to May 2023 Submitted by Kenna Pruitt

Kenna Pruitt, Controller, asked the committee to consider for approval to pay LabCorp an amount not to exceed \$56,500 from fund balance for outstanding account balances through bill dates prior to May 2023 Samantha Robinson, Board Chair, suggested tabling the LabCorp report, and having the finance committee review. A motion to table the LabCorp report and have the finance committee review was made by Elizabeth William. Dr. Tello seconded the motion and the Board unanimously approved.

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COASTAL HEALTH & WELLNESS

GOVERNING BOARD

9850-A.106 Boardroom Emmett F. Lowry Expressway, Texas City

Governing Board November 2023 Item#6

Consider for Approval Coastal Health & Wellness HRSA Non-Competing Continuation (NCC) Progress Report for 2024-2025 Budget Period Submitted Kenna Pruitt



Coastal Health & Wellness

FY25 Funding Proposal for HRSA Submission April 1, 2024 - March 31, 2025

Federal and Non-Federal Expenditures

| | F | Y 2025 Budget Per | iod | |
|--|--------------------------|--------------------------|------------------|--|
| Budget Justification | Federal Grant Request | Non-Federal Resources | TOTAL | |
| REVENUE – Should be consistent with information presented in Budget II Analysis. | nformation: Budge | et Details form and | l Form 3: Income | |
| PROGRAM INCOME (fees, third party reimbursements, and payments generated from the projected delivery of services) | - | 7,126,271 | 7,126,271 | |
| STATE FUNDS (Projected DSRIP revenue) | - | - | - | |
| LOCAL FUNDS | - | 2,934,667 | 2,934,667 | |
| FEDERAL 330 GRANT | 3,237,400 | ı | 3,237,400 | |
| OTHER SUPPORT | - | 4,214,571 | 4,214,571 | |
| TOTAL REVENUE | \$ 3,237,400 | \$ 14,275,509 | \$ 17,512,909 | |
| EXPENSES: Object class totals should be consistent with those presented Details form. | in Section B of the | e Budget Informati | on: Budget | |
| PERSONNEL – Salary Total from Form 2: Staffing Profile may not match indirect costs. Include budget details for each staff position as seen in th | | | | |
| ADMINISTRATION | 402,039 | 2,144,532 | 2,546,571 | |
| MEDICAL STAFF | 929,706 | 2,899,049 | 3,828,755 | |
| DENTAL STAFF | 513,125 | 1,022,490 | 1,535,615 | |
| BEHAVIORAL HEALTH STAFF (Mental Health/Substance Abuse) | - | 183,258 | 183,258 | |
| ENABLING STAFF (Case Managers/Outreach & Education Staff) | 423,469 | 1,420,190 | 1,843,659 | |
| OTHER STAFF | - | - | - | |
| SALARIES, OVERTIME | - | 50,000 | 50,000 | |
| SALARIES, PROVIDER INCENTIVES | - | 77,000 | 77,000 | |
| TOTAL PERSONNEL | \$ 2,268,339 | \$ 7,796,519 | \$ 10,064,858 | |
| FRINGE BENEFITS | | | | |
| FICA, 7.65% | 173,527 | 596,434 | 769,961 | |
| State Unemployment Tax, 1.30% | 3,814 | 13,059 | 16,873 | |
| Life ADD, 0.24% | 5,312 | 18,031 | 23,343 | |
| Dependent Life, \$1.71/month (per eligible employee) | 608 | 2,114 | 2,722 | |
| Long Term Disability Insurance, 0.254% | 5,622 | 19,076 | 24,698 | |
| Medical Insurance, \$653.65/month (per eligible employee) | 214,624 | 741,303 | 955,927 | |
| Workers Compensation, 0.25% | 5,671 | 19,497 | 25,168 | |
| Retirement, 3.22% | 73,040 | 251,053 | 324,093 | |
| TOTAL FRINGE (21.29%) | \$ 482,218 | \$ 1,660,567 | \$ 2,142,785 | |

Federal and Non-Federal Expenditures

| | F | Y 2025 Budget Per | iod |
|--|--------------------------|--------------------------|--------------|
| Budget Justification | Federal Grant Request | Non-Federal Resources | TOTAL |
| TRAVEL | | | |
| Travel - Seminars, meetings, staff trainings/CME, etc. (4 staff x 3 occurances x \$1,750 per trip) | - | 21,000 | 21,000 |
| Mileage - Staff travel b/t clinic sites, meetings, program management, etc. (5,120 miles x \$0.625 per mile) | - | 3,200 | 3,200 |
| TOTAL TRAVEL | \$ - | \$ 24,200 | \$ 24,200 |
| EQUIPMENT – Include items of moveable equipment that cost \$5,000 or | more and with a | useful life of one ye | ear or more. |
| None | - | - | - |
| TOTAL EQUIPMENT | \$ - | \$ - | \$ - |
| SUPPLIES | | | |
| Office, Administrative, & Janitorial (\$26,091/month x 12 months) | - | 313,088 | 313,088 |
| Lab / X-ray (\$2,500/month x 12 months) | - | 30,000 | 30,000 |
| Medical Supplies (Based on 80% of total visits - \$3.48/visit x 32,878 visits) | 3,540 | 111,000 | 114,540 |
| Pharmaceuticals (\$77,233/month x 12 months) | - | 926,796 | 926,796 |
| Dental (Based on 20% of total visits - \$28.61/visit x 8,220 visits) | - | 235,200 | 235,200 |
| Outside Dental (Restorative) (\$6,000/month x 12 months) | - | 72,000 | 72,000 |
| TOTAL SUPPLIES | \$ 3,540 | \$ 1,688,084 | \$ 1,691,624 |
| CONTRACTUAL – Include sufficient detail to justify costs. | | | |
| Outside Lab Contract (\$8.70/test x 3,220 tests x 12 months) | - | 336,168 | 336,168 |
| Outside X-Ray Contract (\$12.00/reading x 220 readings x 12 months) | - | 31,680 | 31,680 |
| Family Medicine Prenatal Care Services (\$160/hr x 16 hrs x 12 months) | - | 30,720 | 30,720 |
| Internal Medicine Contract Services (\$175/hr x 80 hrs x 12 months) | - | 168,000 | 168,000 |
| Chiropractic Contract Services (\$4,000/month x 12 months) | - | 48,000 | 48,000 |
| Cardiology Contract Services (\$500/month x 12 months) | - | 6,000 | 6,000 |
| Telehealth Opioid Treatment Services (\$200/hr x 16 hrs x 12 months) | - | 38,400 | 38,400 |
| CIHCP Contract Services (\$300/month x 12 months) | - | 3,600 | 3,600 |
| Patient Transportation Contract with Gulf Coast Center & Lyft (\$30.00/average per trip x 210 estimated trips) | - | 6,300 | 6,300 |
| Janitorial Contract (3 sites) (\$14,879/month x 12 months) (GV - \$3,468/month, TC - \$10,264/month, & TCISD - \$1,147/month) | 164,412 | 14,134 | 178,546 |
| Security Services (2 sites) (\$2,435/month x 12 months) (GV - \$85/month & TC - \$2,350/month) | 28,200 | 1,020 | 29,220 |
| Pest Control Services (2 sites) (\$224/month x 12 months) (GV - \$81/month & TC - \$143/month) | 972 | 1,716 | 2,688 |

Federal and Non-Federal Expenditures

| | FY 2025 Budget Period | | | |
|--|-----------------------------|---|---|--|
| Budget Justification | Federal Grant Request | Non-Federal Resources | TOTAL | |
| Patient Portal, Tracking, EHR and RCM Interfaces & Optimizations (\$6,360/month x 12 months) | - | 76,320 | 76,320 | |
| Translation & Interpretation Services (\$5,000/month x 12 months) | - | 60,000 | 60,000 | |
| Contract & Communications Mgmt System (\$865/month x 12 months) (Contracts - \$550/month & Communications \$315/month) | - | 10,380 | 10,380 | |
| Credentialing Management Services (\$3,509/month x 12 months) | - | 42,108 | 42,108 | |
| Fit-for-Duty Compliance Assessment Services (\$500/month x 12 months) | - | 6,000 | 6,000 | |
| IT Technical Consulting (\$1,000/month x 12 months) | - | 12,000 | 12,000 | |
| EAP, Prehire Screenings, Investigations, & Medicare Exclusions (\$2,229/month x 12 months) | - | 26,744 | 26,744 | |
| Billing Contract Service Processing (\$7,000/month x 12 months) | - | 84,000 | 84,000 | |
| TOTAL CONTRACTUAL | \$ 193,584 | \$ 1,003,290 | \$ 1,196,874 | |
| OTHER – Include detailed justification. Note: Federal funding CANNOT s Training – CME and other types of continuing education/trainings (\$3,250/month x 12 months) | upport constructio | n, fundraising, or l | obbying costs. 39,000 | |
| | | | | |
| Postage (\$750/month x 12 months) | - | 9,000 | 9,000 | |
| Postage (\$750/month x 12 months) Telecommunication Services (phone, data, radio, internet) (\$5,479/month x 12 months) | - | 9,000 65,742 | 9,000 65,742 | |
| Telecommunication Services (phone, data, radio, internet) | - | · | , | |
| Telecommunication Services (phone, data, radio, internet) (\$5,479/month x 12 months) | - 42,480 | 65,742 | 65,742 | |
| Telecommunication Services (phone, data, radio, internet) (\$5,479/month x 12 months) Utilities (Water & Electricity) (\$1,406/month x 12 months) Rentals (Copiers, Vaccine and Records Storage) | - - 42,480 172,692 | 65,742 16,872 | 65,742 16,872 | |
| Telecommunication Services (phone, data, radio, internet) (\$5,479/month x 12 months) Utilities (Water & Electricity) (\$1,406/month x 12 months) Rentals (Copiers, Vaccine and Records Storage) (\$7,433/month x 12 months) Leases – Facilities (Galveston and Texas City clinic sites) | | 65,742 16,872 46,720 | 65,742 16,872 89,200 | |
| Telecommunication Services (phone, data, radio, internet) (\$5,479/month x 12 months) Utilities (Water & Electricity) (\$1,406/month x 12 months) Rentals (Copiers, Vaccine and Records Storage) (\$7,433/month x 12 months) Leases – Facilities (Galveston and Texas City clinic sites) (\$43,563/month x 12 months) Equipment Maintenance (inspections, calibrations, and repairs) | 172,692 | 65,742 16,872 46,720 350,064 | 65,742 16,872 89,200 522,756 | |
| Telecommunication Services (phone, data, radio, internet) (\$5,479/month x 12 months) Utilities (Water & Electricity) (\$1,406/month x 12 months) Rentals (Copiers, Vaccine and Records Storage) (\$7,433/month x 12 months) Leases – Facilities (Galveston and Texas City clinic sites) (\$43,563/month x 12 months) Equipment Maintenance (inspections, calibrations, and repairs) (\$8,217/month x 12 months) | 172,692 | 65,742 16,872 46,720 350,064 27,960 | 65,742 16,872 89,200 522,756 98,601 | |
| Telecommunication Services (phone, data, radio, internet) (\$5,479/month x 12 months) Utilities (Water & Electricity) (\$1,406/month x 12 months) Rentals (Copiers, Vaccine and Records Storage) (\$7,433/month x 12 months) Leases – Facilities (Galveston and Texas City clinic sites) (\$43,563/month x 12 months) Equipment Maintenance (inspections, calibrations, and repairs) (\$8,217/month x 12 months) Building Maintenance (\$417/month x 12 months) | 172,692 | 65,742 16,872 46,720 350,064 27,960 5,000 | 65,742 16,872 89,200 522,756 98,601 5,000 | |
| Telecommunication Services (phone, data, radio, internet) (\$5,479/month x 12 months) Utilities (Water & Electricity) (\$1,406/month x 12 months) Rentals (Copiers, Vaccine and Records Storage) (\$7,433/month x 12 months) Leases – Facilities (Galveston and Texas City clinic sites) (\$43,563/month x 12 months) Equipment Maintenance (inspections, calibrations, and repairs) (\$8,217/month x 12 months) Building Maintenance (\$417/month x 12 months) General Liability Insurance (\$864/month x 12 months) | 172,692 | 65,742 16,872 46,720 350,064 27,960 5,000 10,368 | 65,742 16,872 89,200 522,756 98,601 5,000 10,368 | |
| Telecommunication Services (phone, data, radio, internet) (\$5,479/month x 12 months) Utilities (Water & Electricity) (\$1,406/month x 12 months) Rentals (Copiers, Vaccine and Records Storage) (\$7,433/month x 12 months) Leases – Facilities (Galveston and Texas City clinic sites) (\$43,563/month x 12 months) Equipment Maintenance (inspections, calibrations, and repairs) (\$8,217/month x 12 months) Building Maintenance (\$417/month x 12 months) General Liability Insurance (\$864/month x 12 months) Building Contents Insurance (\$1,536/month x 12 months) | 172,692 | 65,742 16,872 46,720 350,064 27,960 5,000 10,368 18,432 | 65,742 16,872 89,200 522,756 98,601 5,000 10,368 18,432 | |
| Telecommunication Services (phone, data, radio, internet) (\$5,479/month x 12 months) Utilities (Water & Electricity) (\$1,406/month x 12 months) Rentals (Copiers, Vaccine and Records Storage) (\$7,433/month x 12 months) Leases – Facilities (Galveston and Texas City clinic sites) (\$43,563/month x 12 months) Equipment Maintenance (inspections, calibrations, and repairs) (\$8,217/month x 12 months) Building Maintenance (\$417/month x 12 months) General Liability Insurance (\$864/month x 12 months) Building Contents Insurance (\$1,536/month x 12 months) Auto Insurance (hired/non-owned liability) (\$12/month x 12 months) | 172,692 | 65,742 16,872 46,720 350,064 27,960 5,000 10,368 18,432 144 | 65,742 16,872 89,200 522,756 98,601 5,000 10,368 18,432 144 | |
| Telecommunication Services (phone, data, radio, internet) (\$5,479/month x 12 months) Utilities (Water & Electricity) (\$1,406/month x 12 months) Rentals (Copiers, Vaccine and Records Storage) (\$7,433/month x 12 months) Leases – Facilities (Galveston and Texas City clinic sites) (\$43,563/month x 12 months) Equipment Maintenance (inspections, calibrations, and repairs) (\$8,217/month x 12 months) Building Maintenance (\$417/month x 12 months) General Liability Insurance (\$864/month x 12 months) Building Contents Insurance (\$1,536/month x 12 months) Auto Insurance (hired/non-owned liability) (\$12/month x 12 months) Program Discretionary Fund (staff recognitions, service awards, etc.) Advertising (staff recruitment, program outreach and awareness, open | 172,692 | 65,742 16,872 46,720 350,064 27,960 5,000 10,368 18,432 144 30,000 | 65,742 16,872 89,200 522,756 98,601 5,000 10,368 18,432 144 30,000 | |

Federal and Non-Federal Expenditures

| | F | Y 2025 Budget Per | iod |
|---|--------------------------|--------------------------|---------------|
| Budget Justification | Federal Grant Request | Non-Federal Resources | TOTAL |
| Computer Software, Licensing, Updates, & Usage Fees (\$47,272/month x 12 months) | - | 567,265 | 567,265 |
| Professional Fees/License/Inspections (radiation, laboratory, notary) | - | 4,670 | 4,670 |
| Professional Services (Year-end annual audit and HR verifications) | - | 34,800 | 34,800 |
| Medical/Hazard Waste Disposal (\$670/month x 12 months) | - | 8,040 | 8,040 |
| Board Meeting Operations | - | 1,500 | 1,500 |
| Service Charge – Credit Cards (processing fees for patients who pay with credit cards) and patient portal (\$3,983/month x 12 months) | - | 47,800 | 47,800 |
| Bad Debt - Uncollectible AR | - | 690,432 | 690,432 |
| TOTAL OTHER | \$ 289,719 | \$ 2,102,849 | \$ 2,392,568 |
| TOTAL DIRECT CHARGES (Sum of TOTAL Expenses) | \$ 3,237,400 | \$ 14,275,509 | \$ 17,512,909 |
| INDIRECT CHARGES – Include approved indirect cost rate. | | | |
| 0% indirect cost rate (includes utilities and accounting services) | | | - |
| TOTALS (Total of TOTAL DIRECT CHARGES and INDIRECT CHARGES) | \$ 3,237,400 | \$ 14,275,509 | \$ 17,512,909 |

COASTAL HEALTH & WELLNESS Funding proposal for the fiscal year ending March 31, 2025 Budgeted Positions

| Budgeted Positions Full Time Equivalents (FTE) | FY24 Approved Budget | FY24 Approved Amendment | FY25 Proposed Budget | Change | % |
|--|----------------------------|-------------------------------|----------------------------|--------|------|
| Admin Support | 32.3 | 32.9 | 33.9 | 1.0 | 3% |
| Medical Director | 1.0 | 1.0 | 1.0 | - | - |
| Physicians | 1.0 | 1.0 | 1.0 | - | - |
| Pediatrician | 1.0 | 1.0 | 1.0 | - | - |
| Midlevel Practitioners (PA/NP) | 7.0 | 8.5 | 8.5 | - | - |
| Nurses | 11.0 | 11.7 | 11.7 | - | - |
| Clinical Support | 40.0 | 43.0 | 43.0 | - | - |
| Lab | 7.0 | 8.0 | 8.0 | - | - |
| Pharmacy | 0.0 | 2.0 | 2.0 | - | - |
| Dentists | 4.5 | 4.5 | 4.5 | - | - |
| Dental Hygienists | 2.6 | 2.6 | 2.6 | - | - |
| Dental Assistants | 10.5 | 11.5 | 11.5 | - | - |
| Behavioral Health Specialists | 2.0 | 2.0 | 2.0 | - | - |
| Case Management | 6.5 | 7.0 | 8.0 | 1.0 | 15% |
| Outreach & Education | 5.0 | 7.0 | 6.0 | (1.0) | -20% |
| Total FTE | 131.4 | 143.6 | 144.6 | 1.0 | 0.8% |

COASTAL HEALTH & WELLNESS

Funding proposal for the fiscal year ending March 31, 2025 Budget Details

| | FY23 Actual | FY24 Budget | FY24 Actual thru 9/30/23 | FY24 Projected thru 3/31/24 | FY25 Proposed Budget | Increase / (Decrease) |
|--|--|--|---|---|--|---|
| VISITS: | 29,624 | 37,863 | 19,365 | 38,730 | 41,098 | 3,235 |
| REVENUES | | | | | | |
| Grants - HRSA Base | 3,228,873 | 3,237,400 | 1,562,721 | 3,125,441 | 3,237,400 | _ |
| Grant - Other Fed/State | 2,379,572 | 1,065,364 | 1,066,051 | - | - | (1,065,364) |
| Grant - Local/Foundations | 2,000 | - | - | _ | _ | - |
| Grant - Patient Services | 214,997 | 173,404 | 91,120 | 182,241 | 227,258 | 53,854 |
| Contract Revenue | 13,207 | 14,000 | 5,626 | 11,252 | 14,000 | - |
| Patient Fees | 1,307,241 | 1,773,576 | 932,220 | 1,864,439 | 1,952,256 | 178,680 |
| Private Insurance | 1,008,708 | 1,616,356 | 953,293 | 1,906,587 | 2,298,559 | 682,203 |
| Medicare | 453,880 | 948,384 | 527,184 | 1,054,367 | 1,185,204 | 236,820 |
| Medicaid | 743,657 | 1,388,400 | 689,447 | 1,378,894 | 1,448,994 | 60,594 |
| Pharmacy Revenue | 631,008 | 1,200,000 | 628,723 | 1,257,445 | 1,294,992 | 94,992 |
| Medical Record Revenue | 6,766 | 25,000 | 7,821 | 15,641 | 20,000 | (5,000) |
| Medicaid Incentive Payments | 48,689 | 95,000 | 50,179 | 100,357 | 100,000 | 5,000 |
| County Revenue | 3,534,667 | 3,134,667 | 1,667,334 | 3,334,667 | 2,934,667 | (200,000) |
| Donations | 10,000 | - | - | - | - | - |
| DSRIP Revenue | 712,500 | - | - | - | - | - |
| Local Funds / Other Revenue | 11,391 | - | - | - | - | - |
| Interest Income | 82,151 | 34,000 | 115,718 | 231,437 | 234,000 | 200,000 |
| Miscellaneous Revenue | 931 | - | 1,738 | 1,738 | - | - |
| Gain on Fixed Asset Disposals | 124 | - | - | - | - | - |
| Fund Balance | - | 1,641,630 | - | - | 2,565,579 | 923,949 |
| TOTAL REVENUE | \$ 14,390,363 | \$ 16,347,181 | \$ 8,299,173 | \$ 14,464,506 | \$ 17,512,909 | \$ 1,165,728 |
| EXPENSES | | | | | | |
| Salaries | 6,799,430 | 9,086,013 | 3,820,144 | 7,640,288 | 9,452,632 | 366,619 |
| Salaries, Overtime | 44,092 | 50,000 | 22,266 | 44,532 | 50,000 | - |
| Salaries, Part-Time | 319,726 | 417,933 | 208,985 | 417,970 | - | |
| Salaries, Provider Incentives | 18,000 | | | 41/.5/0 | 430.4/6 | 12.543 |
| Salaries, Supplemental | | 47,500 | | | 430,476 77,000 | 12,543 29,500 |
| | 45,371 | 47,500 49,000 | 7,750 | 15,500 | 77,000 | 29,500 |
| | 45,371 526,280 | 47,500 49,000 738,260 | 7,750 2,070 | 15,500 4,140 | 77,000 54,750 | 29,500 5,750 |
| FICA Expense | 526,280 | 49,000 738,260 | 7,750 2,070 293,654 | 15,500 4,140 587,309 | 77,000 54,750 769,961 | 29,500 5,750 31,701 |
| FICA Expense Texas Unemployment Tax | 526,280 (169) | 49,000 738,260 16,756 | 7,750 2,070 293,654 195 | 15,500 4,140 587,309 390 | 77,000 54,750 769,961 16,873 | 29,500 5,750 |
| FICA Expense | 526,280 | 49,000 738,260 | 7,750 2,070 293,654 | 15,500 4,140 587,309 | 77,000 54,750 769,961 | 29,500 5,750 31,701 117 |
| FICA Expense Texas Unemployment Tax Life Insurance Expense | 526,280 (169) 18,536 | 49,000 738,260 16,756 25,141 | 7,750 2,070 293,654 195 11,504 | 15,500 4,140 587,309 390 23,008 | 77,000 54,750 769,961 16,873 26,065 | 29,500 5,750 31,701 117 924 943 |
| FICA Expense Texas Unemployment Tax Life Insurance Expense LTD Insurance Expense | 526,280 (169) 18,536 14,363 | 49,000 738,260 16,756 25,141 23,755 | 7,750 2,070 293,654 195 11,504 9,697 | 15,500 4,140 587,309 390 23,008 19,394 | 77,000 54,750 769,961 16,873 26,065 24,698 | 29,500 5,750 31,701 117 924 |
| FICA Expense Texas Unemployment Tax Life Insurance Expense LTD Insurance Expense Health Insurance Expense | 526,280 (169) 18,536 14,363 409,139 | 49,000 738,260 16,756 25,141 23,755 541,618 | 7,750 2,070 293,654 195 11,504 9,697 304,717 | 15,500 4,140 587,309 390 23,008 19,394 609,433 | 77,000 54,750 769,961 16,873 26,065 24,698 955,927 | 29,500 5,750 31,701 117 924 943 414,309 |
| FICA Expense Texas Unemployment Tax Life Insurance Expense LTD Insurance Expense Health Insurance Expense Worker's Comp Insurance | 526,280 (169) 18,536 14,363 409,139 11,775 | 49,000 738,260 16,756 25,141 23,755 541,618 28,961 | 7,750 2,070 293,654 195 11,504 9,697 304,717 | 15,500 4,140 587,309 390 23,008 19,394 609,433 15,553 | 77,000 54,750 769,961 16,873 26,065 24,698 955,927 | 29,500 5,750 31,701 117 924 943 414,309 (3,793) |
| FICA Expense Texas Unemployment Tax Life Insurance Expense LTD Insurance Expense Health Insurance Expense Worker's Comp Insurance Sponsored Healthcare Pgm | 526,280 (169) 18,536 14,363 409,139 11,775 60,907 | 49,000 738,260 16,756 25,141 23,755 541,618 28,961 99,637 | 7,750 2,070 293,654 195 11,504 9,697 304,717 7,777 14,079 | 15,500 4,140 587,309 390 23,008 19,394 609,433 15,553 28,159 | 77,000 54,750 769,961 16,873 26,065 24,698 955,927 25,168 | 29,500 5,750 31,701 117 924 943 414,309 (3,793) (99,637) |
| FICA Expense Texas Unemployment Tax Life Insurance Expense LTD Insurance Expense Health Insurance Expense Worker's Comp Insurance Sponsored Healthcare Pgm Pension / Retirement | 526,280 (169) 18,536 14,363 409,139 11,775 60,907 260,027 | 49,000 738,260 16,756 25,141 23,755 541,618 28,961 99,637 310,750 | 7,750 2,070 293,654 195 11,504 9,697 304,717 7,777 14,079 | 15,500 4,140 587,309 390 23,008 19,394 609,433 15,553 28,159 260,704 | 77,000 54,750 769,961 16,873 26,065 24,698 955,927 25,168 - 324,093 | 29,500 5,750 31,701 117 924 943 414,309 (3,793) (99,637) 13,343 |
| FICA Expense Texas Unemployment Tax Life Insurance Expense LTD Insurance Expense Health Insurance Expense Worker's Comp Insurance Sponsored Healthcare Pgm Pension / Retirement Outside Lab Contract | 526,280 (169) 18,536 14,363 409,139 11,775 60,907 260,027 201,420 | 49,000 738,260 16,756 25,141 23,755 541,618 28,961 99,637 310,750 334,080 | 7,750 2,070 293,654 195 11,504 9,697 304,717 7,777 14,079 130,352 30,620 | 15,500 4,140 587,309 390 23,008 19,394 609,433 15,553 28,159 260,704 61,240 | 77,000 54,750 769,961 16,873 26,065 24,698 955,927 25,168 - 324,093 336,168 | 29,500 5,750 31,701 117 924 943 414,309 (3,793) (99,637) 13,343 2,088 |
| FICA Expense Texas Unemployment Tax Life Insurance Expense LTD Insurance Expense Health Insurance Expense Worker's Comp Insurance Sponsored Healthcare Pgm Pension / Retirement Outside Lab Contract Outside X-Ray Contract | 526,280 (169) 18,536 14,363 409,139 11,775 60,907 260,027 201,420 16,188 | 49,000 738,260 16,756 25,141 23,755 541,618 28,961 99,637 310,750 334,080 29,952 | 7,750 2,070 293,654 195 11,504 9,697 304,717 7,777 14,079 130,352 30,620 9,408 | 15,500 4,140 587,309 390 23,008 19,394 609,433 15,553 28,159 260,704 61,240 18,816 | 77,000 54,750 769,961 16,873 26,065 24,698 955,927 25,168 - 324,093 336,168 31,680 | 29,500 5,750 31,701 117 924 943 414,309 (3,793) (99,637) 13,343 2,088 1,728 |
| FICA Expense Texas Unemployment Tax Life Insurance Expense LTD Insurance Expense Health Insurance Expense Worker's Comp Insurance Sponsored Healthcare Pgm Pension / Retirement Outside Lab Contract Outside X-Ray Contract Misc Contract Services | 526,280 (169) 18,536 14,363 409,139 11,775 60,907 260,027 201,420 16,188 579,588 | 49,000 738,260 16,756 25,141 23,755 541,618 28,961 99,637 310,750 334,080 29,952 | 7,750 2,070 293,654 195 11,504 9,697 304,717 7,777 14,079 130,352 30,620 9,408 | 15,500 4,140 587,309 390 23,008 19,394 609,433 15,553 28,159 260,704 61,240 18,816 | 77,000 54,750 769,961 16,873 26,065 24,698 955,927 25,168 - 324,093 336,168 31,680 | 29,500 5,750 31,701 117 924 943 414,309 (3,793) (99,637) 13,343 2,088 1,728 |
| FICA Expense Texas Unemployment Tax Life Insurance Expense LTD Insurance Expense Health Insurance Expense Worker's Comp Insurance Sponsored Healthcare Pgm Pension / Retirement Outside Lab Contract Outside X-Ray Contract Misc Contract Services Temporary Staffing | 526,280 (169) 18,536 14,363 409,139 11,775 60,907 260,027 201,420 16,188 579,588 3,181 | 49,000 738,260 16,756 25,141 23,755 541,618 28,961 99,637 310,750 334,080 29,952 680,605 | 7,750 2,070 293,654 195 11,504 9,697 304,717 7,777 14,079 130,352 30,620 9,408 583,213 | 15,500 4,140 587,309 390 23,008 19,394 609,433 15,553 28,159 260,704 61,240 18,816 1,166,427 - 24,819 | 77,000 54,750 769,961 16,873 26,065 24,698 955,927 25,168 - 324,093 336,168 31,680 528,272 | 29,500 5,750 31,701 117 924 943 414,309 (3,793) (99,637) 13,343 2,088 1,728 |
| FICA Expense Texas Unemployment Tax Life Insurance Expense LTD Insurance Expense Health Insurance Expense Worker's Comp Insurance Sponsored Healthcare Pgm Pension / Retirement Outside Lab Contract Outside X-Ray Contract Misc Contract Services Temporary Staffing Billing Contract Svc IGT Reimbursement Janitorial Contract | 526,280 (169) 18,536 14,363 409,139 11,775 60,907 260,027 201,420 16,188 579,588 3,181 78,768 | 49,000 738,260 16,756 25,141 23,755 541,618 28,961 99,637 310,750 334,080 29,952 680,605 - 84,000 - 207,094 | 7,750 2,070 293,654 195 11,504 9,697 304,717 7,777 14,079 130,352 30,620 9,408 583,213 - 12,410 - 69,652 | 15,500 4,140 587,309 390 23,008 19,394 609,433 15,553 28,159 260,704 61,240 18,816 1,166,427 - 24,819 - 139,304 | 77,000 54,750 769,961 16,873 26,065 24,698 955,927 25,168 - 324,093 336,168 31,680 528,272 - 84,000 - 178,546 | 29,500 5,750 31,701 117 924 943 414,309 (3,793) (99,637) 13,343 2,088 1,728 |
| FICA Expense Texas Unemployment Tax Life Insurance Expense LTD Insurance Expense Health Insurance Expense Worker's Comp Insurance Sponsored Healthcare Pgm Pension / Retirement Outside Lab Contract Outside X-Ray Contract Misc Contract Services Temporary Staffing Billing Contract Svc IGT Reimbursement | 526,280 (169) 18,536 14,363 409,139 11,775 60,907 260,027 201,420 16,188 579,588 3,181 78,768 235,125 | 49,000 738,260 16,756 25,141 23,755 541,618 28,961 99,637 310,750 334,080 29,952 680,605 - 84,000 | 7,750 2,070 293,654 195 11,504 9,697 304,717 7,777 14,079 130,352 30,620 9,408 583,213 - 12,410 - | 15,500 4,140 587,309 390 23,008 19,394 609,433 15,553 28,159 260,704 61,240 18,816 1,166,427 - 24,819 | 77,000 54,750 769,961 16,873 26,065 24,698 955,927 25,168 - 324,093 336,168 31,680 528,272 - 84,000 | 29,500 5,750 31,701 117 924 943 414,309 (3,793) (99,637) 13,343 2,088 1,728 (152,333) |

COASTAL HEALTH & WELLNESS Funding proposal for the fiscal year ending March 31, 2025 Budget Details

| | FY23 Actual | FY24 Budget | FY24 Actual thru 9/30/23 | FY24 Projected thru 3/31/24 | FY25 Proposed Budget | Increase / (Decrease) |
|------------------------------------|----------------|----------------|--------------------------------|-----------------------------------|----------------------------|--------------------------|
| VISITS: | 29,624 | 37,863 | 19,365 | 38,730 | 41,098 | 3,235 |
| Office Supplies | 126,727 | 132,200 | 92,159 | 161,518 | 150,900 | 18,700 |
| Operating Supplies | 365,763 | 415,200 | 204,330 | 397,250 | 403,740 | (11,460) |
| Outside Dental Supplies | 65,331 | 81,000 | 32,308 | 64,616 | 72,000 | (9,000) |
| Pharmaceutical Supplies | 444,086 | 657,800 | 459,663 | 919,326 | 926,796 | 268,996 |
| Uniform | 92 | - | - | - | - | - |
| Controlled Assets (i.e. computers) | 37,099 | 129,625 | - | - | 138,188 | 8,563 |
| Postage | 4,579 | 9,000 | 4,301 | 8,602 | 9,000 | - |
| Telecommunications | 63,878 | 68,772 | 24,587 | 49,174 | 65,742 | (3,030) |
| Water | 153 | 372 | 153 | 305 | 372 | - |
| Electricity | 13,805 | 18,000 | 7,510 | 15,020 | 16,500 | (1,500) |
| Mileage | 3,178 | 3,200 | 1,447 | 2,894 | 3,200 | - |
| Travel | 11,970 | 14,000 | 7,371 | 14,742 | 21,000 | 7,000 |
| Training | 39,931 | 33,640 | 10,908 | 21,817 | 39,000 | 5,360 |
| Rentals | 64,155 | 64,360 | 42,028 | 84,055 | 89,200 | 24,840 |
| Leases | 519,922 | 519,924 | 259,961 | 519,922 | 522,756 | 2,832 |
| Maint/Repair, Equip. | 106,750 | 95,004 | 97,301 | 88,658 | 98,601 | 3,597 |
| Maint/Repair, Auto | - | - | 697 | 1,393 | - | - |
| Maint/Repair, Bldg. | 5,156 | 3,000 | 68,674 | 137,347 | 5,000 | 2,000 |
| Maint/Repair, Prev Auto | - | - | - | - | - | - |
| Insurance, Auto/Truck | 94 | 108 | 48 | 97 | 144 | 36 |
| Insurance, General Liability | 10,685 | 10,908 | 5,725 | 11,449 | 10,368 | (540) |
| Insurance, Bldg. Contents | 14,771 | 14,736 | 8,908 | 17,815 | 18,432 | 3,696 |
| Operating Equipment | 4,125 | - | 69,078 | 69,078 | - | - |
| Bldg. Improvements | 4,667 | | | | - | - |
| Marketing/Advertising | 39,230 | 77,900 | 39,471 | 78,941 | 87,000 | 9,100 |
| Subscriptions, Books, Etc. | 40,642 | 7,686 | 6,544 | 13,089 | 19,686 | 12,000 |
| Association Dues | 43,039 | 26,260 | 763 | 1,525 | 26,260 | - |
| IT Software / Licenses | 471,633 | 567,265 | 153,840 | 307,679 | 567,265 | - |
| Prof Fees/Licenses/Inspections | 9,671 | 4,670 | 2,047 | 4,094 | 4,670 | - |
| Professional Services | 49,868 | 34,200 | 35,813 | 42,261 | 34,800 | 600 |
| Trash Removal | 2,441 | - | - 2 704 | 7.562 | - | - |
| Med / Hazard Waste Disposal | 7,577 | 7,200 | 3,781 | 7,562 | 8,040 | 840 |
| Transportation | 2,782 | 6,000 | 2,380 | 4,760 | 6,300 | 300 |
| Board Meeting Operations | 2,036 | 1,500 | 2 000 | - | 1,500 | - (4.200) |
| Service Charge - Credit Cards | 7,650 | 9,000 | 3,008 | 6,015 | 7,800 | (1,200) |
| Billing Fees - Merchant | 14,357 | 40,000 | 19,899 | 39,798 | 40,000 | - |
| Cashier Over/Short | 103 | 450.016 | 64 | 128 | - | - |
| Bad Debt Expense | 491,521 | 459,816 | 286,419 | 572,838 | 690,432 | 230,616 |
| Misc/Discretionary Expense | 359 2 605 | 30,000 | 174 | 348 | 30,000 | _ |
| Employee Betterment | 2,605 | - | - | - 24 | - | - |
| Freight/Shipping Charges | 49 | - | 31 | 31 | - | - |
| TOTAL EXPENSES | \$ 12,959,158 | \$ 16,347,181 | \$ 7,503,751 | \$ 14,768,874 | \$ 17,512,909 | \$ 1,165,728 |
| Revenue Over / (Under) Expenses | 1,431,205 | - | 795,422 | (304,368) | - | - |

COASTAL HEALTH & WELLNESS Funding proposal for the fiscal year ending March 31, 2025 Funding Details

| ſ | Federal | Non-Federal | Fund Balance | FY25 Total Budget |
|------------------------------------|--------------|---------------|--------------|----------------------|
| REVENUES | | | | Total buuget |
| Grants - HRSA Base | 3,237,400.00 | <u>_</u> | <u>_</u> | 3,237,400.00 |
| Grant - Patient Services | 3,237,400.00 | 227,258.00 | | 227,258.00 |
| Contract Revenue | _ | 14,000.00 | | 14,000.00 |
| Patient Fees | <u> </u> | 1,952,256.00 | _ | 1,952,256.00 |
| Private Insurance | <u>_</u> | 2,298,559.00 | <u>_</u> | 2,298,559.00 |
| Medicare | _ | 1,185,204.00 | | 1,185,204.00 |
| Medicaid | | 1,448,994.00 | | 1,448,994.00 |
| Pharmacy Revenue | <u>_</u> | 1,294,992.00 | <u>_</u> | 1,294,992.00 |
| Medical Record Revenue | <u>_</u> | 20,000.00 | <u>_</u> | 20,000.00 |
| Medical Incentive Payments | _ | 100,000.00 | | 100,000.00 |
| County Revenue | _ | 2,934,667.00 | | 2,934,667.00 |
| Interest Income | _ | 234,000.00 | | 234,000.00 |
| Fund Balance | _ | 254,000.00 | 2,565,579.00 | 2,565,579.00 |
| | 2 227 400 00 | 44 700 030 00 | | |
| TOTAL REVENUE | 3,237,400.00 | 11,709,930.00 | 2,565,579.00 | 17,512,909.00 |
| EXPENSES | 2 242 740 00 | 6 474 472 00 | 4.064.744.00 | 0.450.600.00 |
| Salaries | 2,213,719.00 | 6,174,172.00 | 1,064,741.00 | 9,452,632.00 |
| Salaries, Overtime | - | 42,646.00 | 7,354.00 | 50,000.00 |
| Salaries, Part-Time | 54,620.00 | 320,573.00 | 55,283.00 | 430,476.00 |
| Salaries, Provider Incentives | - | 65,674.00 | 11,326.00 | 77,000.00 |
| Salaries, Supplemental | | | 54,750.00 | 54,750.00 |
| FICA Expense | 173,527.00 | 505,136.00 | 91,298.00 | 769,961.00 |
| Texas Unemployment Tax | 3,814.00 | 11,138.00 | 1,921.00 | 16,873.00 |
| Life Insurance Expense | 5,920.00 | 17,182.00 | 2,963.00 | 26,065.00 |
| LTD Insurance Expense | 5,622.00 | 16,270.00 | 2,806.00 | 24,698.00 |
| Health Insurance Expense | 214,624.00 | 632,268.00 | 109,035.00 | 955,927.00 |
| Worker's Comp Insurance | 5,671.00 | 16,512.00 | 2,985.00 | 25,168.00 |
| Pension / Retirement | 73,040.00 | 212,623.00 | 38,430.00 | 324,093.00 |
| Outside Lab Contract | - | 336,168.00 | - | 336,168.00 |
| Outside X-Ray Contract | - | 31,680.00 | - | 31,680.00 |
| Misc Contract Services | - | 179,708.00 | 348,564.00 | 528,272.00 |
| Billing Contract Svc | - | - | 84,000.00 | 84,000.00 |
| Janitorial Contract | 164,412.00 | - | 14,134.00 | 178,546.00 |
| Pest Control | 972.00 | - | 1,716.00 | 2,688.00 |
| Security | 28,200.00 | - | 1,020.00 | 29,220.00 |
| Office Supplies | - | 150,900.00 | - | 150,900.00 |
| Operating Supplies | 3,540.00 | 400,200.00 | - | 403,740.00 |
| Outside Dental Supplies | - | 72,000.00 | - | 72,000.00 |
| Pharmaceutical Supplies | - | 926,796.00 | - | 926,796.00 |
| Controlled Assets (i.e. computers) | - | - | 138,188.00 | 138,188.00 |
| Postage | - | 9,000.00 | - | 9,000.00 |
| Telecommunications | - | 65,742.00 | - | 65,742.00 |
| Water | - | 372.00 | - | 372.00 |
| Electricity | - | 16,500.00 | - | 16,500.00 |
| Mileage | - | 3,200.00 | - | 3,200.00 |
| Travel | - | 21,000.00 | - | 21,000.00 |
| Training | - | 39,000.00 | - | 39,000.00 |
| Rentals | 42,480.00 | 46,720.00 | - | 89,200.00 |
| Leases | 172,692.00 | 350,064.00 | - | 522,756.00 |

COASTAL HEALTH & WELLNESS Funding proposal for the fiscal year ending March 31, 2025 Funding Details

| | Federal | Non-Federal | Fund Balance | FY25 |
|---------------------------------|--------------|---------------|--------------|---------------|
| | | | | Total Budget |
| Maint/Repair, Equip. | 70,641.00 | 27,960.00 | - | 98,601.00 |
| Maint/Repair, Bldg. | - | 5,000.00 | - | 5,000.00 |
| Insurance, Auto/Truck | - | 144.00 | - | 144.00 |
| Insurance, General Liability | - | 10,368.00 | - | 10,368.00 |
| Insurance, Bldg. Contents | - | 18,432.00 | - | 18,432.00 |
| Marketing/Advertising | - | 87,000.00 | - | 87,000.00 |
| Subscriptions, Books, Etc. | 3,906.00 | 15,780.00 | - | 19,686.00 |
| Association Dues | - | 26,260.00 | - | 26,260.00 |
| IT Software / Licenses | - | 32,200.00 | 535,065.00 | 567,265.00 |
| Prof Fees/Licenses/Inspections | | 4,670.00 | - | 4,670.00 |
| Professional Services | | 34,800.00 | - | 34,800.00 |
| Med / Hazard Waste Disposal | - | 8,040.00 | - | 8,040.00 |
| Transportation | - | 6,300.00 | - | 6,300.00 |
| Board Meeting Operations | _ | 1,500.00 | _ | 1,500.00 |
| Service Charge - Credit Cards | | 7,800.00 | _ | 7,800.00 |
| Billing Fees - Merchant | | 40,000.00 | _ | 40,000.00 |
| Bad Debt Expense | | 690,432.00 | _ | 690,432.00 |
| Misc/Discretionary Expense | _ | 30,000.00 | _ | 30,000.00 |
| · | | | | · · |
| TOTAL EXPENSES | 3,237,400.00 | 11,709,930.00 | 2,565,579.00 | 17,512,909.00 |
| Revenue Over / (Under) Expenses | - | - | - | - |

| CATEGORICAL | Federal | Non-Federal | Fund Balance | FY25 Total Budget |
|-----------------------|--------------|---------------|--------------|----------------------|
| Wages | 2,268,339.00 | 6,603,065.00 | 1,193,454.00 | 10,064,858.00 |
| Benefits | 482,218.00 | 1,411,129.00 | 249,438.00 | 2,142,785.00 |
| Travel | - | 24,200.00 | - | 24,200.00 |
| Equipment | - | - | - | - |
| Supplies | 3,540.00 | 1,549,896.00 | 138,188.00 | 1,691,624.00 |
| Contractual | 193,584.00 | 553,856.00 | 449,434.00 | 1,196,874.00 |
| Other | 289,719.00 | 1,567,784.00 | 535,065.00 | 2,392,568.00 |
| Total Expenses | 3,237,400.00 | 11,709,930.00 | 2,565,579.00 | 17,512,909.00 |

COASTAL HEALTH & WELLNESS

Funding proposal for the fiscal year ending March 31, 2025 Fund Balance Reserve Expenditures

Personnel Costs:

60,838 One-Time payout of \$500 (full-time) and \$250 (part-time) staff

1,382,054 Coastal operating expenditures funded by unreserved fund balance

\$ 1,442,892

Contract Services:

449,434 Coastal operating expenditures funded by unreserved fund balance

\$ 449,434

Supply Items:

* 138,188 Computer Refresh Replacements (5 desktops, 50 laptops)
\$ 138,188

Software/Licenses:

* 535,065 Coastal operating expenditures funded by unreserved fund balance. \$ 535,065

\$ 2,565,579 Total CHW Fund Balance Proposed Purchases

^{*} Represents Coastal Health & Wellness portion of shared services cost

| Departm | ent of Health and Human Services | | | For HRSA Use Only | | |
|------------|--|---------------------------|-----------------------------|----------------------------|------------------|--------------------------------------|
| Health S | ervices and Resources Administration | | | | | |
| | | Applicant Name: | | COASTAL HEALTH & WELLNESS | | |
| | Form 3: Income Analysis | Grant Number: | | H80CS00344 | | |
| | Support Year 23 | Application Tracking Nur | mber: | 222270 | | |
| Part 1: Pa | atient Service Revenue - Program Income | | | | | |
| Line # | Payer Category | Patients | Billable Visits | Income Per Visit | Projected Income | Prior FY Income Mo/Yr: March 2023 |
| | | (a) | (b) | (c) | (d) | (e) |
| 1 | Medicaid | 1,974 | 3,959 | 366.00 | 1,448,994.00 | 743,657.03 |
| 2 | Medicare | 1,244 | 3,396 | 349.00 | 1,185,204.00 | 453,880.37 |
| 3 | Other Public | 503 | 1,142 | 199.00 | 227,258.00 | 214,996.77 |
| 4 | Private | 3,444 | 8,793 | 263.00 | 2,312,559.00 | 1,021,914.61 |
| 5 | Self Pay | 9,180 | 23,808 | 82.00 | 1,952,256.00 | 1,307,241.28 |
| 6 | Total (lines 1-5) | 16,345 | 41,098 | 173.40 | 7,126,271.00 | 3,741,690.06 |
| Part 2: O | ther Income - Other Federal, State, Local and Other | Income | | | | |
| 7 | Other Federal | | | | 100,000.00 | 2,428,261.23 |
| 8 | State Government | | | | - | 712,500.00 |
| 9 | Local Government | | | | 2,934,667.00 | 3,534,667.02 |
| 10 | Private Grants/Contracts | | | | - | 2,000.00 |
| 11 | Contributions | | | | - | 10,000.00 |
| 12 | Other | | | | 1,548,992.00 | 732,371.26 |
| 13 | Applicant (Retained Earnings) | | | | 2,565,579.00 | - |
| 14 | Total Other (lines 7-13) | | | | 7,149,238.00 | 7,419,799.51 |
| Total No | n-Federal (Non-section 330) Income (Program Incom | e Plus Other) | | | | |
| 15 | Total Non-Federal (lines 6 + 14) | | | | 14,275,509.00 | 11,161,489.57 |
| Commen | its/Explanatory Notes (if applicable) | | | | | |
| Contract | Revenue is included in Line 4 Private. Projected Incom | me for current Support ye | ar is \$14,000 for contract | s, prior fiscal year incom | e was \$13,207. | |

Public Burden Statement: An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number. The OMB control number for this project is 0915-0285. Public reporting burden for this collection of information is estimated to average 1 hour per response, including the time for reviewing instructions, searching existing data sources, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to HRSA Reports Clearance Officer, 5600 Fishers Lane, Room 10-33, Rockville, Maryland, 20857.

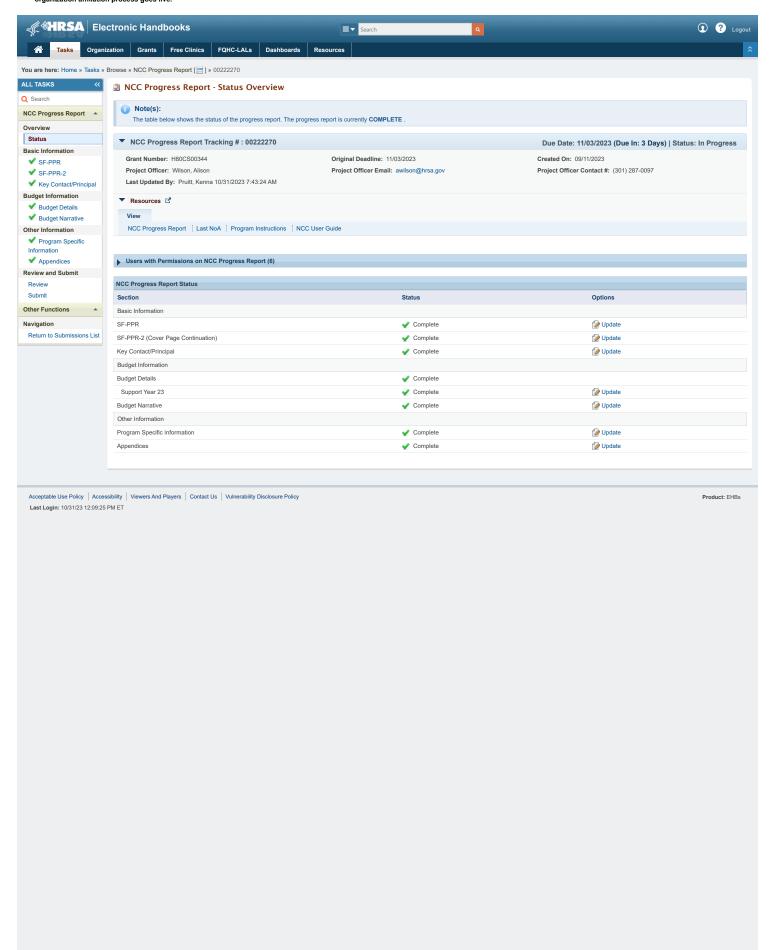


Coastal Health & Wellness

FY25 HRSA Budget Submission

April 1, 2024 - March 31, 2025

① The EHBs organization affiliation process is changing in January of 2024 for Applicants and Grantees. Moving forward, Primary Authorizing Officials will review and approve all requests to affiliate to an organization. The Primary Authorizing Official will also complete an annual review of users affiliated to their organization. More information will be provided before the new organization affiliation process goes live.



(1) The EHBs organization affiliation process is changing in January of 2024 for Applicants and Grantees. Moving forward, Primary Authorizing Officials will review and approve all requests to affiliate to an organization. The Primary Authorizing Official will also complete an annual review of users affiliated to their organization. More information will be provided before the new organization affiliation process goes live.

| SF-PPR | |
|---|--|
| DEPARTMENT OF HEALTH AND HUMAN SERVICES Health Resources and Services Administration PERFORMANCE PROGRESS REPORT - SF-PPR | NCC Progress Report Tracking (#): 00222270 |

| Grantee Organization Information | | | | | |
|---|---|--|------------|--|--|
| Federal Agency and Organization Element to Which Report is Submitted | Health Resources and Services Administration (HRSA) | Federal Grant or Other Identifying Number Assigned by Federal Agency | H80CS00344 | | |
| UEI | W4AVVUT7MBW9 | Employer Identification Number (EIN) | 741665318 | | |
| Recipient Organization (Name and complete address including zip code) | COASTAL HEALTH & WELLNESS, P.O. BOX 939, LA MARQUE Texas 77568 - 5925 | Recipient Identifying Number or Account Number | 222270 | | |
| Project / Grant Period | Start Date : 04/01/2002 | Reporting Period End Date | 04/01/2025 | | |
| Report Frequency | [X] annual [] semi-annual [] quarterly [] other | | | | |

| Certification: I certify to the best of my knowledge and belief that this report is correct and complete for performance of activities for the purposes set forth in the award documents. | | | | | |
|---|-----------------------------------|--|----------------|--|--|
| Typed or Printed Name and Title of Authorized Certifying Official | Ami Cotharn, Authorizing Official | Telephone (area code, number and extension) | (409) 938-2257 | | |
| Email Address | acotharn@gchd.org | Date Report Submitted (Month, Day, Year) | | | |

SF-PPR-2 (Cover Page Continuation)

DEPARTMENT OF HEALTH AND HUMAN SERVICES
Health Resources and Services Administration
PERFORMANCE PROGRESS REPORT - SF-PPR-2 (Cover Page Continuation)

NCC Progress Report Tracking (#): 00222270

| Supplemental Continuation of SF-PPR Cover Page | | | | | |
|--|---|----------------------------|--------------|--|--|
| Department Name | | Division Name | | | |
| Name of Federal Agency | Health Resources and Service Administration | Funding Opportunity Number | 5-H80-24-004 | | |
| Funding Opportunity Title | Health Center Program | | | | |

Lobbying Activities

Have you paid any funds for any lobbying activities related to this grant application (progress report)? Reminder, no Federal appropriated funds may be used for lobbying.

Yes

No

▼ OMB SF-LLL Disclosure of Lobbying Activities Form

No documents attached

| Areas Affected by Project (Cities, County, State, etc.) | | | |
|---|------------------|--|--|
| Area Type | Affected Area(s) | | |
| TX-14 | Other | | |
| TX-14 | Other | | |

| Point of Contact (POC) Information | | | |
|------------------------------------|-------------|----------------|-------------------|
| Title of Position | Name | Phone | Email |
| Point of Contact | Ami Cotharn | (409) 938-2218 | acotharn@gchd.org |

Key Contact/Principal

DEPARTMENT OF HEALTH AND HUMAN SERVICES
Health Resources and Services Administration
PERFORMANCE PROGRESS REPORT - Key Contact/Principal

NCC Progress Report Tracking (#): 00222270

| Key Contact/Principal Information | | | | |
|-----------------------------------|-----------------|----------------|--------------------|--|
| Title of Position | Name | Phone | Email | |
| COO/Project Director | Ami Cotharn | (409) 938-2218 | acotharn@gchd.org | |
| Dental Director | Hanna Lindskog | (409) 949-3445 | hlindskog@gchd.org | |
| Human Resources Manager | Judie Olivares | (409) 938-2338 | jolivares@gchd.org | |
| CMO | MaryAnn Choi | (409) 978-4212 | mchoi@gchd.org | |
| Executive Director | Philip Keiser | (409) 938-2257 | pkeiser@gchd.org | |
| Director of Nursing | Tiffany Carlson | (409) 949-3409 | tcarlson@gchd.org | |
| Acting CFO | William Lewis | (409) 938-2213 | wlewis@gchd.org | |

▼ Biographical Sketch

No documents attached

Health Center Program

DEPARTMENT OF HEALTH AND HUMAN SERVICES
Health Resources and Services Administration
PERFORMANCE PROGRESS REPORT - Health Center Program

NCC Progress Report Tracking (#): 00222270

| Section A - Budget Summary | | | | |
|-------------------------------------|-----------------------|-----------------|-----------------|--|
| Count December Function or Activity | | Budget | | |
| Grant Program Function or Activity | Federal | Non Federal | Total | |
| Community Health Centers | \$3,237,400.00 | \$14,275,509.00 | \$17,512,909.00 | |
| 1 | Total: \$3,237,400.00 | \$14,275,509.00 | \$17,512,909.00 | |

| Section B - Budget Categories | | | | |
|-------------------------------|------------------|-----------------|-----------------|--|
| Object Class Categories | Grant Program Fu | Total | | |
| Object Glass Gategories | Federal | Non-Federal | Total | |
| Personnel | \$2,268,339.00 | \$7,796,519.00 | \$10,064,858.00 | |
| Fringe Benefits | \$482,218.00 | \$1,660,567.00 | \$2,142,785.00 | |
| Travel | \$0.00 | \$24,200.00 | \$24,200.00 | |
| Equipment | \$0.00 | \$0.00 | \$0.00 | |
| Supplies | \$3,540.00 | \$1,688,084.00 | \$1,691,624.00 | |
| Contractual | \$193,584.00 | \$1,003,290.00 | \$1,196,874.00 | |
| Construction | \$0.00 | \$0.00 | \$0.00 | |
| Other | \$289,719.00 | \$2,102,849.00 | \$2,392,568.00 | |
| Total Direct Charges | \$3,237,400.00 | \$14,275,509.00 | \$17,512,909.00 | |
| Indirect Charges | \$0.00 | \$0.00 | \$0.00 | |
| Total | \$3,237,400.00 | \$14,275,509.00 | \$17,512,909.00 | |

| Program Income | | |
|------------------------------------|---------|----------------|
| Grant Program Function or Activity | | Total |
| Community Health Centers | | \$7,126,271.00 |
| | Total : | \$7,126,271.00 |

| Section C - Non Federal Resources | | | | | |
|------------------------------------|-----------------------|--------|----------------|----------------|-----------------|
| Grant Program Function or Activity | Applicant | State | Local | Other | Total |
| Community Health Centers | \$2,565,579.00 | \$0.00 | \$2,934,667.00 | \$8,775,263.00 | \$14,275,509.00 |
| | Total: \$2,565,579.00 | \$0.00 | \$2,934,667.00 | \$8,775,263.00 | \$14,275,509.00 |

Community Health Centers

DEPARTMENT OF HEALTH AND HUMAN SERVICES
Health Resources and Services Administration
PERFORMANCE PROGRESS REPORT - Community Health Centers

NCC Progress Report Tracking (#): 00222270

| Section A - Budget Summary | | | |
|------------------------------------|----------------------|-----------------|-----------------|
| Creat Drogram Function or Activity | | New or Revised | Budget |
| Grant Program Function or Activity | Federal | Non Federal | Total |
| Community Health Centers | \$3,237,400.00 | \$14,275,509.00 | \$17,512,909.00 |
| Т | otal: \$3,237,400.00 | \$14,275,509.00 | \$17,512,909.00 |

| • | | | | |
|------------------------------------|--------|----------------|-----------------|-----------------|
| | Total: | \$3,237,400.00 | \$14,275,509.00 | \$17,512,909.00 |
| Program Income | | | | |
| Grant Program Function or Activity | | | | Total |
| Community Health Centers | · | | | \$7,126,271.00 |
| | | | Total : | \$7,126,271.00 |
| | | | | |

| Section C - Non Federal Resour | rces | | | | |
|---------------------------------------|-----------------------|--------|----------------|----------------|-----------------|
| Grant Program Function or Activity | Applicant | State | Local | Other | Total |
| Community Health Centers | \$2,565,579.00 | \$0.00 | \$2,934,667.00 | \$8,775,263.00 | \$14,275,509.00 |
| | Total: \$2,565,579.00 | \$0.00 | \$2,934,667.00 | \$8,775,263.00 | \$14,275,509.00 |

Program Specific Form(s) - Review

Announcement Number: 5-H80-24-004

Grant Number: H80CS00344

00222270: COASTAL HEALTH & WELLNESS

Announcement Name: Health Center Program

Target Population: Community Health Centers

Due Date: 11/03/2023 (Due In: 3 Days)

Progress Report Type: Noncompeting Continuation

Current Project Period: 4/1/2023 - 3/31/2026

Resources 13

Form 1C - Documents On File

As of 10/31/2023 12:15:11 PM OMB Number: 0915-0285 OMB Expiration Date: 3/31/2024

| Management and Finance | Date of Last Review/Revision (MM/DD/YYYY) | Not Applicable (N/A) |
|---|---|-------------------------|
| Personnel policies, including selection and dismissal procedures, salary and benefit scales, employee grievance procedures, and equal opportunity practices. | 07/14/2021 | |
| Procurement procedures. | 06/28/2023 | |
| Standards of Conduct/Conflict of Interest policies/procedures. | 05/11/2022 | |
| Financial Management/Accounting and Internal Control policies and/or procedures to ensure awarded Health Center Program federal funds are not expended for restricted activities. | 08/10/2022 | |
| Financial Management/Accounting and Internal Control policies/procedures related to restrictions on the use of federal funds for the purchase of sterile needles or syringes for the hypodermic injection of any illegal drug. (Only applicable if your organization provides syringe exchange services or is otherwise engaged in syringe service programs; otherwise, indicate as N/A.) | | [x] |
| Financial Management/Accounting and Internal Control policies/procedures related to restrictions on the use of federal funds to provide abortion services, except in cases of rape or incest or where there is a threat to the life of the mother. ² (Only applicable if your organization provides abortion services; otherwise, indicate as N/A.) | | [x] |
| Billing and Collections policies/procedures, including those regarding waivers or fee reductions and refusal to pay. | 11/10/2022 | |

| Services | Date of Last Review/Revision (MM/DD/YYYY) | Not Applicable (N/A) |
|--|---|-------------------------|
| Credentialing/Privileging operating procedures. | 07/27/2023 | |
| Coverage for Medical Emergencies During and After Hours operating procedures. | 10/27/2022 | |
| Continuity of Care/Hospital Admitting operating procedures. | 09/30/2021 | |
| Sliding Fee Discount Program policies, operating procedures, and sliding fee schedule. | 11/10/2022 | |
| Quality Improvement/Assurance Program policies and operating procedures that address clinical services and management, patient safety, and confidentiality of patient records. | 10/27/2022 | |

| Governance | Date of Last Review/Revision (MM/DD/YYYY) | Not Applicable (N/A) |
|---|---|----------------------|
| Governing Board Bylaws. | 06/30/2022 | |
| Co-Applicant Agreement (Only applicable to public entity health centers; otherwise, indicate as N/A.) | 03/29/2020 | [_] |
| Evidence of Nonprofit or Public Center Status | 03/29/2020 | |

Form 3 - Income Analysis

As of 10/31/2023 12:15:11 PM OMB Number: 0915-0285 OMB Expiration Date: 3/31/2024

| Payer Category | Patients By Primary Medical Insurance (a) | Billable Visits (b) | Income Per Visit (c) | Projected Income (d) | Prior FY Income |
|---|--|---------------------|----------------------|----------------------|-----------------|
| Part 1: Patient Service Revenue - Program Income | | | | | |
| 1. Medicaid | 1,974 | 3,959 | \$366.00 | \$1,448,994.00 | \$743,657.03 |
| 2. Medicare | 1,244 | 3,396 | \$349.00 | \$1,185,204.00 | \$453,880.37 |
| 3. Other Public | 503 | 1,142 | \$199.00 | \$227,258.00 | \$214,996.77 |
| 4. Private | 3,444 | 8,793 | \$263.00 | \$2,312,559.00 | \$1,021,914.61 |
| 5. Self Pay | 9,180 | 23,808 | \$82.00 | \$1,952,256.00 | \$1,307,241.28 |
| 6. Total (Lines 1 to 5) | 16345 | 41098 | N/A | \$7,126,271.00 | \$3,741,690.06 |
| Part 2: Other Income - Other Federal, State, Local and Other Income | | | | | |
| 7. Other Federal | N/A | N/A | N/A | \$100,000.00 | \$2,428,261.23 |
| 8. State Government | N/A | N/A | N/A | \$0.00 | \$712,500.00 |
| 9. Local Government | N/A | N/A | N/A | \$2,934,667.00 | \$3,534,667.02 |
| 10. Private Grants/Contracts | N/A | N/A | N/A | \$0.00 | \$2,000.00 |
| 11. Contributions | N/A | N/A | N/A | \$0.00 | \$10,000.00 |
| 12. Other | N/A | N/A | N/A | \$1,548,992.00 | \$732,371.26 |
| 13. Applicant (Retained Earnings) | N/A | N/A | N/A | \$2,565,579.00 | \$0.00 |
| 14. Total Other (Lines 7 to 13) | N/A | N/A | N/A | \$7,149,238.00 | \$7,419,799.51 |
| Total Non-Federal (Non-Health Center Program) Income (Program Income Plus Other | 7) | | | | |
| 15. Total Non-Federal (Lines 6+14) | N/A | N/A | N/A | \$14,275,509.00 | \$11,161,489.57 |

Comments/Explanatory Notes (if applicable)

Contract revenue is included in Line 4 Private. Projected income for current support year is \$14,000 for contracts, prior fiscal year income was \$13,207.

As of 10/31/2023 12:15:11 PM OMB Number: 0915-0285 OMB Expiration Date: 3/31/2024

Form 5A - Required Services

| Service Type | Column I - Direct (Health Center Pays) | Column II - Formal Written Contract/Agreement (Health Center Pays) | Column III - Formal Written Referral Arrangement (Health Center DOES NOT Pay) |
|------------------------------|---|---|--|
| General Primary Medical Care | [x] | [x] | 1_1 |
| Diagnostic Laboratory | [X] | [X] | [_] |

| Service Type | Column I - Direct (Health Center Pays) | Column II - Formal Written Contract/Agreement (Health Center Pays) | Column III - Formal Written Referral Arrangemen (Health Center DOES NOT Pay) |
|---|---|---|---|
| Diagnostic Radiology | [x] | [x] | [_] |
| Screenings | [x] | [x] | [x] |
| Coverage for Emergencies During and After Hours | [x] | [x] | [_] |
| Voluntary Family Planning | [x] | [x] | [_] |
| Immunizations | [x] | [_] | [_] |
| Well Child Services | [x] | [_] | [_] |
| Gynecological Care | [x] | [x] | [_] |
| Obstetrical Care | | | |
| Prenatal Care | [x] | [x] | [X] |
| Intrapartum Care (Labor & Delivery) | [_] | [_] | [X] |
| Postpartum Care | [_] | [x] | [X] |
| Preventive Dental | [x] | [_] | [_] |
| Pharmaceutical Services | [x] | [x] | [_] |
| HCH Required Substance Use Disorder Services | t_1 | [_] | [_] |
| Case Management | [x] | [_] | [_] |
| Eligibility Assistance | [x] | [_] | [_] |
| Health Education | [x] | [_] | [_] |
| Outreach | [x] | [_] | [_] |
| Transportation | [_] | [x] | [_] |
| Translation | [_1 | [X] | [_] |

As of 10/31/2023 12:15:11 PM OMB Number: 0915-0285 OMB Expiration Date: 3/31/2024

Form 5A - Additional Services

| Service Type | Column I - Direct (Health Center Pays) | Column II - Formal Written Contract/Agreement (Health Center Pays) | Column III - Formal Written Referral Arrangement (Health Center DOES NOT Pay) |
|---|---|--|--|
| Additional Dental Services | [x] | [x] | [_] |
| Behavioral Health Services | | | |
| Mental Health Services | [x] | [_1 | [x] |
| Substance Use Disorder Services | [x] | I_1 | [x] |
| Optometry | [_] | [_] | [_] |
| Recuperative Care Program Services | [_] | f_1 | [_] |
| Environmental Health Services | [_] | f_1 | [_] |
| Occupational Therapy | [_] | f_1 | [_] |
| Physical Therapy | [_] | [x] | [_] |
| Speech-Language Pathology/Therapy | [_] | f_1 | [_] |
| Nutrition | [_] | f_1 | t_1 |
| Complementary and Alternative Medicine | [_] | [x] | t_1 |
| Additional Enabling/Supportive Services | [_] | [_] | [_] |

As of 10/31/2023 12:15:11 PM OMB Number: 0915-0285 OMB Expiration Date: 3/31/2024

Form 5A - Specialty Services

| Service Type | Column I - Direct (Health Center Pays) | Column II - Formal Written Contract/Agreement (Health Center Pays) | Column III - Formal Written Referral Arrangement (Health Center DOES NOT Pay) |
|-------------------------------|---|---|--|
| Podiatry | [_] | [_] | [_1 |
| Psychiatry | [_] | [x] | [_1 |
| Endocrinology | [_] | [_] | f_1 |
| Ophthalmology | [_] | [_] | I_1 |
| Cardiology | [_] | [_] | f_1 |
| Pulmonology | [_] | [_] | I_1 |
| Dermatology | [_] | [_] | f_1 |
| Infectious Disease | [_] | [_] | [_] |
| Gastroenterology | [_] | [_] | I_1 |
| Advanced Diagnostic Radiology | [_] | [_] | [_] |

Form 5B - Service Sites

As of 10/31/2023 12:15:11 PM OMB Number: 0915-0285 OMB Expiration Date: 3/31/2024

Coastal Health & Wellness - Galveston (BPS-H80-001376)

Action Status: Picked from Scope

| Site Name | Coastal Health & Wellness - Galveston | Physical Site Address | 4700 BROADWAY STREET STE 100, GALVESTON, TX |
|--|---|--|---|
| ite Tyne | Service Delivery Site | Site Phone Number | 77551-4241 |
| ite Type | Service Delivery Site | Site Priorie Number | (409) 938-2401 |
| Veb URL | www.coastalhw.org | au a | W 04 04 1 T |
| ocation Type | Permanent | Site Setting | All Other Clinic Types |
| eate Site was Added to Scope | 8/1/1996 | Site Operational By | 8/1/1996 |
| FQHC Site Medicare Billing Number Status | This site has a Medicare billing number | FQHC Site Medicare Billing Number | 451905 |
| QHC Site National Provider Identification (NPI) Number | 1871766584 | Total Hours of Operation | 43 |
| Months of Operation | May, June, July, August, January, February, March, April, No | vember, September, October, December | |
| Number of Contract Service Delivery Locations | 0 | Number of Intermittent Sites | 0 |
| Site Operated by | Health Center/Applicant | | |
| Organization Information | | | |
| | No Org | panization Added | |
| Service Area Zip Codes | 77550, 77553, 77546, 77539, 77552, 77592, 77590, 77518, | 77573, 77617, 77568, 77623, 77551, 77510, 77554, 77574, | |
| oastal Health & Wellness - Texas City (BPS-H80-011462) | | | Action Status: Picked from S |
| ite Name | Coastal Health & Wellness - Texas City | Physical Site Address | 9850-C Emmett F. Lowry Expressway STE C103, Texas Ci |
| Site Type | Service Delivery Site | Site Phone Number | (409) 938-2401 |
| Veb URL | www.coastalhw.org | | |
| Location Type | Permanent | Site Setting | All Other Clinic Types |
| Date Site was Added to Scope | 5/22/2012 | Site Operational By | 5/25/2012 |
| FQHC Site Medicare Billing Number Status | This site has a Medicare billing number | FQHC Site Medicare Billing Number | 451801 |
| FQHC Site National Provider Identification (NPI) Number | 1578588406 | Total Hours of Operation | 50 |
| Months of Operation | January, February, March, April, May, June, July, August, Se | | |
| r | | Number of Intermittent Sites | 0 |
| lumber of Contract Service Delivery Locations | | | - |
| | 0 Health Center/Applicant | Tunist of morning to | |
| Organization Information | Health Center/Applicant | ganization Added | |
| Organization Information Service Area Zip Codes Coastal Health & Wellness (BPS-H80-012179) | No Org 77511, 77554, 77573, 77650, 77568, 77550, 77518, 77574, | yanization Added 77592, 77563, 77591, 77549, 77565, 77590, 77551, 77623, | Action Status: Picked from S |
| Organization Information Service Area Zip Codes Coastal Health & Wellness (BPS-H80-012179) | No Org 77511, 77554, 77573, 77650, 77568, 77550, 77518, 77574, Coastal Health & Wellness | nanization Added 77592, 77563, 77591, 77549, 77565, 77590, 77551, 77623, Physical Site Address | Action Status: Picked from S 9850 Emmett F Lowry Expy, Texas City, TX 77591-2122 |
| Organization Information Service Area Zip Codes Coastal Health & Wellness (BPS-H80-012179) Site Name | No Org 77511, 77554, 77573, 77650, 77568, 77550, 77518, 77574, Coastal Health & Wellness Administrative | yanization Added 77592, 77563, 77591, 77549, 77565, 77590, 77551, 77623, | Action Status: Picked from S |
| Organization Information Service Area Zip Codes Coastal Health & Wellness (BPS-H80-012179) Site Name Site Type Web URL | No Org 77511, 77554, 77573, 77650, 77568, 77550, 77518, 77574, Coastal Health & Wellness Administrative www.coastalhw.org | ganization Added 77592, 77563, 77591, 77549, 77565, 77590, 77551, 77623, 77590, 77551, 77623, 77590, 77561, 77623, 77590, 77590, 77561, 77623, 77590, 77561, 77623, 77590, 77500, 775000, 775000, 775000, 775000, 775000, 775000, 775000, 7750000, 7750000, 77500000 | Action Status: Picked from S 9850 Emmett F Lowry Expy, Texas City, TX 77591-2122 (409) 938-2401 |
| Organization Information Service Area Zip Codes Coastal Health & Wellness (BPS-H80-012179) Site Name Site Type Web URL Location Type | No Org 77511, 77554, 77573, 77650, 77568, 77550, 77518, 77574, Coastal Health & Wellness Administrative www.coastalhw.org Permanent | panization Added 77592, 77563, 77591, 77549, 77565, 77590, 77551, 77623, Physical Site Address Site Phone Number Site Setting | Action Status: Picked from S 9850 Emmett F Lowry Expy, Texas City, TX 77591-2122 (409) 938-2401 All Other Clinic Types |
| Organization Information Gervice Area Zip Codes coastal Health & Wellness (BPS-H80-012179) Site Name Site Type Web URL .ocation Type | No Org 77511, 77554, 77573, 77650, 77568, 77550, 77518, 77574, Coastal Health & Wellness Administrative www.coastalhw.org Permanent 12/5/2012 | panization Added 77592, 77563, 77591, 77549, 77565, 77590, 77551, 77623, Physical Site Address Site Phone Number Site Setting Site Operational By | Action Status: Picked from S 9850 Emmett F Lowry Expy, Texas City, TX 77591-2122 (409) 938-2401 |
| Organization Information Service Area Zip Codes Coastal Health & Wellness (BPS-H80-012179) Site Name Site Type Web URL Location Type Date Site was Added to Scope | No Org 77511, 77554, 77573, 77650, 77568, 77550, 77518, 77574, Coastal Health & Wellness Administrative www.coastalhw.org Permanent | panization Added 77592, 77563, 77591, 77549, 77565, 77590, 77551, 77623, Physical Site Address Site Phone Number Site Setting Site Operational By | Action Status: Picked from S 9850 Emmett F Lowry Expy, Texas City, TX 77591-2122 (409) 938-2401 All Other Clinic Types |
| Organization Information Service Area Zip Codes Coastal Health & Wellness (BPS-H80-012179) Site Name Site Type Web URL Location Type Date Site was Added to Scope FQHC Site Medicare Billing Number Status | No Org 77511, 77554, 77573, 77650, 77568, 77550, 77518, 77574, Coastal Health & Wellness Administrative www.coastalhw.org Permanent 12/5/2012 Health center does not/will not bill under the FQHC Medicare | panization Added 77592, 77563, 77591, 77549, 77565, 77590, 77551, 77623, Physical Site Address Site Phone Number Site Setting Site Operational By | Action Status: Picked from S 9850 Emmett F Lowry Expy, Texas City, TX 77591-2122 (409) 938-2401 All Other Clinic Types |
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| Organization Information Service Area Zip Codes Coastal Health & Wellness (BPS-H80-012179) Site Name Site Type Web URL Location Type Date Site was Added to Scope FQHC Site Medicare Billing Number Status FQHC Site National Provider Identification (NPI) Number Months of Operation | No Org 77511, 77554, 77573, 77650, 77568, 77550, 77518, 77574, Coastal Health & Wellness Administrative www.coastalhw.org Permanent 12/5/2012 Health center does not/will not bill under the FQHC Medicare system at this site | panization Added 77592, 77563, 77591, 77549, 77565, 77590, 77551, 77623, Physical Site Address Site Phone Number Site Setting Site Operational By FQHC Site Medicare Billing Number Total Hours of Operation | Action Status: Picked from S 9850 Emmett F Lowry Expy, Texas City, TX 77591-2122 (409) 938-2401 All Other Clinic Types 12/5/2012 |
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| | No Organization Added |
|--------------------------------------|--|
| Service Area Zip Codes | 77554, 77539, 77510, 77592, 77517, 77552, 77550, 77565, 77574, 77591, 77568, 77549, 77617, 77546, 77553, 77563, 77551, 77590, 77511, 77650, 77555, 77623, 77518, 77573 |
| Form 5C - Other Activities/Locations | As of 10/31/2023 12:15:11 PM |

| | OMB Number: 0915-0285 OMB Expiration Date: 3/31/2024 |
|---|--|
| Activity/Location Information | |
| Type of Activity | Portable Clinical Care |
| Frequency of Activity | As needed. |
| Description of Activity | Wellness, vision, dental, and hearing screenings |
| Type of Location(s) where Activity is Conducted | Various locations within the community, including community centers, public agencies, and street outreach. |
| Activity/Location Information | |
| Type of Activity | Non-Clinical Outreach |
| Frequency of Activity | As needed. |
| Description of Activity | Outreach to connect the community to available resources, education, eligibility, and enrollment. |
| Type of Location(s) where Activity is Conducted | Churches, schools, community centers, libraries, civic centers, government housing, and other community locations. |
| Activity/Location Information | |
| Type of Activity | Health Education |
| Frequency of Activity | As needed. |
| Description of Activity | Patient education for health literacy, prevention education, and resource connection. |
| Type of Location(s) where Activity is Conducted | Churches, schools, community centers, libraries, civic centers, government housing, and other community locations. |
| Activity/Location Information | |
| Type of Activity | Immunizations |
| Frequency of Activity | As needed. |
| Description of Activity | Immunizations. |
| Type of Location(s) where Activity is Conducted | Various locations within the community as appropriate to respond to vaccination needs. |
| Activity/Location Information | |
| Type of Activity | Home Visits |
| Frequency of Activity | As needed. |
| Description of Activity | Patient care for homebound patients. |
| Type of Location(s) where Activity is Conducted | Patient homes. |
| Activity/Location Information | |
| Type of Activity | Health Fairs |
| Frequency of Activity | As needed. |
| Description of Activity | Health education and outreach, screening services for blood glucose, blood pressure, dental, and weight. |
| Type of Location(s) where Activity is Conducted | Various locations within the community, including community centers, public agencies, and street outreach. |
| | |

OMB Number: 0915-0285 OMB Expiration Date: 3/31/2024

Program Narrative Update - Organizational Capacity

▼ Organizational Capacity Discuss major changes since the last budget period in the organization's capacity that have impacted or may impact the progress of the funded project, including changes in: Applicable current major changes since the last budgeted period that have impacted the progress of the funded project include key staff rollover (namely Revenue Cycle Manager) and other key staff being called away for extended periods of time due to Staffing, including key management vacancies unforeseen circumstances. This staff shortage caused undue hardship to other personnel stepping in to assist in their absence. We have seen a recent increase in employee illness due to COVID-19 and other viruses that we will continue to monitor. We have brought revenue cycle management inhouse which has proven to be a significant undertaking, but we are seeing great Operations, including changes in policies and procedures $improvements\ in\ our\ A/R.\ We\ have\ started\ up\ our\ COVID-19\ test\ and\ treat\ program\ again\ for\ employees\ to\ address\ their\ needs$ Financial status, including the most current audit findings There have been no audit findings since the last budget period and financial status is par.

Program Narrative Update - Patient Capacity and Supplemental Awards

▼ Patient Capacity

Referencing the % Change 2020-2022 Trend, % Change 2021-2022 Trend, and % Progress Toward Goal columns:

Discuss negative trends in patient capacity, including factors that adversely affect patient trends, and plans for reaching the projected number of patients.

- If you have experienced a negative trend in Patient Capacity, the system WILL require you to provide comments in the Patient Capacity Narrative column.
 2020–2022 Patient Number data are pre-populated from Table 3a in the UDS Report.
- The Projected Number of Patients values are pre-populated from the Patient Target noted in the Patient Target Management Module (PTM) in HRSA EHBs. If you have questions related to your Patient Target, contact the Patient Target Response Team. To formally request a change in your Patient Target, you must submit a request via the PTM in HRSA EHBs.

| Period of Performance: | 4/1/2002 | - 3/31/2026 |
|------------------------|----------|-------------|

| Period of Performance: 4/1/2002 - 3/31/2026 | | | | | | | | |
|---|----------------------------|--------------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|------------------------------|--|
| | 2020 Patient Number (i) | 2021 Patient Number 🕕 | 2022 Patient Number (i) | % Change 2020- 2022 Trend (i) | % Change 2021- 2022 Trend (i) | % Progress Toward Goal (i) | Projected Number of Patients | Patient Capacity Narrative |
| Total Unduplicated Patients | 7985 | 8304 | 9187 | 15.05% | 10.63% | 56.21% | 16345 | Unduplicated patients are at 10,101 as of 9.30.2023 which is 28% |
| | | | | | | | | more compared to last year. We have continuously increased our |
| | | | | | | | | unduplicated patient count. CHW has accomplished this with our |
| | | | | | | | | outreach to patients via social media, texts and health campaigns. |

Notes:

- If you have experienced a negative trend in Patient Capacity, the system WILL require you to provide comments in the Patient Capacity Narrative column.
 2020–2022 Patient Number data are pre-populated from Table 3a in the UDS Report.
- The Projected Number of Patients values are pre-populated from the Patient Target noted in the Patient Target Management Module (PTM) in HRSA EHBs. If you have questions related to your Patient Target, contact the Patient Target Response Team. To formally request a change in your Patient Target, you must submit a request via the PTM in HRSA EHBs.

| Period of Performance: 4/1/2002 - 3/31/2026 | | | | | | | | |
|---|----------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|---------------------------------|---|
| | 2020 Patient Number (i) | 2021 Patient Number (i) | 2022 Patient Number (i) | % Change 2020- 2022 Trend (i) | % Change 2021- 2022 Trend (i) | % Progress Toward Goal (i) | Projected Number of Patients | Patient Capacity Narrative |
| | | | | | | | | We have also partnered with our community stakeholders to |
| | | | | | | | | further our reach into our community. |

Notes:

- If you have experienced a negative trend in Patient Capacity, the system WILL require you to provide comments in the Patient Capacity Narrative column.
- 2020-2022 Patient Number data are pre-populated from Table 4 in the UDS Report.
- The Projected Number of Patients values are pre-populated from the PTM using patient projections in the Service Area Competition (SAC) that initiated your current period of performance plus the patient projections from selected
- supplemental funding awarded after the start of the current period of performance.

 The Projected Number of Patients values cannot be edited during the BPR submission. If these values are not accurate, provide an explanation in the Patient Capacity Narrative section.

Period of Performance: 4/1/2002 - 3/31/2026

| | 2020 Patient Number (i) | 2021 Patient Number (i) | 2022 Patient Number (i) | % Change 2020- 2022 Trend (i) | % Change 2021- 2022 Trend (i) | % Progress Toward Goal (i) | Projected Number of Patients | Patient Capacity Narrative |
|---|----------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|--|--|
| Total Migratory and Seasonal Agricultural Workers Patients | 0 | 0 | 4 | Data not available | Data not available | Data not available | 0 (This number has been calculated by adding the following patient projections: FY 2023 SAC = 0) | We had 5 unduplicated patients as 9.30.2023 who were migratory and seasonal agricultural workers. |
| Total People Experiencing Homelessness Patients | 156 | 208 | 225 | 44.23% | 8.17% | Data not available | 0 (This number has been calculated by adding the following patient projections: FY 2023 SAC = 0) | The total patients experiencing homelessness has increased to 239 as of 9.30.2023 which is a 44% increase from previous year. CHW has continued reaching out to patients via text, phone calls, and community stakeholders who assist with this population. We continue to try to remove barriers such as transportation by partnering with public transit and other programs. |
| Total Public Housing Resident Patients | 0 | 0 | 0 | Data not available | Data not available | Data not available | 0 (This number has been calculated by adding the following patient projections: FY 2023 SAC = 0) | |

Notes:

- If you have experienced a negative trend in Patient Capacity, the system WILL require you to provide comments in the Patient Capacity Narrative column.
- 2020-2022 Patient Number data are pre-populated from Table 5 in the UDS Report.
 The Projected Number of Patients values are pre-populated from the PTM using patient projections in the SAC that initiated your current period of performance plus the patient projections from selected supplemental funding awarded after the start of the current period of performance.

 The Projected Number of Patients values cannot be edited during the BPR submission. If these values are not accurate, provide an explanation in the Patient Capacity Narrative section.

Period of Performance: 4/1/2002 - 3/31/2026

| | 2020 Patient Number (i) | 2021 Patient Number (i) | 2022 Patient Number (i) | % Change 2020- 2022 Trend (i) | % Change 2021- 2022 Trend (i) | % Progress Toward Goal (i) | Projected Number of Patients | Patient Capacity Narrative |
|--|----------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|--|---|
| Total Medical Services Patients | 6694 | 7100 | 8531 | 27.44% | 20.15% | 62.48% | 13654 (This number has been calculated by adding the following patient projections: FY 2023 SAC = 13654) | Total Medical Services patients is 8,850 as of 9.30.2023. This number continues to trend upwards. We do anticipate that this number will continue to increase as of 12,31,2023. |
| Total Dental Services Patients | 2944 | 2487 | 4125 | 40.12% | 65.86% | 74.96% | 5503 (This number has been calculated by adding the following patient projections: FY 2023 SAC = 5503) | Total Dental Services Patients is 3,109 as of 9.30.2023. This number continues to trend upwards. We do anticipate that this number will continue to increase as of 12.31.2023. |
| Total Mental Health Services Patients | 335 | 418 | 431 | 28.66% | 3.11% | 57.62% | 748 (This number has been calculated by adding the following patient projections: FY 2023 SAC = 748) | Total Mental Health Services Patients is 463 as of 9.30.2023. CHW anticipates that this number will decrease due to the recent counselor vacancies that we are currently working to fill. We continue to see the demand for Mental Health Services increasing and are currently referring to our local partners to meet the immediate needs of our patients until our vacancies are filled. |
| Total Substance Use Disorder Services Patients | 34 | 28 | 73 | 114.71% | 160.71% | 243.33% | 30 (This number has been calculated by adding the following patient projections: FY 2023 SAC = 0 FY 2023 SAC = 30) | Total Substance Use Disorder Services Patients is 72 as of 9.30.2023. |
| Total Vision Services Patients | 0 | 0 | 0 | Data not available | Data not available | Data not available | 0 (This number has been calculated by adding the following patient projections: FY 2023 SAC = 0) | |
| Total Enabling Services Patients | 341 | 0 | 1029 | 201.76% | Data not available | Data not available | 0 (This number has been calculated by adding the following patient projections: FY 2023 SAC = 0) | As of 9.30.2023, there have been 2.260 Enabling Servies Patients and by 12.31.2023, we do anticipate this number to continue to increase with the opening of Marketplace open enrollment season. We have seen an increase in Enabling Services needs by our patients. We continue to strive to fill the gaps by connecting our patients to services that meet these needs. |

Coastal Health & Wellness - Budget Narrative

Grant # H80CS00344

Funding Period: April 1, 2024 to March 31, 2025

REVENUES

Revenues shown in the operating budget request consist of program income from patients, third party reimbursements from Medicare, Medicaid, private insurance, contract revenue and grant revenues for services provided under the Title V and Ryan White programs. Revenue in the form of cost reimbursements from other federal, state, and local sources, including funding from Galveston County and other income generated from medical record requests and interest income are used to defray costs. A detailed review of revenues is found in the INCOME ANALYSIS FORM - FORM 3.

The program revenue assumptions and estimates for the FY25 operating budget are shown to be higher in comparison to the previous budget due to changes in the payer mix and increased collection efforts due to bringing Revenue Cycle Management (RCM) back in-house and contracting with specialized optimization contracts to improve processes. While the impact from the COVID-19 pandemic still lingers, full operations have been underway, and programs initiated for Community Engagement, Outreach, and other activities are having a positive effect in the community. We have seen a trend of increased patient volume over the past year. Estimates presented anticipate higher visit-per-patient ratios, based on patient increases in accessible services such as in-person and telehealth visits. Coastal Health & Wellness efforts continue to develop ways to increase collections from self-pay patients, one of which was the development of a portal to allow easy check-in, screenings, and payment options. Self-pay patients with outstanding balances are sent letters requesting payment and are offered the opportunity to set up a payment plan on past due balances in an ongoing effort to reduce bad debt and increase these collections. In comparison to prior year's budget, visits for Medicare and private sources are higher based on current projections as well as movement within the payor mix. Revenues are based on the current third quarter reimbursements for all payor categories. Other revenue includes income from medical records requests, pharmaceutical programs, provider incentive payments, interest income, as well as using our retained earnings to allow for the development of system software infrastructures and the development of processes to increase efficiency and allow for more patient program initiatives. The County of Galveston is projected to provide local support to Coastal Health & Wellness in the amount of \$2,934,667, which is a 12% reduction from prior year local support.

The revenue figures are reasonable based on data from recent billing and collection activity and projected estimates for anticipated patient visits. The clinic management system is used to electronically bill Medicare/Medicaid and private insurance, and billing services are no longer outsourced and have been brought inhouse by the development of our RCM department. We are also contracting with specialists to review and update our fee schedule along with our annual Medicare cost report and Relative Value Units (RVU's). Recent UDS data indicates that Coastal Health & Wellness had 9,187 unduplicated patients for 2022, with most of the patient population being self-pay. This trend follows population and poverty trends within Galveston County.

EXPENDITURES

Coastal Health & Wellness continues to operate clinic sites in Texas City (TC) and Galveston (GV) as well as just recently opened our first School Based Health Center (SBHC) at Texas City Independent School District (TCISD) which is also within Texas City. While both our TC and GV clinic sites are combined outpatient medical and dental clinics with adjacent WIC, Immunizations (Texas City only), and Healthy Concepts Clinic sites operated by the Galveston County Health District, our SBHC at TCISD is medical outpatient only.

Costs between clinical departments are allocated as follows: salaries and benefits according to biweekly timesheets; office/clinical space, facility insurance, janitorial, and utility charges by periodic review of space usage and percentage (%)

Coastal Health & Wellness - Budget Narrative

Grant # H80CS00344

Funding Period: April 1, 2024 to March 31, 2025

allocations; telephone costs by allocation reports; postage by a report generated from the postage meter; and a portion of office and cleaning supplies by staff and/or space allocation.

<u>PERSONNEL</u>: Funding for staff is paid through a mix of Section 330 Grant, program income and local contributions (see FY25 HRSA Budget Justification Details for specifics). The current staffing pattern provides an appropriate mix of provider and support staff for the activities detailed on FORM 5 and described in the health care plan. Personnel costs were budgeted to include a 3% cost of living salary adjustment beginning October 1, 2024, as well as the opportunity for merit-based performance increases based on annual reviews.

FRINGE BENEFITS: The staff roster (see the Personnel Object within the FY25 HRSA Budget Justification Details) lists separately the full-time and part-time project positions paid for by program revenues and local funding. Paid benefits include: FICA (7.65%), SUTA (1.30%), Workers' Compensation (0.25%), retirement plan contributions (3.22% of gross salary), employees' health coverage (\$653.65 per month per eligible employee), life insurance (0.24% of gross wages), dependent life (\$1.71 per month per employee) and long term disability insurance (0.254% of gross wages). Except for increases in health coverage, fringe benefit costs remained relatively level in comparison to prior years. Due to these increases in health coverage premiums, the Galveston County Health District, Galveston Area Ambulance Authority, and Coastal Health & Wellness (collectively "the District") have moved to self-funded health coverage to allow better value to employees in both costs and benefits offered.

TRAVEL: Funds for local travel are used for travel between clinics and outreach activities. Funds for local travel are reimbursed using the current IRS standard mileage rate as applicable. Funds for CME and other training activities are found in "Training" under the "Other" category. There are funds budgeted for other travel as needed for seminars, meetings, conferences, and associated registrations. These are budgeted in the "Travel" category along with local mileage.

<u>SUPPLIES</u>: Funds for supplies are based on recent cost experience and estimated usage derived from projected visits and are detailed in the operating budget by type (medical, lab, pharmaceutical, dental, outside dental-restorative, office, administrative and janitorial). Cost saving methods include purchasing lab and pharmacy supplies through the State of Texas Purchasing and Contract Administration (PCA), the Texas Association of Community Health Centers (TACHC), and various State and in-house bulk purchasing contracts. Dental contract services, which now include prosthetics, crowns, and root canals, are paid for in full by patients and/or third-party payers, while other supply costs are partially/fully covered by patient payments or local funding.

CONTRACTUAL: Patient care contracts include laboratory services that are provided through an outside lab under a TACHC group purchasing contract. Reading of x-rays is provided through a contract with a local radiologist. There is also a contract with Gulf Coast Center (GCC) to provide patient transportation, if requested. In addition, interpreter services are available to patients as needed through a contract that provides either phone or onsite translation services. In all cases, charges to the clinic are discounted and equal services are not available elsewhere in the community at lower costs. Non-patient contracts include janitorial, pest control, security service for onsite security officers, contract management services, clearinghouse fees for claim processing, and contract services to provide monthly statement processing and appointment voice mail reminder services through our Electronic Practice Management (EPM) service provider. Due to no longer outsourcing medical and dental billing functions, contract service costs have declined in billing agency fees paid, however, some of these costs have been replaced with system interfaces and payment portals but the increase in collections and positive patient feedback continues to trend upward. All contracts regardless of service type are awarded based on a competitive bidding process and established procedures.

Coastal Health & Wellness - Budget Narrative

Grant # H80CS00344

Funding Period: April 1, 2024 to March 31, 2025

OTHER: Costs include: Training for CME costs for 17 full-time budgeted provider positions (8 mid-levels, 3 physicians, 4 dentists, and 2 counselors), as well as materials for on-site training of staff; postage; utilities (water and electric for Galveston); telecommunications (phone, data, radio, and internet); rental costs for copiers and records retention storage; leases for clinic space in Texas City and Galveston; routine maintenance and repair of medical/dental equipment and building facilities; IT operations (computer software including EPM system and clinic portion of the accounting software system); insurance for general liability/building contents; advertising for outreach and recruiting; subscriptions/books (newsletters and books/manuals used for reference/training); organizational membership dues (including NACHC and TACHC); professional fees/license/inspections (pharmacy, lab, and Medical/Dental Director professional licenses as well as notary renewals); professional services for clinic portion of annual single agency audit and any outside legal services; med/hazard waste and trash removal; service charges (credit cards and bank fees); and board meeting operations for costs associated with holding Governing Board meetings. Totals for all are based on current expenditures with projected inflationary increases, as appropriate.

CURRENT SERVICES ADJUSTMENT: This budget does not include a request for additional 330 funding outside of the current amount provided of \$3,237,400.

PROJECT PERIOD JUSTIFICATION: This justification represents the second year of a three-year project period extension renewal.

Federal and Non-Federal Expenditures

Funding Period: April 1, 2024 to March 31, 2025

| | | FY 2025 Budget Period | | | |
|---|--|--------------------------|--------------|--------------------------|--|
| Budget Justification | | Federal Grant Request | | Non-Federal Resources | |
| REVENUE – Should be consistent with information presented in Budget Inglacome Analysis. | form | ation: Budget Det | ails f | orm and Form 3: | |
| PROGRAM INCOME (fees, third party reimbursements, and payments generated from the projected delivery of services) | | - | | 7,126,271.00 | |
| STATE FUNDS (Projected DSRIP revenue) | | - | | - | |
| LOCAL FUNDS | | - | | 2,934,667.00 | |
| FEDERAL 330 GRANT | | 3,237,400.00 | | - | |
| OTHER SUPPORT | | - | | 4,214,571.00 | |
| TOTAL REVENUE | \$ | 3,237,400.00 | \$ | 14,275,509.00 | |
| EXPENSES: Object class totals should be consistent with those presented i Budget Details form. PERSONNEL – Salary Total from Form 2: Staffing Profile may not match t | | | | | |
| charged as indirect costs. Include budget details for each staff position as below. | | | | _ | |
| ADMINISTRATION | | 402,039.00 | | 2,144,532.00 | |
| MEDICAL STAFF | | 929,706.00 | | 2,899,049.00 | |
| DENTAL STAFF | 513,125.00 1,022,490.00 | | | | |
| BEHAVIORAL HEALTH STAFF (Mental Health/Substance Abuse) | | - | | 183,258.00 | |
| ENABLING STAFF (Case Managers/Outreach & Education Staff) | | 423,469.00 | 1,420,190.00 | | |
| OTHER STAFF | | - | | - | |
| SALARIES, OVERTIME | | - | | 50,000.00 | |
| SALARIES, PROVIDER INCENTIVES | | - | | 77,000.00 | |
| TOTAL PERSONNEL | \$ | 2,268,339.00 | \$ | 7,796,519.00 | |
| FRINGE BENEFITS | | | | | |
| FICA, 7.65% | | 173,527.00 | | 596,434.00 | |
| State Unemployment Tax, 1.30% | 3,814.00 13,059.00 | | | | |
| Life ADD, 0.24% | 5,312.00 18,031.00 | | | | |
| Dependent Life, \$1.71/month (per eligible employee) | | | | | |
| Long Term Disability Insurance, 0.254% | | | | | |
| Medical Insurance, \$653.65/month (per eligible employee) | lical Insurance, \$653.65/month (per eligible employee) 214,624.00 743 | | | 741,303.00 | |
| Workers Compensation, 0.25% | | 5,671.00 | | 19,497.00 | |
| Retirement, 3.22% | | 73,040.00 | | 251,053.00 | |
| TOTAL FRINGE (21.29%) | \$ | 482,218.00 | \$ | 1,660,567.00 | |

Federal and Non-Federal Expenditures

Funding Period: April 1, 2024 to March 31, 2025

| | FY 2025 Budget Period | | | |
|--|-----------------------|------------------------|--|--|
| Budget Justification | Federal Grant | Non-Federal | | |
| | Request | Resources | | |
| TRAVEL | | | | |
| Travel - Seminars, meetings, staff trainings/CME, etc. | - | 21,000.00 | | |
| (4 staff x 3 occurances x \$1,750 per trip) | | , | | |
| Mileage - Staff travel b/t clinic sites, meetings, program management, etc. | - | 3,200.00 | | |
| (5,120 miles x \$0.625 per mile) | | 4 24 222 22 | | |
| TOTAL TRAVEL | \$ - | \$ 24,200.00 | | |
| EQUIPMENT – Include items of moveable equipment that cost \$5,000 or more. | more and with a usefu | ıl life of one year or | | |
| None | - | - | | |
| TOTAL EQUIPMENT | \$ - | \$ - | | |
| SUPPLIES | • | | | |
| Office, Administrative, & Janitorial (\$26,091/month x 12 months) | - | 313,088.00 | | |
| Lab / X-ray (\$2,500/month x 12 months) | - | 30,000.00 | | |
| Medical Supplies (Based on 80% of total visits - \$3.48/visit x 32,878 visits) | 3,540.00 | 111,000.00 | | |
| Pharmaceuticals (\$77,233/month x 12 months) | - | 926,796.00 | | |
| Dental (Based on 20% of total visits - \$28.61/visit x 8,220 visits) | - | 235,200.00 | | |
| Outside Dental (Restorative) (\$6,000/month x 12 months) | - | 72,000.00 | | |
| TOTAL SUPPLIES | \$ 3,540.00 | \$ 1,688,084.00 | | |
| CONTRACTUAL – Include sufficient detail to justify costs. | | | | |
| Outside Lab Contract (\$8.70/test x 3,220 tests x 12 months) | - | 336,168.00 | | |
| Outside X-Ray Contract (\$12.00/reading x 220 readings x 12 months) | - | 31,680.00 | | |
| Family Medicine Prenatal Care Services (\$160/hr x 16 hrs x 12 months) | - | 30,720.00 | | |
| Internal Medicine Contract Services (\$175/hr x 80 hrs x 12 months) | - | 168,000.00 | | |
| Chiropractic Contract Services (\$4,000/month x 12 months) | - | 48,000.00 | | |
| Cardiology Contract Services (\$500/month x 12 months) | - | 6,000.00 | | |
| Telehealth Opioid Treatment Services (\$200/hr x 16 hrs x 12 months) | - | 38,400.00 | | |
| CIHCP Contract Services (\$300/month x 12 months) | - | 3,600.00 | | |
| Patient Transportation Contract with Gulf Coast Center & Lyft | | 6,300.00 | | |
| (\$30.00/average per trip x 210 estimated trips) | _ | 0,300.00 | | |
| Janitorial Contract (3 sites) (\$14,879/month x 12 months) (GV - \$3,468/month, TC - \$10,264/month, & TCISD - \$1,147/month) | 164,412.00 14,134.00 | | | |
| Security Services (2 sites) (\$2,435/month x 12 months) (GV - \$85/month & TC - \$2,350/month) | 28,200.00 | 1,020.00 | | |

Federal and Non-Federal Expenditures

Funding Period: April 1, 2024 to March 31, 2025

| | FY 2025 Budget Period | | | |
|---|---|--------------------------|--|--|
| Budget Justification | Federal Grant Request | Non-Federal Resources | | |
| Pest Control Services (2 sites) (\$224/month x 12 months) (GV - \$81/month & TC - \$143/month) | 972.00 | 1,716.00 | | |
| Patient Portal, Tracking, EHR and RCM Interfaces & Optimizations (\$6,360/month x 12 months) | - | 76,320.00 | | |
| Translation & Interpretation Services (\$5,000/month x 12 months) | - | 60,000.00 | | |
| Contract & Communications Mgmt System (\$865/month x 12 months) (Contracts - \$550/month & Communications \$315/month) | - | 10,380.00 | | |
| Credentialing Management Services (\$3,509/month x 12 months) | - | 42,108.00 | | |
| Fit-for-Duty Compliance Assessment Services (\$500/month x 12 months) | - | 6,000.00 | | |
| IT Technical Consulting (\$1,000/month x 12 months) | - | 12,000.00 | | |
| EAP, Prehire Screenings, Investigations, & Medicare Exclusions (\$2,229/month x 12 months) | i | 26,744.00 | | |
| Billing Contract Service Processing (\$7,000/month x 12 months) | - | 84,000.00 | | |
| TOTAL CONTRACTUAL | \$ 193,584.00 | \$ 1,003,290.00 | | |
| OTHER – Include detailed justification. Note: Federal funding CANNOT supcosts. | pport construction, fund | draising, or lobbying | | |
| Training – CME and other types of continuing education/trainings (\$3,250/month x 12 months) | - | 39,000.00 | | |
| Postage (\$750/month x 12 months) | - | 9,000.00 | | |
| Telecommunication Services (phone, data, radio, internet) (\$5,479/month x 12 months) | - | 65,742.00 | | |
| Utilities (Water & Electricity) (\$1,406/month x 12 months) | - | 16,872.00 | | |
| Rentals (Copiers, Vaccine and Records Storage) (\$7,433/month x 12 months) | 42,480.00 | 46,720.00 | | |
| Leases – Facilities (Galveston and Texas City clinic sites) (\$43,563/month x 12 months) | 172,692.00 | 350,064.00 | | |
| Equipment Maintenance (inspections, calibrations, and repairs) (\$8,217/month x 12 months) | 70,641.00 | 27,960.00 | | |
| Building Maintenance (\$417/month x 12 months) | - | 5,000.00 | | |
| General Liability Insurance (\$864/month x 12 months) | - | 10,368.00 | | |
| Building Contents Insurance (\$1,536/month x 12 months) | tents Insurance (\$1,536/month x 12 months) - 18,432.00 | | | |
| Auto Insurance (hired/non-owned liability) (\$12/month x 12 months) | - | 144.00 | | |
| ogram Discretionary Fund (staff recognitions, service awards, etc.) - 30 | | | | |

Federal and Non-Federal Expenditures

Funding Period: April 1, 2024 to March 31, 2025

| | | FY 2025 Budget Period | | | |
|---|---|--------------------------|----|--------------------------|--|
| Budget Justification | | Federal Grant Request | | Non-Federal Resources | |
| Advertising (staff recruitment, program outreach and awareness, open enrollment education programs) | | - | | 87,000.00 | |
| Subscriptions, Books, etc. (\$1,641/month x 12 months) | | 3,906.00 | | 15,780.00 | |
| Organizational Memberships (TACHC, NACHC, TDA, NNOHA, HCCA, OSAP) | | - | | 26,260.00 | |
| Computer Software, Licensing, Updates, & Usage Fees (\$47,272/month x 12 months) | | - | | 567,265.00 | |
| Professional Fees/License/Inspections (radiation, laboratory, notary) | License/Inspections (radiation, laboratory, notary) - | | | 4,670.00 | |
| Professional Services (Year-end annual audit and HR verifications) | | - | | 34,800.00 | |
| Medical/Hazard Waste Disposal (\$670/month x 12 months) | | - | | 8,040.00 | |
| Board Meeting Operations | | - | | 1,500.00 | |
| Service Charge – Credit Cards (processing fees for patients who pay with credit cards) and patient portal (\$3,983/month x 12 months) | - 47,800.0 | | | 47,800.00 | |
| Bad Debt - Uncollectible AR | | - | | 690,432.00 | |
| TOTAL OTHER | \$ | 289,719.00 | \$ | 2,102,849.00 | |
| TOTAL DIRECT CHARGES (Sum of TOTAL Expenses) | \$ | 3,237,400.00 | \$ | 14,275,509.00 | |
| INDIRECT CHARGES – Include approved indirect cost rate. | | | | | |
| 0% indirect cost rate (includes utilities and accounting services) | | - | | - | |
| TOTALS (Total of TOTAL DIRECT CHARGES and INDIRECT CHARGES) | \$ | 3,237,400.00 | \$ | 14,275,509.00 | |

Governing Board November 2023 Item#7

Consider for Approval to Pay LabCorp an Amount not to Exceed \$56,500 From Fund Balance for Outstanding Account Balances Through Bill Dates Prior to May 2023 Submitted by Kenna Pruitt

Governing Board November 2023 Item#8 Consider for Approval Subcommittee to Discuss the Governing Board Formal Committees

- a) Samantha Robinson
- b) Dr. Hall
- c) Sergio Cruz

Governing Board November 2023 Item#9 Coastal Health & Wellness Updates

- a) Organizational Updates Submitted by Executive Director
- b) Operational Updates/Coastal Wave Submitted by Director of Operations
- c) Dental Updates Submitted by Dental Director
- d) Medical Updates Submitted by Medical Director

Coastal Health & Wellness November 2023 Health Center Update



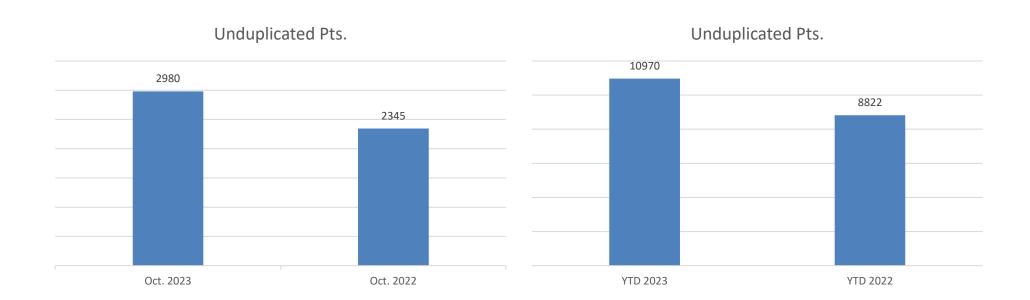


Providing access to high-quality primary care to any and all individuals in need.

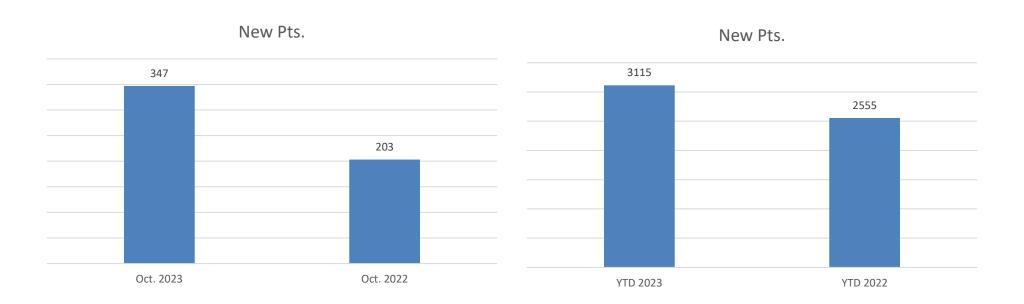
coastalhw.org



October 2023 Operational Report –Unduplicated Patients



October 2023 Operational Report – New Patients Medical/Dental





The Community Engagement Team "CET" and CHW Outreach participated and/or hosted,

- Healthy Choices Workshop with College of the Mainland
- GCHD Fall Festival Trunk or Treat
- Health & Wellness Expo at Moody Gardens
- Veterans Food Drive at the Coffee Connection
- Ada House Outreach in Galveston







Providing access to high-quality primary care to any and all individuals in need.

coastalhw.org



Dental Clinic Board Update 11/09/2023

- Visit Numbers Based on "FQHC Qual Enc" in NextGen
 - We are currently reviewing criteria for "FQHC Qual Enc" to make sure all eligible visits are captured as encounters
 - We continue to see walk in patients in pain as we can fit them into our schedule.
 - We will start releasing comprehensive exams on the 15th of every month

| | Dental | Visits | | |
|-----------|---------|-------------------------------|----------------------|--|
| | Current | <u>Prior</u> <u>Period</u> | Percentage Change | 1,000 |
| October | 759 | 557 | 36.27% | 800 |
| November | 724 | 433 | 67.21% | 700 |
| December | 699 | 526 | 32.89% | 600 |
| January | 699 | 592 | 18.07% | 500 |
| February | 800 | 632 | 26.58% | 400 |
| March | 856 | 724 | 18.23% | 300 |
| April | 698 | 625 | 11.68% | 200 |
| May | 789 | 739 | 6.77% | 100 |
| June | 866 | 763 | 13.50% | |
| July | 870 | 602 | 44.52% | |
| August | 940 | 850 | 10.59% | Occided between the Bernard Februard Wast, Wast, Was, True, 1714, Willerst Februard, Wast, Was, 1716, 1714, Willerst Februard, Wast, Wast, 1716, 1714, Waster, 1714, Wast, 1716, Wast, 171 |
| September | 757 | 738 | 2.57% | October December Indian February Wasci, Way The 17th Wasternam |
| | 9,457 | 7,781 | 21.54% | —— Current —— Prior Period |

- Current projects, plans, department overview for dental
 - o Sterilization Renovation Cabinets ordered No update
 - Dr. Lindskog continues to serve on the COM Hygiene School Advisory Board. There are not any updates regarding this program.
- Provider Education Opportunities
 - All providers continue to select and participate in continuing education of their choice.
 They also share knowledge from these courses with the other providers during monthly meetings.
- Barriers or Needs (if applicable)
 - Staffing
 - The new dental hygienist and dental assistant are scheduled to start on November 9th.

November 9, 2023

Governing Board Meeting

- **1.** Provider productivity:
- October provider visits:

Scheduled 3345, No show 844, Total visits 2501, Total charges \$699,567 (lower charges are due to posting; RCM will have those after the 10th of the month)

• September provider visits

Scheduled 3217, No show 779, Total visits 2438, Total charges \$832,940

- 2. Software utilization:
- Telemedicine platform:

Doxy.me: 178 visits in Sept (total 967 visits since June)

E-consult platform:

ConferMed: 76 (e-consult), we are considered one of the highest utilizers for the time we have been using this service)

- 3. School-based program: Walk-in clinic combined with telemedicine
- Providers onsite for two full days weekly

Oct: 51 visits (33 CHW existing patients, 9 student visits, 9 TCISD staff) Sept: 74 visits (42 CHW existing patients, 23 students, 9 TCISD staff)

- 4. Provider Lead Program: collaborate with public health services (HIV/STI, WIC)
- ID care: Jacklyn Morgan, PA-C, Maria Culangan (HIV PrEP, HepC, STD)
 Total revenue (PrEP and HepC meds): \$383,000
 HIV screening, HepC screening
- 5. Home-based care:
- House call program for home-bound patients

October 78 visits (Dr. Grumbles:38 visits, Pam Cable: 40 visits)

September 60 visits (Dr. Grumbles: 30 visits, Pam: 30 visits)

- 6. Remote care management (Patient engagement center/care coordination)
- Patient engagement and promoting self-care
- CCM (chronic care management), TCM(transitional care management), AWV (annual wellness visits)
- 7. BHI (behavioral health integration)
- Level 4 Behavioral health /primary care integration with GCC: (level 6 by the end of 2023)
- CHW/GCC workshop- planning session (10/17): Felicia Jeffery, CEO and GCC team
 Discussed strategic planning on the BH integration project with one care team model

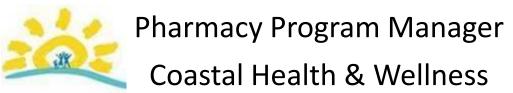
Shared services and resources, expansion of services, provider recruitment (GCC hired Dr. Valdez as Chief Medical Officer and the project team leader as care coordinator)

8. 340B program: PPT (John Bearden)

"Strive to deliver high-quality, culturally competent, equitable, and comprehensive primary care with a focus on clinical quality, patient-centered care, and provider and staff well-being."

340B Program Basics

John Bearden, PharmD, 340B ACE, CMRP, CPHIMS



340B Program Origins

 Congress created the 340B Drug Pricing program, under Section 340B of the Veterans Health Care Act of 1992

 The Act requires drug manufacturers to provide discounted drug pricing to qualifying healthcare organizations, that serve large numbers of uninsured and underinsured patients

 Intent of the 340B program is to enable eligible hospitals, clinics and health centers to leverage their ability to treat more patients and to provide more services

Which healthcare organizations participate in the 340B Program?

- Eligible non-profit Healthcare organizations that participate in 340B are called "Covered Entities" (CEs) by the Federal Government
- When the 340B program began in 1992, CEs included primarily safety-net hospitals, outpatient clinics, and *Community Health Centers*
- Due to program success, in 2006 Congress expanded the eligible CEs to include children's hospitals, outpatient cancer center hospitals
- In 2010, primarily rural-based providers were added (e.g., critical access hospitals, Rural referral centers, and Sole Community Hospitals)

How does the 340B program work?

- All drug manufacturers that participate with Medicaid are required to provide 340B discounted pricing directly to eligible CEs
- CEs are required to register with the Health Resources and Services
 Administration (HRSA) and comply with all applicable 340B rules and regs
- For a medication transaction to be deemed 340B eligible, all the following elements are required to be eligible:
 - CE: nonprofit healthcare organization (e.g., clinic, hospital), approved by HRSA
 - Eligible outpatient location(s) with the CE: a clinic or outpatient service of a hospital
 - Provider: CE-employed or contracted, or referred by CE provider
 - Dispensing pharmacy: entity-owned pharmacy or CE-contracted pharmacy
 - Medication: must be for outpatient use; vaccines and meds given to inpatients are exempt from 340B
 - Patient: must pass all elements of a 3-part test (see next page)

Patient eligibility for 340B at CHW: Three-part test

- 1. CE (CHW) has established a relationship with the patient, such that the covered entity maintains records of the patient's healthcare
- 2. The patient receives healthcare services from a healthcare professional who is:
 - Employed by the covered entity, or
 - Provides healthcare under contract or other arrangements (e.g., referral),
 such that responsibility for the care provided remains with the CE
- 3. The patient receives a health service or range of services from the CE that is within the scope of the grant

How is the 340B Program administered and funded?

- 340B Program oversight at the Federal level is administered by the Health Resources and Services Administration (HRSA), part of the US Department of Health and Human Services (HHS)
 - CEs are subject to oversight, monitoring, and periodic audits by HRSA
 - HRSA performs audits of approximately 200 CEs per year
- 340B Program funding is provided by drug manufacturers, through discounts paid directly to covered entities
- The 340B program is not taxpayer-funded!



How are 340B Savings generated for CHW?

- Coastal Health & Wellness (CHW) obtains 340B savings by 2 methods:
 - 1. Medications administered at the CHW Texas City and Galveston clinics
 - 340B savings from clinic purchases was about \$115K, over the last 12 mos.
 - 2. Purchasing medications for dispensing at CHW-associated pharmacies
 - Example of 340B savings:
 - Assume a medication has a standard cost of \$1,000, but a 340B cost of \$500
 - Assume patient has insurance which pays the dispensing pharmacy \$1,100

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Insurance reimbursement = $ 1,100
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(-) Medication cost at 340B price \$ 500

(=) 340B Savings \$ 600

How do Health Centers typically use 340B savings?

- Pay/subsidize cost of meds provided to the uninsured/underinsured
- Expand mental health services
- Expand Substance Use Disorder services
- Home-based provider visits
- Increase access for low-income clients (e.g., transportation support)
- Expand care coordination services
- Open an entity-owned pharmacy!



- Other targeted programs for special populations (e.g., patients with high-cost medications, aka "Specialty Medications")
- Note: For Health Centers, 340B savings must be used for services within the scope of the grant

Questions??





Enroll now in Health Insurance Marketplace

Enrollment for 2024 Marketplace coverage is now open, and our certified application counselors are available to help you understand coverage options and which one will work best for you and your family's needs.

What is Health Insurance Marketplace? It's a place where you can shop for and enroll in affordable health insurance plans. You can compare different plans for coverage and affordability and get answers to questions you may have about your health insurance.

All offered plans cover essential health benefits, pre-existing conditions and preventive services including maternity care, mammograms and other care services. You cannot be denied health coverage for having pre-existing conditions including diabetes, hypertension and cancer

What you pay for Marketplace depends on your income and your savings depend on your expected household income for the year. Navigating the different options can sometimes be overwhelming. That's where our certified application counselors come in. They're here to help walk you through the different plans, what is best for you and help you enroll. Give us a call at 409,949,3439 for assistance.

Enroll by Dec. 15 for coverage that starts Jan. 1. Enroll Dec. 16-Jan. 15 for coverage that starts Feb. 1.

Learn more about Open Enrollment for 2024 Marketplace.



Now is the time to get your flu vaccine

It's not too late to get your flu vaccine! The flu vaccine is the best way to prevent becoming sick with the seasonal illness, and now is the time to get vaccinated.

Children who need two doses of vaccine to protect against the flu should start the process soon since the two doses must be given at least four weeks apart. People 6 months and older should be vaccinated against the flu. Vaccination is especially important in high-risk groups including those ages 65 and older, pregnant women, young children and those with chronic health conditions who are at higher risk for complications or even death if they get the flu.

Call us today at 409.938.2234 to schedule your flu vaccine appointment. Learn more about this flu season.



Thank You, Veterans

Thank you to all veterans for their service to our country, including those who work daily to protect and promote the One Health of Galveston County at Galveston County Health District, Galveston County Health District EMS, Galveston County Animal Resource Center and Coastal Health & Wellness.











THANK YOU FOR YOUR SERVI



TRAVIS ALSEPT MARINE CORPS **GAAA Paramedic**



EMILY BARNES AIR FORCE Officer



STEVE COKER NAVY. ARC Animal Control GAAA Team Captain



KEVIN. SCHINESTUHL. MARINE CORPS CANA Advanced ENT



CHRIS DAVIS AIR FORCE GCHD IT Manager



CYNTHIA FRANKLIN ARMY CHW Billing & Collection



3ACKSON CRAVES COAST GUARD CAAA EMT SMOV



BOOKER HANKERSON AIR FORCE CAAA ENT Basic





DEB HOWEY AIR FORCE CHW infection Control Nutse



CHAD MUNSON ARMY ARC Annual Control Officer



LEONARD NACORSKI ARMY CHW Pediatrician



TIMOTHY RILEY ARMY GAAA Advanced EMT



PISA RING CHW Patient Services Manager



ROBERT KAUFMAN ARMY ARC Animal Control Official



WILLIAM LEWIS AIR FORCE GCHD Chief Operating CCHD Executive Обон



BANDY VALCIN ARMY Director of Public Health Services.

Smoking remains largest preventable cause of death

Quitting smoking isn't easy. It takes a plan, time and hard work. But, it can be done. Nov. 16 marks the Great American Smokeout, an annual event to encourage those who smoke to stop.

You don't have to stop smoking in one day, but choosing a date to stop - and sharing that with your support system - is key to your success.







- FOOD TASTES BETTER
- SENSE OF SMELL RETURNS
- YOU SMELL BETTER
- YOU BREATHE BETTER

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U.S. Antibiotic Awareness Week, Nov. 18-24

U.S. Antibiotic Awareness Week (USAAW) is observed Nov. 18-24 and is a time to raise awareness of the importance of appropriate antibiotic and antifungal use and the threat of antimicrobial resistance across the One Health spectrum. One Health is an approach that recognizes that the health of people is closely connected to the health of animals and plants and their shared environment.

Any time antibiotics or antifungals are used, they can cause side effects and contribute to the development of antimicrobial resistance, one of the most urgent threats to the public's health. Antimicrobial resistance happens when germs, like bacteria and fungi, develop the ability to defeat the drugs designed to kill them. More than 2.8 million antimicrobial-resistant infections occur in the United States each year, and more than 35,000 people die as a result. Many more die from complications from antimicrobial-resistant infections. Preventing infections from happening in the first place is one of the best ways to improve antibiotic and antifungal use and protect populations who are disproportionately affected by antimicrobial resistance.

Join U.S. Antibiotic Awareness Week (USAAW) Nov. 18-24. Show support & wear purple. Do your best to stay healthy & keep others healthy. Learn more about USAAW and fighting antimicrobial resistance.

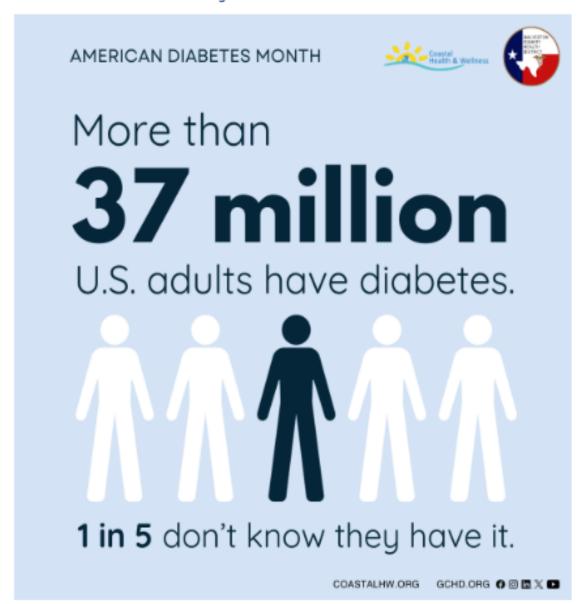


Healthy lifestyle changes can lower chances of prediabetes

More than 37 million people in the U.S. have diabetes and another 96 million have prediabetes, a serious health condition where your blood sugar levels are higher than normal, but not high enough yet to be diagnosed as type 2 diabetes. Many with prediabetes don't even know it.

There is good news. Early detection and treatment of diabetes can decrease the risk of developing complications from the disease. Manage your diabetes by working with your health care team. Making small lifestyle changes can have a big impact - adopt a healthy diet, be physically active and work to lose weight.

Take control and learn more during National Diabetes Awareness Month.



November marks National COPD Awareness Month

Chronic obstructive pulmonary disease, or COPD, refers to a group of diseases that cause airflow blockage and breathing-related problems.

November marks National COPD Awareness Month. With early diagnosis and treatment, people with COPD can improve their quality of life, and breathe better. Some signs and symptoms include ongoing coughing, shortness of breath, wheezing and chest tightness. Symptoms can start slowly, so pay attention to what your body is telling you.

While COPD is most common among current and former smokers, 15 percent of COPD cases are caused by exposure to certain dusts, gases, chemical fumes or other pollutants in the workplace.

Learn more about COPD, risk factors, signs and symptoms and more and talk to your health care team if you have any concerns.

Happy Halloween from Coastal Health & Wellness



Tips to keep it healthy this holiday season

How do you stick to your healthy eating plan this holiday season when everyone around you seems to be splurging?

Check out these tips that can help:

Holiday-proof your plan: Eat close to your usual times to keep your blood sugar steady.

Make healthier choices: Have a small plate of all the foods you enjoy. Start with veggies to take the edge off your appetite.

Fit in favorites: No food is on the naughty list. Choose dishes you love, slow down and savor a small serving.

Keep moving: Make time for a walk after your meal to stay active.

Coastal Health & Wellness Holiday Closures

Coastal Health & Wellness clinics will close for Thanksgiving at 12 p.m. on Wednesday, Nov. 22, 2023 and remained closed Nov. 23-26. Clinics will reopen Monday, Nov. 27, 2023.



Click here to learn more about CHW services. Click here to learn more about becoming a patient. Click here to meet our CHW providers.

Governing Board November 2023 Item#10 Comments from Board Members