



AGENDA

Special Meeting

Thursday, September 12, 2024, at 2:30 p.m.

- Item #1**ACTION** Consider for Approval of RCM Recommendation-CHW
Sliding Fee Discount Program Analysis Submitted by Dianna
Oliver
- Item #2**ACTION** Consider for Approval the Purchase of Network Equipment
for CHW not to Exceed \$900,000 Submitted by Chris Davis

ADJOURNMENT

Next Regular Scheduled Meeting: September 26, 2024

September 12, 2024

- CHW's current Sliding Fee Schedule Discount Program was approved by the Governing Board on 8/26/19

Board Input

- 8/26/19 AGENDA & Minutes
- Update to the CHW Sliding Fee Schedule Policy reflecting \$20 nominal Fee (100%) & Clinic Deposits for B, C, D & E of \$25, \$30, \$35, and \$40, respectively:

I. Structure of Sliding Fee Discount Schedule (SFDS)

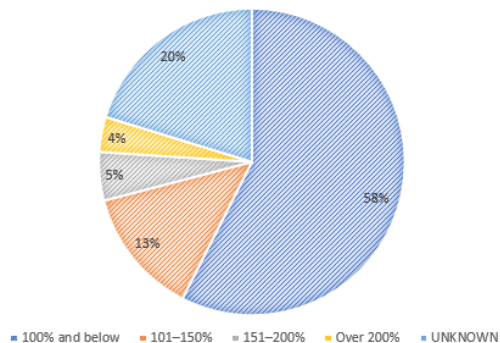
The Sliding Fee Discount Schedule is designed by CH&W in a manner that adjusts based on ability to pay. To accomplish this, CH&W has designed five discount pay classes above 100% and at or below 200% of the FPG. Only a nominal charge will be charged for individuals and families with annual income at or below 100% of the FPG. This nominal fee is a fixed amount, and does not reflect the true value or cover costs of the services but is rather applied in order for patients to invest in their care and to minimize the potential for inappropriate utilization of services. This nominal charge is also less than the fee paid by a patient in the first "sliding fee discount pay class" beginning above 100% of the FPG.

All Services (except <u>DentureDental</u> <u>Contract</u> <u>Services</u>)					
	A	B	C	D	E
Income Threshold for Sliding Fee (FPG)	<= 100%	101%-125%	126%-150%	151%-175%	176%-200%
Nominal Fee	\$20.00				
% of Charges Paid		20%	40%	60%	80%
% of Discount		80%	60%	40%	20%
Deposit Amount		\$25.00	\$30.00	\$35.00	\$45.00

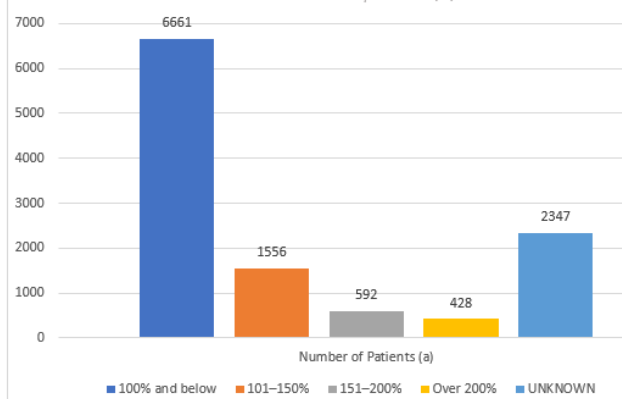
<u>Dentures-OnlyDental Contract Services</u>						
	A	B	C	D	E	F
Income Threshold for Sliding Fee (FPG)	100%	101-125%	126-150%	151-175%	176-200%	Over 200%
Must be Paid in Full						

- The Governing Board approved the [Sliding Fee Discount Program Policy & Procedure](#) on June 24, 2024
- CHW Revenue Cycle Management evaluated our most recent UDS data

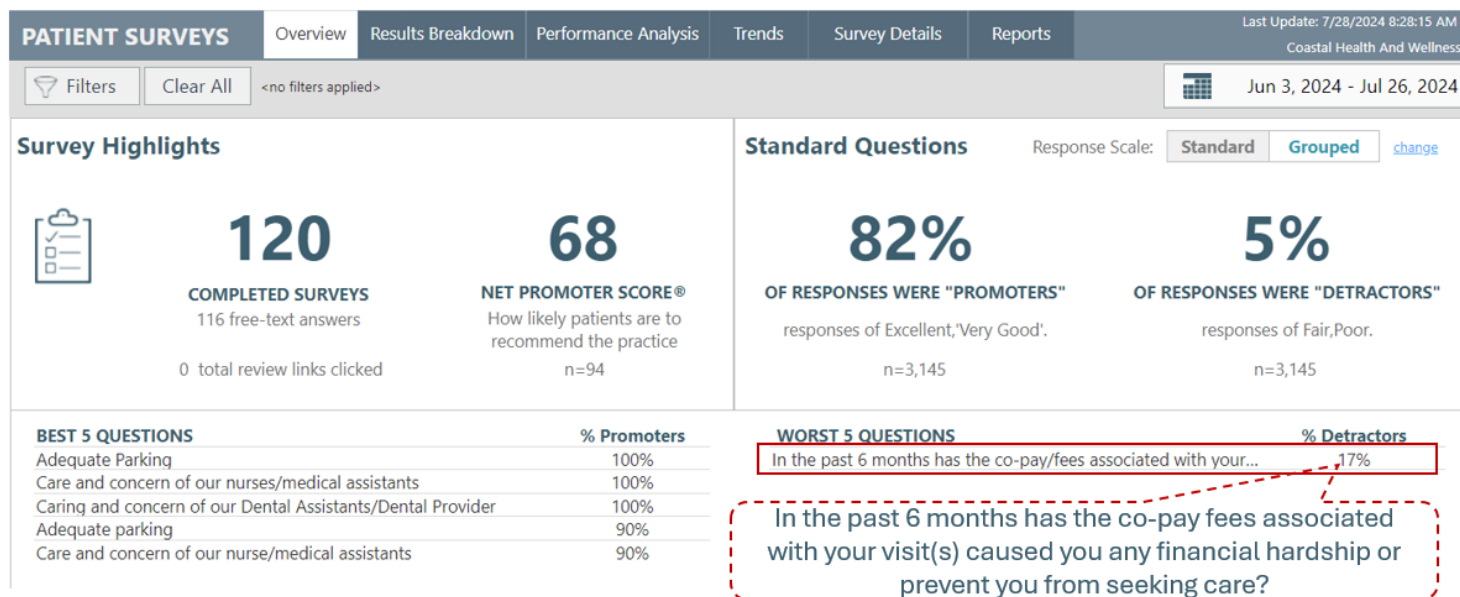
CHW Sliding Fee Discount Program Data
Source: 2023 UDS Report Run 2/5/24



CHW Sliding Fee Discount Program Data
Source: 2023 UDS Report Run 2/5/24



- CHW Revenue Cycle Management evaluated input from our patients via Phreesia Surveys



- From CHW Revenue Cycle Management's analysis of Financial Barriers to Care, we identified an opportunity to dig deeper into CHW's target population in Galveston County to seek the voice of the customer to aid in re-assessing our approach to setting the Nominal Fee for each SFDP Category
- Next Steps include creating a focus group consisting of:
 - patients who have, via Phreesia survey, identified financial hardship (17%) & leverage other stakeholders
 - Consumer Board Members
 - CHW Work Units (leaders & front-line staff)
 - CHW Financial Counselors
 - Community Partners
 - TACHC Community Development Specialist

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The previously approved leasing of networking equipment has been disapproved by Galveston County's legal counsel. Due to this we are shifting to a traditional purchase model for the equipment. Our quote for this had a total price of \$755,512.67 and included discounts that are currently no longer available as such we expect the final pricing to increase by \$100,000-150,000. We are still negotiating on the final price with the vendor but would like to proceed with the purchase once pricing has been agreed upon.



6650 W. Sam Houston Pkwy S, Houston, TX 77072

t. (713)881-5300 www.datavox.net

Quote # DVXQ29446-02

Date Jun 13, 2024

Expiration 30 Days

Prepared for:

Galveston County Health District
9850-A Emmett F Lowry Expy A108
Texas City, TX 77591
United States

Lacey Venable
Email lvenable@gchd.org
Phone (409) 938-7221

Customer ID #

Project #

Ship to Information:

Galveston County Health District
9850-A Emmett F Lowry Expy A108
Texas City, TX 77591
United States

attn: Lacey Venable

Here is the quote you requested.

DataVox Contact:

Account Manager: Thang Pham
Phone 281-881-7068

Email thangp@datavox.net

Prepared by: Tabatha Morales
Phone 713-580-6928
Email TabathaM@datavox.net

Qty	Description	Service Term
MCA MDF		
1	2 x C9500-48Y4C, 8 x QSFP-40/100-SRBD	---
1	CX LEVEL 1 8X7NCD2 x C950048Y4C 8 x QSFP40GSRBD	36
1	Catalyst 9500 Base PID	---
1	C9500 DNA Advantage, Term License	---
1	Cisco Catalyst 9500 DNA Advantage 3 Year License	36
1	CX LEVEL 1 SW SUB CX LEVEL 1 SW SUB C9	36
1	C9500 Network Stack, Advantage	---
1	Cisco Catalyst 9500 XE 17.12 UNIVERSAL	---
2	Power Cord Jumper, C13-C14 Connectors, 2 Meter Length	---
1	650W AC Config 4 Power Supply front to back cooling	---
1	650W AC Config 4 Power Supply front to back cooling	---
1	No SSD Card Selected	---
4	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF	---
1	Cisco pluggable SSD storage	---
2	Catalyst 9500 Type 4 front to back cooling Fan	---
1	Network Plug-n-Play Connect for zero-touch device deployment	---
1	Catalyst 9500 Base PID	---
1	C9500 DNA Advantage, Term License	---
1	Cisco Catalyst 9500 DNA Advantage 3 Year License	36
1	CX LEVEL 1 SW SUB CX LEVEL 1 SW SUB C9	60
1	C9500 Network Stack, Advantage	---

Qty	Description	Service Term
1	Cisco Catalyst 9500 XE 17.12 UNIVERSAL	---
2	Power Cord Jumper, C13-C14 Connectors, 2 Meter Length	---
1	650W AC Config 4 Power Supply front to back cooling	---
1	650W AC Config 4 Power Supply front to back cooling	---
1	Cisco pluggable SSD storage	---
4	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF	---
2	Catalyst 9500 Type 4 front to back cooling Fan	---
1	Network Plug-n-Play Connect for zero-touch device deployment	---
2	Cisco Catalyst 9800-L Wireless Controller_Fiber Uplink	---
2	CX LEVEL 1 8X7NCD Cisco Catalyst 9800L Wireless Controller	60
2	Cisco Catalyst 9800 Series Wireless Controller DTLS License	---
2	Cisco Catalyst 9800-L Wireless Controller	---
2	C9800 Wireless Controller Rack Mount Tray	---
2	Cisco Catalyst 9800 L Wireless Controller Power Supply	---
2	AC Power Cord, Type C5, US, Canada	---
2	Network Plug-n-Play Connect for zero-touch device deployment	---
2	10GBASE-CU SFP+ Cable 1 Meter	---
60	Catalyst 9164I AP (W6E, tri-band 4x4) w/Reg-B	---
60	CX LEVEL 1 8X7NCD Catalyst 9164I AP (W6E, tri-band 4x4) w/	60
60	Capwap software for Catalyst 9164I	---
60	Ceiling Grid Clip for APs & Cellular Gateways-Recessed	---
60	802.11 AP Low Profile Mounting Bracket (Default)	---
60	Wireless Cisco DNA On-Prem Essential, 9164 Tracking	---
60	C9164I Cisco DNA On-Prem Essential, 5Y Term, Trk Lic	60
60	Wireless Cisco DNA On-Prem Essential, Term Lic	---
60	Wireless Cisco DNA On-Prem Essential, 5Y Term Lic	60
60	CX LEVEL 1 SW SUB Aironet CISCO DNA Es	60
60	Wireless Cisco DNA On-Prem Essential, Term, Tracker Lic	---
60	Wireless Cisco DNA On-Prem Essential, 5Y Term, Tracker Lic	60
60	Wireless DNA Perpetual Network Stack - Essentials	---
60	Network Plug-n-Play Connect for zero-touch device deployment	---
60	SINGLE PACK OPTION	---
60	C9164I OVER OPTION	---
2	Cisco Catalyst C8300-1N1S-4T2X Router	---

Qty	Description	Service Term
2	CX LEVEL 1 8X7NCD Cisco Catalyst C8300-1N1S-4T2X Router	60
2	Cisco Catalyst 8300 Edge 8GB memory	---
2	Cisco Catalyst 8000 Edge M.2 USB 16GB	---
2	Cisco Catalyst 8000 Edge RFID - 1RU	---
2	Cisco Catalyst 8300 Rack mount kit - 19" 1R	---
2	Cisco Catalyst 8300 Edge NIM Blank	---
2	Cisco Catalyst 8300 Edge SM Blank	---
2	Cisco Catalyst 8300 Edge PIM Blank	---
2	Network Plug-n-Play Connect for zero-touch device deployment	---
2	TE agent for IOSXE on Enterprise Routing	---
2	U.S. Export Restriction Compliance license for C8000 series	---
2	UNIVERSAL	---
2	IOS XE Autonomous or SD-Routing mode for Unified image	---
4	Cisco C8300 1RU 250W AC Power supply	---
4	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	---
2	Cisco DNA Essentials On-Prem Lic 3Y - upto 1G (Aggr, 2G)	---
2	Success Track L1 - DNA Essentials OnPrem Lic, T2, 3Y	---
2	Cisco DNA Essentials Stack - upto 1G (Aggr, 2G)	---
2	Cisco Network Essentials Stack - upto 1G (Aggr, 2G)	---
2	Cisco Umbrella for DNA Essentials	---
2	Cisco DNA Center On Prem Deployment Option for WAN	---
2	C8300-1N1S-4T2X Platform Selection for DNA Subscription	---
2	IOS XE Autonomous or SD-Routing mode for Unified image	---
46	1000BASE-T SFP transceiver module for Category 5 copper wire	
12	10GBASE-SR SFP Module, Enterprise-Class	
6	Active Twinax cable assembly, 7m	
IDF 1		
3	Catalyst 9300 48-port PoE+, Network Essentials	---
3	CX LEVEL 1 8X7NCD Catalyst 9300 48port PoE Network Esse	36
3	C9300 Network Essentials, 48-port license	---
3	Cisco Catalyst 9300 XE 17.9 UNIVERSAL UNIVERSAL	---
3	715W AC 80+ platinum Config 1 Power Supply	---
3	No Secondary Power Supply Selected	---
3	North America AC Type A Power Cable	---
3	No SSD Card Selected	---

Qty	Description	Service Term
3	50CM Type 1 Stacking Cable	---
3	Catalyst Stack Power Cable 30 CM	---
3	Cisco Catalyst Type 1 Network Module Blank	---
3	Config 1 Power Supply Blank	---
3	RUBBER FEET FOR TABLE TOP SETUP 9200 and 9300	---
3	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	---
3	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	---
3	No Network Module Selected	---
3	C9300 DNA Essentials, 48-Port Term Licenses	---
3	C9300 DNA Essentials, 48-port - 3 Year Term License	36
3	CX LEVEL 1 SW SUB C9300 DNA Essentials	36
3	Network Plug-n-Play Connect for zero-touch device deployment	---
2	Catalyst 9300 48-port of 5Gbps Network Essentials	---
2	CX LEVEL 1 8X7NCD Catalyst 9300 48port of 5Gbps Network E	36
2	C9300 Network Essentials, 48-port license	---
2	Cisco Catalyst 9300 XE 17.9 UNIVERSAL UNIVERSAL	---
2	1100W AC 80+ platinum Config 1 Power Supply	---
2	No Secondary Power Supply Selected	---
2	North America AC Type A Power Cable	---
2	No SSD Card Selected	---
2	1M Type 1 Stacking Cable	---
2	Catalyst Stack Power Cable 150 CM - Upgrade	---
2	Config 1 Power Supply Blank	---
2	RUBBER FEET FOR TABLE TOP SETUP 9200 and 9300	---
2	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	---
2	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	---
2	Catalyst 9300 8 x 10GE Network Module	---
2	C9300 DNA Essentials, 48-Port Term Licenses	---
2	C9300 DNA Essentials, 48-port - 3 Year Term License	36
2	CX LEVEL 1 SW SUB C9300 DNA Essentials	36
2	Network Plug-n-Play Connect for zero-touch device deployment	---
4	10GBASE-SR SFP Module, Enterprise-Class	---
IDF 2		
3	Catalyst 9300 48-port PoE+, Network Essentials	---
3	CX LEVEL 1 8X7NCD Catalyst 9300 48port PoE Network Esse	36

Qty	Description	Service Term
3	C9300 Network Essentials, 48-port license	---
3	Cisco Catalyst 9300 XE 17.9 UNIVERSAL UNIVERSAL	---
3	715W AC 80+ platinum Config 1 Power Supply	---
3	No Secondary Power Supply Selected	---
3	North America AC Type A Power Cable	---
3	No SSD Card Selected	---
3	50CM Type 1 Stacking Cable	---
3	Catalyst Stack Power Cable 30 CM	---
3	Cisco Catalyst Type 1 Network Module Blank	---
3	Config 1 Power Supply Blank	---
3	RUBBER FEET FOR TABLE TOP SETUP 9200 and 9300	---
3	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	---
3	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	---
3	No Network Module Selected	---
3	C9300 DNA Essentials, 48-Port Term Licenses	---
3	C9300 DNA Essentials, 48-port - 3 Year Term License	36
3	CX LEVEL 1 SW SUB C9300 DNA Essentials	36
3	Network Plug-n-Play Connect for zero-touch device deployment	---
2	Catalyst 9300 48-port of 5Gbps Network Essentials	---
2	CX LEVEL 1 8X7NCD Catalyst 9300 48port of 5Gbps Network E	36
2	C9300 Network Essentials, 48-port license	---
2	Cisco Catalyst 9300 XE 17.9 UNIVERSAL UNIVERSAL	---
2	1100W AC 80+ platinum Config 1 Power Supply	---
2	No Secondary Power Supply Selected	---
2	North America AC Type A Power Cable	---
2	No SSD Card Selected	---
2	1M Type 1 Stacking Cable	---
2	Catalyst Stack Power Cable 150 CM - Upgrade	---
2	Config 1 Power Supply Blank	---
2	RUBBER FEET FOR TABLE TOP SETUP 9200 and 9300	---
2	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	---
2	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	---
2	Catalyst 9300 8 x 10GE Network Module	---
2	C9300 DNA Essentials, 48-Port Term Licenses	---
2	C9300 DNA Essentials, 48-port - 3 Year Term License	36
2	CX LEVEL 1 SW SUB C9300 DNA Essentials	36
2	Network Plug-n-Play Connect for zero-touch device deployment	---

Qty	Description	Service Term
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4	10GBASE-SR SFP Module, Enterprise-Class	---
---	---	-----

IDF 3

4	Catalyst 9300 48-port PoE+, Network Essentials	---
4	CX LEVEL 1 8X7NCD Catalyst 9300 48port PoE Network Esse	36
4	C9300 Network Essentials, 48-port license	---
4	Cisco Catalyst 9300 XE 17.9 UNIVERSAL UNIVERSAL	---
4	715W AC 80+ platinum Config 1 Power Supply	---
4	No Secondary Power Supply Selected	---
4	North America AC Type A Power Cable	---
4	No SSD Card Selected	---
4	50CM Type 1 Stacking Cable	---
4	Catalyst Stack Power Cable 30 CM	---
4	Cisco Catalyst Type 1 Network Module Blank	---
4	Config 1 Power Supply Blank	---
4	RUBBER FEET FOR TABLE TOP SETUP 9200 and 9300	---
4	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	---
4	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	---
4	No Network Module Selected	---
4	C9300 DNA Essentials, 48-Port Term Licenses	---
4	C9300 DNA Essentials, 48-port - 3 Year Term License	36
4	CX LEVEL 1 SW SUB C9300 DNA Essentials	36
4	Network Plug-n-Play Connect for zero-touch device deployment	---
2	Catalyst 9300 48-port of 5Gbps Network Essentials	---
2	CX LEVEL 1 8X7NCD Catalyst 9300 48port of 5Gbps Network E	36
2	C9300 Network Essentials, 48-port license	---
2	Cisco Catalyst 9300 XE 17.9 UNIVERSAL UNIVERSAL	---
2	1100W AC 80+ platinum Config 1 Power Supply	---
2	No Secondary Power Supply Selected	---
2	North America AC Type A Power Cable	---
2	No SSD Card Selected	---
2	1M Type 1 Stacking Cable	---
2	Catalyst Stack Power Cable 150 CM - Upgrade	---
2	Config 1 Power Supply Blank	---
2	RUBBER FEET FOR TABLE TOP SETUP 9200 and 9300	---
2	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	---

Qty	Description	Service Term
2	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	---
2	Catalyst 9300 8 x 10GE Network Module	---
2	C9300 DNA Essentials, 48-Port Term Licenses	---
2	C9300 DNA Essentials, 48-port - 3 Year Term License	36
2	CX LEVEL 1 SW SUB C9300 DNA Essentials	36
2	Network Plug-n-Play Connect for zero-touch device deployment	---
4	10GBASE-SR SFP Module, Enterprise-Class	---

EOC

1	2 x C9500-48Y4C, 8 x QSFP-40/100-SRBD	---
1	CX LEVEL 1 8X7NCD2 x C950048Y4C 8 x QSFP40GSRBD	36
1	Catalyst 9500 Base PID	---
1	C9500 DNA Advantage, Term License	---
1	Cisco Catalyst 9500 DNA Advantage 3 Year License	36
1	CX LEVEL 1 SW SUB CX LEVEL 1 SW SUB C9	36
1	C9500 Network Stack, Advantage	---
1	Cisco Catalyst 9500 XE 17.12 UNIVERSAL	---
2	Power Cord Jumper, C13-C14 Connectors, 2 Meter Length	---
1	650W AC Config 4 Power Supply front to back cooling	---
1	650W AC Config 4 Power Supply front to back cooling	---
1	No SSD Card Selected	---
4	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF	---
1	Cisco pluggable SSD storage	---
2	Catalyst 9500 Type 4 front to back cooling Fan	---
1	Network Plug-n-Play Connect for zero-touch device deployment	---
1	Catalyst 9500 Base PID	---
1	C9500 DNA Advantage, Term License	---
1	Cisco Catalyst 9500 DNA Advantage 3 Year License	36
1	CX LEVEL 1 SW SUB CX LEVEL 1 SW SUB C9	36
1	C9500 Network Stack, Advantage	---
1	Cisco Catalyst 9500 XE 17.12 UNIVERSAL	---
2	Power Cord Jumper, C13-C14 Connectors, 2 Meter Length	---
1	650W AC Config 4 Power Supply front to back cooling	---
1	650W AC Config 4 Power Supply front to back cooling	---
1	Cisco pluggable SSD storage	---
4	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF	---
2	Catalyst 9500 Type 4 front to back cooling Fan	---

Qty	Description	Service Term
1	Network Plug-n-Play Connect for zero-touch device deployment	---
2	Cisco Catalyst C8300-1N1S-4T2X Router	---
2	CX LEVEL 1 8X7NCD Cisco Catalyst C8300-1N1S-4T2X Router	36
2	Cisco Catalyst 8300 Edge 8GB memory	---
2	Cisco Catalyst 8000 Edge M.2 USB 16GB	---
2	Cisco Catalyst 8000 Edge RFID - 1RU	---
2	Cisco Catalyst 8300 Rack mount kit - 19" 1R	---
2	Cisco Catalyst 8300 Edge NIM Blank	---
2	Cisco Catalyst 8300 Edge SM Blank	---
2	Cisco Catalyst 8300 Edge PIM Blank	---
2	Network Plug-n-Play Connect for zero-touch device deployment	---
2	TE agent for IOSXE on Enterprise Routing	---
2	U.S. Export Restriction Compliance license for C8000 series	---
2	UNIVERSAL	---
2	IOS XE Autonomous or SD-Routing mode for Unified image	---
4	Cisco C8300 1RU 250W AC Power supply	---
4	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	---
2	Cisco DNA Essentials On-Prem Lic 3Y - upto 1G (Aggr, 2G)	---
2	Success Track L1 - DNA Essentials OnPrem Lic, T2, 3Y	---
2	Cisco DNA Essentials Stack - upto 1G (Aggr, 2G)	---
2	Cisco Network Essentials Stack - upto 1G (Aggr, 2G)	---
2	Cisco Umbrella for DNA Essentials	---
2	Cisco DNA Center On Prem Deployment Option for WAN	---
2	C8300-1N1S-4T2X Platform Selection for DNA Subscription	---
2	IOS XE Autonomous or SD-Routing mode for Unified image	---
57	1000BASE-T SFP transceiver module for Category 5 copper wire	
18	10GBASE-SR SFP Module, Enterprise-Class	
2	10GBASE-CU SFP+ Cable 3 Meter	
6	25GBASE-CU SFP28 Cable 3 Meter	
Gal Clinic		
1	Cisco Catalyst C8200-1N-4T Router	---
1	CX LEVEL 1 8X7NCD Cisco Catalyst C8200	36

Qty	Description	Service Term
1	Cisco Catalyst 8200 Edge 8GB memory	---
1	Cisco Catalyst 8000 Edge M.2 USB 16GB	---
1	Cisco Catalyst 8000 Edge RFID - 1RU	---
1	Cisco Catalyst 8200 Rack mount kit - 19" 1R	---
1	Network Plug-n-Play Connect for zero-touch device deployment	---
1	Cisco Catalyst 8200 Edge NIM Blank	---
1	Cisco Catalyst 8200 Edge PIM Blank	---
1	TE agent for IOSXE on Enterprise Routing	---
1	U.S. Export Restriction Compliance license for C8000 series	---
1	UNIVERSAL	---
1	IOS XE Autonomous or SD-Routing mode for Unified image	---
1	Cisco C8200 1RU AC 150W PoE Power supply	---
1	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	---
1	Cisco DNA Essentials On-Prem Lic 3Y - upto 200M (Aggr, 400M)	---
1	Success Track L1 - DNA Essentials OnPrem Lic, T1, 3Y	---
1	Cisco DNA Essentials Stack - upto 200M (Aggr, 400M)	---
1	Cisco Network Essentials Stack - upto 200M (Aggr, 400M)	---
1	Cisco Umbrella for DNA Essentials	---
1	Cisco DNA Center On Prem Deployment Option for WAN	---
1	C8200-1N-4T Platform Selection for DNA Subscription	---
1	IOS XE Autonomous or SD-Routing mode for Unified image	---
3	Catalyst 9300 48-port PoE+, Network Essentials	---
3	CX LEVEL 1 8X7NCD Catalyst 9300 48port PoE Network Esse	36
3	C9300 Network Essentials, 48-port license	---
3	Cisco Catalyst 9300 XE 17.9 UNIVERSAL UNIVERSAL	---
3	715W AC 80+ platinum Config 1 Power Supply	---
3	No Secondary Power Supply Selected	---
3	North America AC Type A Power Cable	---
3	No SSD Card Selected	---
3	50CM Type 1 Stacking Cable	---
3	Catalyst Stack Power Cable 30 CM	---
3	Cisco Catalyst Type 1 Network Module Blank	---
3	Config 1 Power Supply Blank	---
3	RUBBER FEET FOR TABLE TOP SETUP 9200 and 9300	---
3	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	---
3	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	---
2	No Network Module Selected	---

The DataVox Standard Terms and Conditions shall govern the execution of this quotation.
http://www.datavox.net/DataVox_Standard_Terms_and_Conditions.pdf

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Qty	Description	Service Term
3	C9300 DNA Essentials, 48-Port Term Licenses	---
3	C9300 DNA Essentials, 48-port - 3 Year Term License	36
3	CX LEVEL 1 SW SUB C9300 DNA Essentials	36
3	Network Plug-n-Play Connect for zero-touch device deployment	---

DIC WIC

1	Cisco Catalyst C8200-1N-4T Router	---
1	CX LEVEL 1 8X7NCD Cisco Catalyst C8200	36
1	Cisco Catalyst 8200 Edge 8GB memory	---
1	Cisco Catalyst 8000 Edge M.2 USB 16GB	---
1	Cisco Catalyst 8000 Edge RFID - 1RU	---
1	Cisco Catalyst 8200 Rack mount kit - 19" 1R	---
1	Network Plug-n-Play Connect for zero-touch device deployment	---
1	Cisco Catalyst 8200 Edge NIM Blank	---
1	Cisco Catalyst 8200 Edge PIM Blank	---
1	TE agent for IOSXE on Enterprise Routing	---
1	U.S. Export Restriction Compliance license for C8000 series	---
1	UNIVERSAL	---
1	IOS XE Autonomous or SD-Routing mode for Unified image	---
1	Cisco C8200 1RU AC 150W PoE Power supply	---
1	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	---
1	Cisco DNA Essentials On-Prem Lic 3Y - upto 200M (Aggr, 400M)	---
1	Success Track L1 - DNA Essentials OnPrem Lic, T1, 3Y	---
1	Cisco DNA Essentials Stack - upto 200M (Aggr, 400M)	---
1	Cisco Network Essentials Stack - upto 200M (Aggr, 400M)	---
1	Cisco Umbrella for DNA Essentials	---
1	Cisco DNA Center On Prem Deployment Option for WAN	---
1	C8200-1N-4T Platform Selection for DNA Subscription	---
1	IOS XE Autonomous or SD-Routing mode for Unified image	---
1	Catalyst 9200L 48-port PoE+, 4 x 1G, Network Essentials	---
1	CX LEVEL 1 8X7NCD Catalyst 9200L 48port PoE 4 x 1G Net	60
1	C9200L Cisco DNA Essentials, 48-port Term license	---
1	CX LEVEL 1 SW SUB C9200L Cisco DNA Ess	60
1	C9200L Cisco DNA Essentials, 48-port, 5 Year Term license	60
1	C9200L Network Essentials, 48-port license	---
1	Config 5 Power Supply Blank	---
1	Catalyst 9200 Blank Stack Module	---

Qty	Description	Service Term
1	RUBBER FEET FOR TABLE TOP SETUP 9200 and 9300	---
1	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	---
1	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	---
1	North America AC Type A Power Cable	---
1	Network Plug-n-Play Opt Out SKU	---

Moody WIC

1	Cisco Catalyst C8200-1N-4T Router	---
1	CX LEVEL 1 8X7NCD Cisco Catalyst C8200	36
1	Cisco Catalyst 8200 Edge 8GB memory	---
1	Cisco Catalyst 8000 Edge M.2 USB 16GB	---
1	Cisco Catalyst 8000 Edge RFID - 1RU	---
1	Cisco Catalyst 8200 Rack mount kit - 19" 1R	---
1	Network Plug-n-Play Connect for zero-touch device deployment	---
1	Cisco Catalyst 8200 Edge NIM Blank	---
1	Cisco Catalyst 8200 Edge PIM Blank	---
1	TE agent for IOSXE on Enterprise Routing	---
1	U.S. Export Restriction Compliance license for C8000 series	---
1	UNIVERSAL	---
1	IOS XE Autonomous or SD-Routing mode for Unified image	---
1	Cisco C8200 1RU AC 150W PoE Power supply	---
1	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	---
1	Cisco DNA Essentials On-Prem Lic 3Y - upto 200M (Aggr, 400M)	---
1	Success Track L1 - DNA Essentials OnPrem Lic, T1, 3Y	---
1	Cisco DNA Essentials Stack - upto 200M (Aggr, 400M)	---
1	Cisco Network Essentials Stack - upto 200M (Aggr, 400M)	---
1	Cisco Umbrella for DNA Essentials	---
1	Cisco DNA Center On Prem Deployment Option for WAN	---
1	C8200-1N-4T Platform Selection for DNA Subscription	---
1	IOS XE Autonomous or SD-Routing mode for Unified image	---
1	Catalyst 9200L 48-port PoE+, 4 x 1G, Network Essentials	---
1	CX LEVEL 1 8X7NCD Catalyst 9200L 48port PoE 4 x 1G Net	60
1	C9200L Cisco DNA Essentials, 48-port Term license	---
1	CX LEVEL 1 SW SUB C9200L Cisco DNA Ess	60
1	C9200L Cisco DNA Essentials, 48-port, 5 Year Term license	60
1	C9200L Network Essentials, 48-port license	---
1	Config 5 Power Supply Blank	---

Qty	Description	Service Term
1	Catalyst 9200 Blank Stack Module	---
1	RUBBER FEET FOR TABLE TOP SETUP 9200 and 9300	---
1	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	---
1	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	---
1	North America AC Type A Power Cable	---
1	Network Plug-n-Play Opt Out SKU	---

ARC

1	Cisco Catalyst C8200-1N-4T Router	---
1	CX LEVEL 1 8X7NCD Cisco Catalyst C8200	36
1	Cisco Catalyst 8200 Edge 8GB memory	---
1	Cisco Catalyst 8000 Edge M.2 USB 16GB	---
1	Cisco Catalyst 8000 Edge RFID - 1RU	---
1	Cisco Catalyst 8200 Rack mount kit - 19" 1R	---
1	Network Plug-n-Play Connect for zero-touch device deployment	---
1	Cisco Catalyst 8200 Edge NIM Blank	---
1	Cisco Catalyst 8200 Edge PIM Blank	---
1	TE agent for IOSXE on Enterprise Routing	---
1	U.S. Export Restriction Compliance license for C8000 series	---
1	UNIVERSAL	---
1	IOS XE Autonomous or SD-Routing mode for Unified image	---
1	Cisco C8200 1RU AC 150W PoE Power supply	---
1	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	---
1	Cisco DNA Essentials On-Prem Lic 3Y - upto 200M (Aggr, 400M)	---
1	Success Track L1 - DNA Essentials OnPrem Lic, T1, 3Y	---
1	Cisco DNA Essentials Stack - upto 200M (Aggr, 400M)	---
1	Cisco Network Essentials Stack - upto 200M (Aggr, 400M)	---
1	Cisco Umbrella for DNA Essentials	---
1	Cisco DNA Center On Prem Deployment Option for WAN	---
1	C8200-1N-4T Platform Selection for DNA Subscription	---
1	IOS XE Autonomous or SD-Routing mode for Unified image	---
2	Catalyst 9300 48-port PoE+, Network Essentials	---
2	CX LEVEL 1 8X7NCD Catalyst 9300 48port PoE Network Esse	36
2	C9300 Network Essentials, 48-port license	---
2	Cisco Catalyst 9300 XE 17.9 UNIVERSAL UNIVERSAL	---
2	715W AC 80+ platinum Config 1 Power Supply	---
2	No Secondary Power Supply Selected	---

Qty	Description	Service Term
2	North America AC Type A Power Cable	---
2	No SSD Card Selected	---
2	50CM Type 1 Stacking Cable	---
2	Catalyst Stack Power Cable 30 CM	---
2	Cisco Catalyst Type 1 Network Module Blank	---
2	Config 1 Power Supply Blank	---
2	RUBBER FEET FOR TABLE TOP SETUP 9200 and 9300	---
2	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	---
2	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	---
2	No Network Module Selected	---
2	C9300 DNA Essentials, 48-Port Term Licenses	---
2	C9300 DNA Essentials, 48-port - 3 Year Term License	36
2	CX LEVEL 1 SW SUB C9300 DNA Essentials	36
2	Network Plug-n-Play Connect for zero-touch device deployment	---

EMS JB

1	Cisco Catalyst C8200-1N-4T Router	---
1	CX LEVEL 1 8X7NCD Cisco Catalyst C8200	36
1	Cisco Catalyst 8200 Edge 8GB memory	---
1	Cisco Catalyst 8000 Edge M.2 USB 16GB	---
1	Cisco Catalyst 8000 Edge RFID - 1RU	---
1	Cisco Catalyst 8200 Rack mount kit - 19" 1R	---
1	Network Plug-n-Play Connect for zero-touch device deployment	---
1	Cisco Catalyst 8200 Edge PIM Blank	---
1	TE agent for IOSXE on Enterprise Routing	---
1	U.S. Export Restriction Compliance license for C8000 series	---
1	UNIVERSAL	---
1	IOS XE Autonomous or SD-Routing mode for Unified image	---
1	8-port POE/POE+ Layer 2 GE Switch Network Interface Module	---
1	Cisco C8200 1RU AC 150W PoE Power supply	---
1	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	---
1	Cisco DNA Essentials On-Prem Lic 3Y - upto 200M (Aggr, 400M)	---
1	Success Track L1 - DNA Essentials OnPrem Lic, T1, 3Y	---
1	Cisco DNA Essentials Stack - upto 200M (Aggr, 400M)	---
1	Cisco Network Essentials Stack - upto 200M (Aggr, 400M)	---
1	Cisco Umbrella for DNA Essentials	---
1	Cisco DNA Center On Prem Deployment Option for WAN	---
1	C8200-1N-4T Platform Selection for DNA Subscription	---

Qty	Description	Service Term
1	IOS XE Autonomous or SD-Routing mode for Unified image	---
EMS H		
1	Cisco Catalyst C8200-1N-4T Router	---
1	CX LEVEL 1 8X7NCD Cisco Catalyst C8200	36
1	Cisco Catalyst 8200 Edge 8GB memory	---
1	Cisco Catalyst 8000 Edge M.2 USB 16GB	---
1	Cisco Catalyst 8000 Edge RFID - 1RU	---
1	Cisco Catalyst 8200 Rack mount kit - 19" 1R	---
1	Network Plug-n-Play Connect for zero-touch device deployment	---
1	Cisco Catalyst 8200 Edge PIM Blank	---
1	TE agent for IOSXE on Enterprise Routing	---
1	U.S. Export Restriction Compliance license for C8000 series	---
1	UNIVERSAL	---
1	IOS XE Autonomous or SD-Routing mode for Unified image	---
1	8-port POE/POE+ Layer 2 GE Switch Network Interface Module	---
1	Cisco C8200 1RU AC 150W PoE Power supply	---
1	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	---
1	Cisco DNA Essentials On-Prem Lic 3Y - upto 200M (Aggr, 400M)	---
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1	Cisco DNA Essentials Stack - upto 200M (Aggr, 400M)	---
1	Cisco Network Essentials Stack - upto 200M (Aggr, 400M)	---
1	Cisco Umbrella for DNA Essentials	---
1	Cisco DNA Center On Prem Deployment Option for WAN	---
1	C8200-1N-4T Platform Selection for DNA Subscription	---
1	IOS XE Autonomous or SD-Routing mode for Unified image	---

EMS B		
1	Cisco Catalyst C8200-1N-4T Router	---
1	CX LEVEL 1 8X7NCD Cisco Catalyst C8200	36
1	Cisco Catalyst 8200 Edge 8GB memory	---
1	Cisco Catalyst 8000 Edge M.2 USB 16GB	---
1	Cisco Catalyst 8000 Edge RFID - 1RU	---
1	Cisco Catalyst 8200 Rack mount kit - 19" 1R	---
1	Network Plug-n-Play Connect for zero-touch device deployment	---
1	Cisco Catalyst 8200 Edge PIM Blank	---
1	TE agent for IOSXE on Enterprise Routing	---
1	U.S. Export Restriction Compliance license for C8000 series	---

Qty	Description	Service Term
1	UNIVERSAL	---
1	IOS XE Autonomous or SD-Routing mode for Unified image	---
1	8-port POE/POE+ Layer 2 GE Switch Network Interface Module	---
1	Cisco C8200 1RU AC 150W PoE Power supply	---
1	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	---
1	Cisco DNA Essentials On-Prem Lic 3Y - upto 200M (Aggr, 400M)	---
1	Success Track L1 - DNA Essentials OnPrem Lic, T1, 3Y	---
1	Cisco DNA Essentials Stack - upto 200M (Aggr, 400M)	---
1	Cisco Network Essentials Stack - upto 200M (Aggr, 400M)	---
1	Cisco Umbrella for DNA Essentials	---
1	Cisco DNA Center On Prem Deployment Option for WAN	---
1	C8200-1N-4T Platform Selection for DNA Subscription	---
1	IOS XE Autonomous or SD-Routing mode for Unified image	---

EMS FS5

1	Cisco Catalyst C8200-1N-4T Router	---
1	CX LEVEL 1 8X7NCD Cisco Catalyst C8200	36
1	Cisco Catalyst 8200 Edge 8GB memory	---
1	Cisco Catalyst 8000 Edge M.2 USB 16GB	---
1	Cisco Catalyst 8000 Edge RFID - 1RU	---
1	Cisco Catalyst 8200 Rack mount kit - 19" 1R	---
1	Network Plug-n-Play Connect for zero-touch device deployment	---
1	Cisco Catalyst 8200 Edge PIM Blank	---
1	TE agent for IOSXE on Enterprise Routing	---
1	U.S. Export Restriction Compliance license for C8000 series	---
1	UNIVERSAL	---
1	IOS XE Autonomous or SD-Routing mode for Unified image	---
1	8-port POE/POE+ Layer 2 GE Switch Network Interface Module	---
1	Cisco C8200 1RU AC 150W PoE Power supply	---
1	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	---
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1	Cisco DNA Essentials Stack - upto 200M (Aggr, 400M)	---
1	Cisco Network Essentials Stack - upto 200M (Aggr, 400M)	---
1	Cisco Umbrella for DNA Essentials	---
1	Cisco DNA Center On Prem Deployment Option for WAN	---
1	C8200-1N-4T Platform Selection for DNA Subscription	---
1	IOS XE Autonomous or SD-Routing mode for Unified image	---

Qty	Description	Service Term
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Moody Clinic

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1	Cisco Catalyst 8000 Edge RFID - 1RU	---
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2	No Secondary Power Supply Selected	---
2	North America AC Type A Power Cable	---
2	No SSD Card Selected	---
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2	Catalyst Stack Power Cable 30 CM	---
2	Cisco Catalyst Type 1 Network Module Blank	---
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Qty	Description	Service Term
2	RUBBER FEET FOR TABLE TOP SETUP 9200 and 9300	---
2	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	---
2	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	---
2	No Network Module Selected	---
2	C9300 DNA Essentials, 48-Port Term Licenses	---
2	CX LEVEL 1 SW SUB C9300 DNA Essentials	36
2	C9300 DNA Essentials, 48-port - 3 Year Term License	36
2	Network Plug-n-Play Connect for zero-touch device deployment	---

DataVox Professional Services

SubTotal	\$755,512.67
Tax	\$0.00
Total	\$755,512.67

Purchase Options

- ☐ Terms Purchase (purchase amount \$755,512.67)
- ☐ 36 month lease (lease amount \$755,512.67), FMV purchase option, 36 monthly payments of \$24,034.52 (financing options are available with supporting credit)

Purchase Notes

- A 15% restocking fee will be applied to all returned equipment. Custom built designs and configurations may not be returnable. Software licensing is not returnable.

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